

VANCOUVER INTERNATIONAL WINE FESTIVAL



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February 25 - March 3, 2013

TASTING ROOM PROGRAM



Regional Theme



Global Focus
Chardonnay



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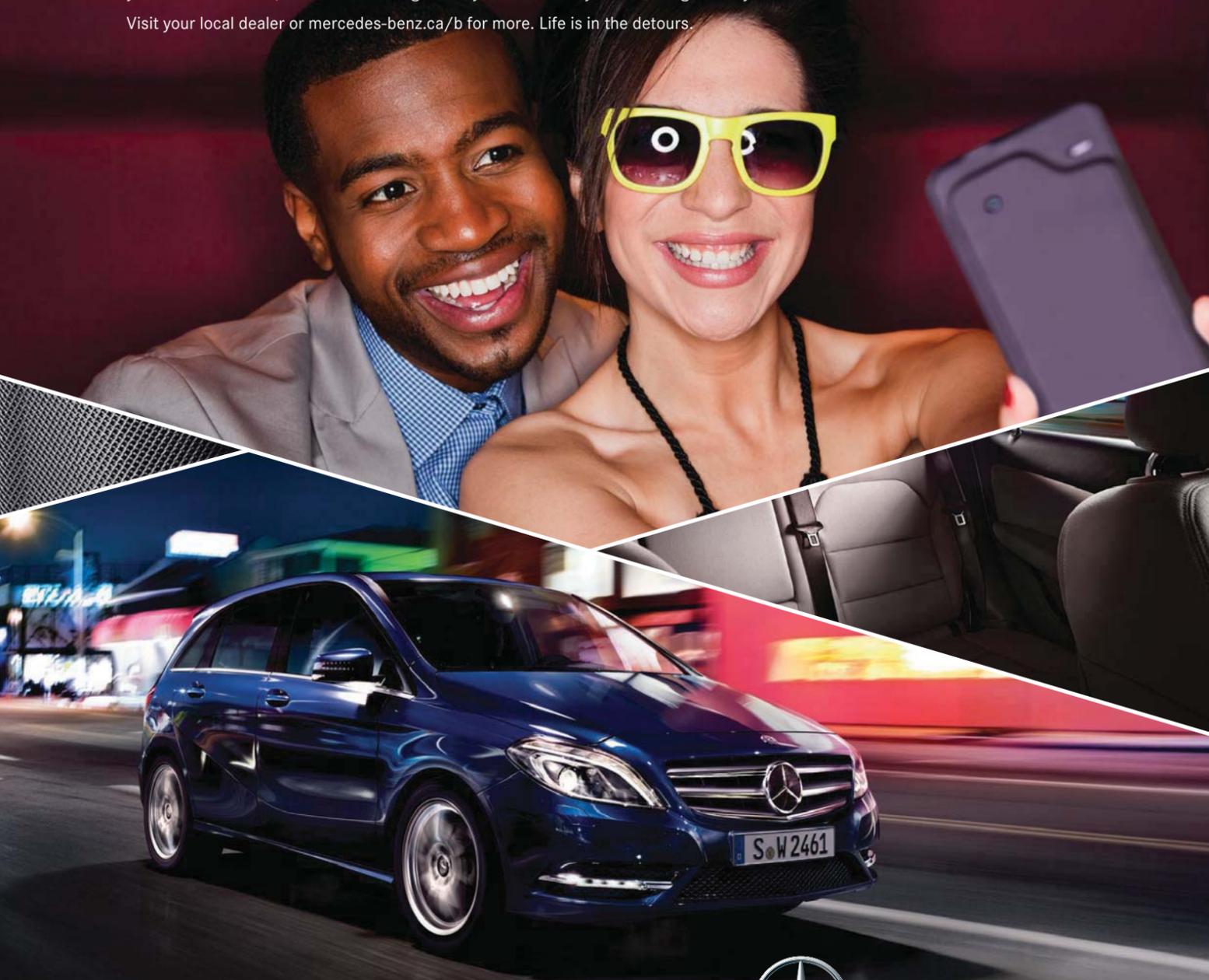
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THE 35TH VANCOUVER INTERNATIONAL WINE FESTIVAL FEBRUARY 25 - MARCH 3, 2013

1,850 wines * 175 wineries * 15 countries * 54 events * 7 days * 25,000 attendees



Welcome to the 2013 Vancouver International Wine Festival, North America's leading wine and food event. This weeklong celebration of the grape has become an annual highlight for residents and visitors alike, with a full slate of wine tastings, minglers, lunches, brunches and dinners, seminars, and a three-day conference for trade professionals. Whether you are a wine expert or novice, you are guaranteed to find something to please your palate or your pocketbook.

The heart of VanWineFest, however, is the International Festival Tasting Room, where all 175 wineries gather together in one room to showcase their wines. What sets this festival apart from other wine events is the number of top winery personalities from around the world who travel to Vancouver to participate in the week's full slate

of events. You can identify these visiting winery principles (owners, winemakers, senior executives) in the Tasting Room or at special events by the royal blue lanyard holding their nametag. Also look for their names in the Tasting Notes section of this program. Don't hesitate to ask them anything you want to know about their wines. The Wine World is Here to share their knowledge and the fruits of their labours with you.

The Tasting Room Program has been designed to help you make the most of your tasting experience. To assist in putting your tasting plan together, browse the wine indices of our Theme Region, California, and Global Focus, Chardonnay, read up on the wineries in the Tasting Notes, and then go to the Tasting Room Map on page 23 to determine your route around the room. Trade professionals take note: there is also an index of wines being poured exclusively at the afternoon Trade Tasting, an additional 170 wines to make your tasting opportunities even richer.

The Tasting Room is organised alphabetically within each country of origin, from Argentina to the United States, with a special international section for Sake. The highlight of the room is sure to be the California Wines Theme Region section, where you will find all 62 of California's participating wineries, as well as special Tasting Stations showcasing wines from the Napa Valley and Sonoma County. To assist you in finding more information about a specific winery, look under the country listings on pages 13-17 and find the page number for the corresponding Tasting Notes. At the back of the book, you'll find an informative guide to California Wines.

All the wines being poured in the Tasting Room are available for purchase or special order in the on-site BC Liquor Store – but please note, a ticket to the corresponding tasting session is required for entry.

Enjoy your time at the festival, taste wisely, and make sure to pick up a complimentary transit ticket outside the Tasting Room to ensure a Safe Ride Home.

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Vancouver International Wine Festival

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A Message from the Premier

February 28 – March 5, 2013

As Premier of the Province of British Columbia, I am very pleased to welcome everyone to the 35th annual Vancouver International Wine Festival. This week's festival presents an excellent opportunity for wine lovers to learn the uniqueness of each wine, meet with first-class wine producers from around the world and celebrate excellence in gourmet cuisine and viticulture.

I know a lot of time and effort goes into a festival of this size. With 1,850 wines and 175 wineries on display from 15 countries, the Vancouver International Wine Festival is such a success because of the dedication and enthusiasm of all the event organizers, volunteers, and sponsors. Thank you for all your hard work and continued support.

To everyone visiting Vancouver for the festival, including the winemakers and wine experts here to share their pride and passion for their work, I am most pleased to welcome you to our province. I hope you will enjoy your stay in Vancouver and have an opportunity to explore some of the activities and amenities that this city has to offer.

The festival is sure to have a vibrant selection of food, wine, education, and entertainment. I hope everyone has an enjoyable and memorable time.

Sincerely,

Christy Clark
Premier



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A Message from the Mayor

It is my pleasure to extend my very best wishes on behalf of the City of Vancouver to everyone involved with the 2013 Vancouver International Wine Festival.

The Vancouver International Wine Festival is an ever popular cultural event in Vancouver. The spectacular array of fine wines to sample from the leading wineries both locally and around the world, in addition to a plethora of complimentary food make this a celebration not to be missed.

Best wishes for another spectacular Festival.

Yours truly,



Gregor Robertson
MAYOR

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WELCOME FROM THE BOARD

On behalf of the Vancouver International Wine Festival's Board of Directors, I am pleased to welcome you to the 35th edition of the festival. This year, we are featuring California Wines as our regional theme, with a Global Focus on Chardonnay, a pairing that is sure to satisfy patrons seeking unusual, interesting and different wines for their collection.

We are proud to present the festival in support of our new charitable partner, the Bard on the Beach Theatre Society.

A great many individuals and organizations contribute to the continued success of the Wine Festival and Bard on the Beach through this annual fundraising event. The Board of Directors would like to thank the participating wineries, their principals and agents; the participating country consulates; our sponsors and partner restaurants, hotels and venues; our dedicated staff and hundreds of volunteers; our key stakeholders in the community; and you, members of the public and trade, who make the Vancouver International Wine Festival the best wine and food festival in North America.

Randy Kaardal
Chair
Board of Directors
Vancouver International Wine Festival Society



MESSAGE FROM THE EXECUTIVE DIRECTOR

Welcome to VanWineFest, our annual weeklong cultural celebration of great wine and food. For this 35th edition, we are showcasing 175 wineries from 15 countries, including 62 wineries from this year's theme region, California Wines.

VanWineFest has energized Vancouver's wine and food scene since 1979, while also raising \$8 million for the performing arts. This September, the Vancouver International Wine Festival Society announced that its new charitable beneficiary would be The Bard on the Beach Theatre Society, and I look forward to a new era of celebrating the inspiring creativity of vintners, chefs and artists.

The continued success of VanWineFest in this transition year would not be possible without the support of so many people and organizations. Join me in a toast to all those who make this festival the finest of its kind in North America: the winery principals, who travel from near and far to share their wines and stories with you; the local restaurants and caterers, whose creative wine and food pairings showcase the best of our culinary scene; our industry partners IVSA and BCLDB; and the sponsors, agents, suppliers, staff and volunteers who give freely of their time and experience to bring the wine world to you.

Cheers!

Harry Hertscheg
Executive Director
Vancouver International Wine Festival



THANK YOU FROM BARD ON THE BEACH SHAKESPEARE FESTIVAL

Bard on the Beach is a glorious spot to savour a glass of good wine. In future years as we expand our relationship with the Wine Festival, we will also build on Bard's reputation as a destination for good food and delicious wine, complementing the marvellous entertainment we already offer on our stages.

For now, we celebrate and thank the winemakers here at home and from around the world who bring us their bounty to sip and savour at this wonderful festival.

So let's taste the wines today! And join me in a toast "To the wineries and all our partners who contribute so mightily to this great event! I am intoxicated with grateful thanks!"

Christopher Gaze OBC
Founding Artistic Director,
Bard on the Beach Shakespeare Festival

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FESTIVAL COUNTRIES

CALIFORNIA

California is established as one of the great wine regions of the world, due in part to vintners full of energy, passion and vision. Their profound dedication to crafting the best possible wines has allowed California to remain a top competitor in the New World wine category. In an increasingly competitive global marketplace, with growing consumer environmental awareness, California vintners are committed to farming responsibly and utilizing the best science available. This commitment to sustainable agriculture demonstrates that steps are being taken to ensure that Golden State winegrowers will have viable and outstanding land for growing wine grapes and producing world-class wines long into the future.

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ARGENTINA

Located in the Southern Cone of the American Continent, with a population of 38 million and a territory that is four times larger than France, Argentina is one of the world's greatest ecological reserves. The vast winemaking region is a strip of land located in the west of the country, at the foot of the Andes range, where the cultivated area covers more than 225,846 hectares. The altitude, the wide range of temperatures, the local know-how, the new technologies and a deeply-rooted popular wine culture lend Argentine wines unique identity and quality.

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AUSTRALIA

Australia has become a recognized leader in the wine world by deftly combining tradition with new ideas and technical innovation in order to produce a diversity of wine styles. While large brands continue to grab attention for their consistent quality and remarkable value, there is an increasing focus on the distinct regional excellence of Australian wines. More and more consumers are coming to realise that Oz's premium wines offer outstanding character and sense of place as well as value.

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CANADA

BRITISH COLUMBIA

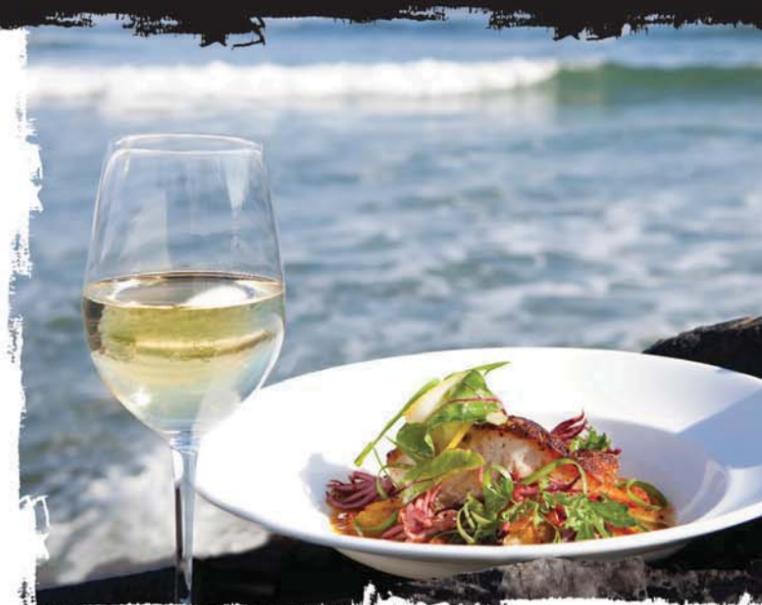
It's easy to find wine regions that are bigger, older, or more famous. However, it is not easy to find a region that is newer, more diverse or more exciting. British Columbia stepped on to the world stage as the theme region for the 2009 Vancouver Playhouse International Wine Festival, where the excellence of its wines made the event a resounding success.

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CHILE 🇨🇱
Chile has long been the home of consistent quality and solid value. Wine lovers already know that Chile offers some of the world's most reliably excellent Cabernet Sauvignon, unique and superb Carmenere, while also producing outstanding examples of Syrah and Pinot Noir. Cooler coastal areas are being developed to produce clean, fresh whites of matching quality to the already renowned reds. Chile continues to produce wines of great purity, complexity and balance.

- Canepa p. 58
- Concha y Toro p. 59
- Viña Koyle Family Vineyards p. 59
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FRANCE 🇫🇷
It is no coincidence that the world has adopted the French word terroir to describe the combination of natural forces that gives a vineyard and a wine its uniqueness. Indeed, the world of wine owes much to French terroir. French grapes, techniques and style have profoundly influenced winegrowing around the world. New World winemakers have always sought to emulate French archetypes. Yet in the past generation, New World ideas have influenced France, creating a new wave of fruitier, fun-to-drink wines, especially from the South. Meanwhile, traditions live on, and wines from Bordeaux, Burgundy, Champagne, Alsace, the Loire, and the Rhône continue to provide benchmarks for winemakers everywhere.

- Baron Philippe de Rothschild p. 60
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GERMANY 🇩🇪
Situating at the northernmost edge of the wine world, Germany is unique. In the cool weather of northern Europe, the production of fine wine requires not only quality vines and technical skill, but also imagination and a dedication to excellence. The resulting wines maintain a cult following among wine lovers, especially at VanWineFest. Riesling is the noble variety of Germany, producing some of the finest white wines in the world.

- Gunderloch p. 62
- Henkell & Co. p. 62
- St. Urbans-Hof p. 63

HUNGARY 🇭🇺
Winemaking in Hungary dates back to the Roman Empire, with extensive vineyards documented in the 5th century AD. Hungary has its own distinctive range of varieties, but perhaps its best-known wines are the white dessert wine Tokaji and the robust red wine Bull's Blood (Bikavér). Hungarian sparkling wines (Pezsgő) are primarily produced near Budapest in the Buda Hills and Budafok, where József Törley began producing méthode traditionnelle wines in the late 19th century.

- Törley p. 63

ISRAEL 🇮🇱
The biblical land of milk and honey lays claim to being the cradle of the world's wine industry. Israel leapt to international prominence when new, cooler vineyards were planted in the disputed territory of the Golan Heights in the early 1980s and the Upper Galilee in the 1990s. Part technology and high altitude, the Golan Heights led the country to a new dawn of quality wine, winning a host of awards at the IWSC in London and Vinexpo in Bordeaux.

- Galil Mountain Winery / Yarden p. 63

ITALY 🇮🇹
Italy is a giant on the international wine stage. It is the largest producer and exporter in the world and has more types of vines planted than any other country, encompassing nearly every colour, flavour and style imaginable. In recent years, Italian producers have moved rapidly to the forefront of world oenology, improving

techniques to create wines of undeniable class in every region. Though Italy is most noted for its noble reds, like Chianti, Barolo and Brunello, it is also a major producer of white wines, ranging in style from light and fruity to oak-aged versions of impressive substance and depth.

- Estates of Antinori p. 64
- Barone Ricasoli p. 64
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JAPAN 🇯🇵
Grapes have been grown in Japan since the 8th century. Climatic conditions do not favour winemaking (typhoons tend to make things a bit awkward), although there is a small wine industry. Sake, which is brewed from rice and is therefore technically beer, has its own rich tradition. The oldest sake brewery in Japan was established in the 12th century. Premium sake is as complex in every way as fine wine, with differences between sakes as significant as the differences between Corton Charlemagne and Puligny-Montrachet or Pauillac and Pomerol. High-quality sake is always consumed cool.

- Yoshi no Gawa Sake Co. p. 73

NEW ZEALAND 🇳🇿
An isolated South Pacific island nation with a temperate climate, New Zealand enjoys undeniable advantages when it comes to producing distinctive, ultra-premium wines. No place is more than 130 km inland and the proximity of New Zealand's vineyards to the ocean have a pronounced effect on the character of its wines. Mild, sunny summers and marked differences between day and night-time temperatures in many regions slow the ripening of the grapes and allow them to develop pure, intense varietal flavours. This is the foundation of New Zealand wines' elegance and power, and helps explain their famed balance, structure and food friendliness. Regional diversity is dramatic, enabling a striking array of wine varieties and styles to flourish.

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PORTUGAL

The image of Portuguese wine is dominated by Port and Madeira, and it should be: Port and Madeira are great wines, part of a centuries-old tradition. In wine, tradition is good. What makes Portugal exciting today is that the country is full of dynamic young winemakers who are using new technology to enhance and amplify tradition. The traditional wines are better than ever, but the new innovations – such as the dry reds of the Douro, offer outstanding quality.

José Maria da Fonseca	p. 67
Ramos Pinto	p. 67
Taylor Fladgate / Fonseca / Croft Port	p. 68

SOUTH AFRICA

The vineyards of the Western Cape are situated at the southernmost tip of Africa, enjoying a Mediterranean climate with cool, wet winters and warm, dry summers. The Indian and Atlantic oceans help to create a variety of microclimates extending from the cool coastal areas to warmer spots inland. As South African winemakers embrace the diversity of soils and climate, the result is reflected in distinctive, elegant and complex wines. Syrah has quickly blossomed as the top red varietal, and Cabernet Sauvignon continues to produce top wines. For whites, Chardonnay and Sauvignon Blanc are plentiful, but the under-rated Chenin Blanc is helping to give South Africa a unique varietal expression.

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SPAIN

Spain cultivates more acres of vineyards than any other country in Europe, and its wine regions encompass a wide range of climates and soil types. Its bodegas make bold, cellar-worthy reds, fresh and fruity whites, distinct sparkling wines and, of course, a wide range of styles and flavours of Sherry. It is further testament to Spain's diversity and vinous riches that while it produces some of the most sought-after cult wines on the planet, it also continues to offer some of the world's best wine values.

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UNITED STATES

OREGON

Oregon may have the most challenging ripening conditions in all of the United States. Far from being a disadvantage, Oregon has benefited from its geography and climate by emphasizing quality over quantity and focusing on wines of great complexity. Oregon Pinot Noir has found considerable success around the world while winemakers are also getting great results with Pinot Gris and Chardonnay.

King Estate	p. 70
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WASHINGTON

Washington State has a recognized reputation for consistency, quality and value. The growing conditions are superb: aridity, well-drained soils, and long hours of sunlight. Cabernet Sauvignon and Merlot are often spectacular, while Syrah can be rich, complex and world class. Washington Chardonnay, Sauvignon Blanc, Riesling, Chenin Blanc, and Gewürztraminer invariably present textbook varietal character, and all are consistently great value for money.

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MULTI-NATIONAL

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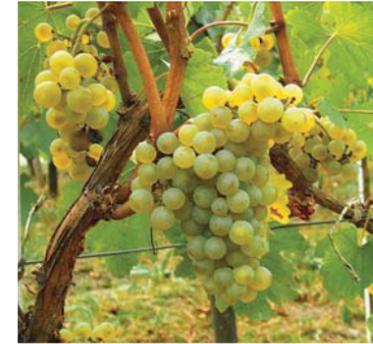
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GLOBAL FOCUS: CHARDONNAY



Chardonnay is one of the world's most popular grape varieties, grown in almost every wine-producing nation in the world. Until the last quarter of the 20th century, however, its name was almost unknown, due to geographic labelling in France where Chardonnay was the grape behind the great white Burgundies.

The rising reputation of New World Chardonnays, however, gave varietal labelling more prominence, and Chardonnay became a household word, virtually synonymous with dry white wine.

The popularity of Chardonnay saw a dramatic increase in Chardonnay plantings around the world during the 1980s. Popularity breeds contempt, however, and by the mid-1990s, Chardonnay was the disco of the wine world, with some wine lovers proclaiming, "Anything But Chardonnay." The backlash was against the over-proliferation of buttery, heavily oaked wines, as well as the globalization of varieties such as Chardonnay at the expense of local grapes. But just as disco re-emerged in the late 1980s, Chardonnay has reclaimed its status as a "noble grape" as winemakers work their varied art on this most malleable of grapes.

In the Beginning

The earliest recorded reference to Chardonnay dates to 1330 AD, in the vineyard journal of Cistercian monks, who were the first to plant the grape for production and distribution. The name was taken from a village in the Mâcon region of Burgundy, thought to be the cradle of Chardonnay plantings.

Long believed to be related to the Pinot family, due to the similar shape and structure of their leaves, Chardonnay was identified as a cross between Gouais Blanc and a member of the Pinot family through DNA fingerprinting. The Gouais Blanc grape, now nearly extinct, originated in Croatia and was mostly likely brought to France by the Romans, where it cross-pollinated with Pinot plantings to produce a number of new varieties, most significantly Chardonnay.

Chardonnay is an extremely adaptable grape, thriving in diverse climates and terroirs. It is favoured by winemakers, because it responds to a wide range of winemaking techniques. The two techniques that have the most impact on a finished Chardonnay, however, are *malolactic fermentation* and *oak aging*.

Full o' the Milk of Fermentation

Malolactic fermentation occurs when malic acid is transformed into lactic acid through a reaction with lactic acid bacteria. This de-acidifies the wine, muting the sharp, tangy fruit flavours of malic acid, and giving the wine a higher pH level and a smoother, creamier mouthfeel. Malic acid concentration is affected by climate, so cool climate Burgundies have less malic acid than their Napa Valley counterparts and are less influenced by malolactic fermentation.

The fermentation process also produces the flavour compound *diacetyl*, a by-product of the yeasts that convert sugar into alcohol. At high levels, diacetyl imparts a buttery or butterscotch flavour to the wine, which combined with the creamy smoothness of the lactic acid, creates the robust "butter bombs" that wine drinkers either love, or love to hate.

To Oak or not to Oak

The other factor that can have a significant influence on Chardonnay is its exposure to oak, either during fermentation or aging. When fermented in oak, Chardonnays can develop flavour profiles of coconut, cinnamon and cloves. When matured in oak, Chardonnay develops flavours of vanilla from the interaction of phenols within the wood. Yeast cells are particularly susceptible to oak influence, so wines that are bottled sur lie, without filtering yeast deposits after fermentation, develop a toasty, nutty quality with additional depth and complexity.

Choose Your Style

Winemakers have a great deal of control over the depth, complexity and flavour profile of Chardonnay. At this year's festival, you will have the opportunity to sample a wide range of styles, as participating wineries showcase their interpretation of this flexible varietal. Make sure to visit the Chardonnay Tasting Station in the International Tasting Room, where expert sommeliers can guide you through the different wines. You can also learn more about Chardonnay at two special Global Focus events, the All About Chardonnay seminar on Thursday, February 28 or A Chardonnay Kitchen Party on Saturday, March 2.



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C

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California's Sonoma County comprises 15 AVAs, each of which produces wines with a distinctive character. Join us for a tour of five of the top regions and learn how climate, topography, soil, and other factors influence the wine in your glass. A comparative tasting of the same varietal from different AVAs will illustrate why a wine's place of origin is integral to its flavour profile.



GREAT WHITE WINES OF SOUTH AFRICA

H

South Africa's knockout red wines have earned international praise, but the country also has champion white varieties that are world class and deserve a place in your glass. Visit our Regional Tasting Station for a glimpse of what makes South African white wines so special. Get up close and personal with Chenin Blanc, bubbles (Methode Cape Classique), Chardonnay, Sauvignon Blanc, Semillon, and award-winning white blends.



CHARDONNAY TASTING STATION

J

This year's Global Focus – Chardonnay – offers a great opportunity for you to take a viticultural tour around the wine world, with a wide range of styles from Old and New World wineries. There are more than 128 different Chardonnays in the Tasting Room, both as a blend and on its own. For a comprehensive comparative tasting of Chardonnays from around the world, head directly to the Chardonnay Tasting Station, where experts from the International Sommelier Guild will be your guides.



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Winery	Table #	Winery	Table #	Winery	Table #
CALIFORNIA		REST OF THE WORLD			
Alexander Valley Vineyards	1	Heitz Cellar	27	Signorello Estate Winery	56
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Purple Valley Imports, 604.375.3485

709923 REDEMPTION ZINFANDEL 2007
29702 SIN ZIN ZINFANDEL 2009
504985 TEMPTATION ZINFANDEL 2009
784850 ESTATE CHARDONNAY 2010

ANTICA NAPA VALLEY | NAPA VALLEY, UNITED STATES

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Mark Anthony Brands, 647.788.8307

414615 CHARDONNAY 2010
490557 CABERNET SAUVIGNON 2009
421016 TOWNSEND VINEYARD CABERNET 2008

BENZIGER FAMILY WINERY | SONOMA COUNTY, UNITED STATES

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Charton-Hobbs, 604.420.5009

256388 CHARDONNAY, CARNEROS 2010
470799 MERLOT, SONOMA 2009
338095 CABERNET SAUVIGNON, SONOMA 2008
168492 SIGNATERRA PINOT NOIR, BELLA LUNA VINEYARD 2010

BLACKBIRD VINEYARDS | NAPA VALLEY, UNITED STATES

Founded in 2003, Blackbird Vineyards is an artisanal producer of Pomerol-inspired wines from the Napa Valley. Grapes are grown on the valley and hillsides, presenting optimum growing conditions for winemaker Aaron Pott to produce elegantly styled, appropriately balanced red wines that offer short and long-term cellaring potential. **Paul Leary**, President, joins us at the festival. www.blackbirdvineyards.com
Vintage Corks, 604.725.6775

123919 ARRIVISTE ROSÉ 2012
226357 ARISE 2010
534198 ILLUSTRATION 2009
197145 PARAMOUR 2009

BONTERRA VINEYARDS | MENDOCINO, UNITED STATES

Bonterra was one of the first organic and sustainable major vineyards in California. Today the vineyard is an environment of incredible diversity which creates a web of natural balance where all the elements thrive. Decades of learning and accolades reinforce their passionate belief that organic grapes make better wine. **Dave Koball**, Vineyard Director, joins us at the festival. www.bonterra.com
Select Wines & Spirits, 604.687.8199

342436 ORGANIC CHARDONNAY 2011
695049 "THE MCNAB" (BIO-DYNAMIC) 2007
342428 ORGANIC CABERNET SAUVIGNON 2010
69013 ORGANIC ZINFANDEL 2010

BRIDLEWOOD ESTATE WINERY | SANTA YNEZ, UNITED STATES

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E & J Gallo Winery, 905.816.8318

651802 MONTEREY COUNTY CHARDONNAY 2010
431759 MONTEREY COUNTY PINOT NOIR 2010
381715 SANTA BARBARA COUNTY CHARDONNAY 2009
175059 ESTATE SYRAH 2010

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Vintage West Wine Marketing, 604.564.2502

- 591396 LOT 324 ATLAS PEAK CHARDONNAY 2010
- 210641 LOT 313 CALIFORNIA FIELD BLEND 2010
- 677443 LOT 335 OAKVILLE MERITAGE 2010
- 62844 LOT 400 NAPA CABERNET SAUVIGNON 2010

CANNONBALL WINE COMPANY | SONOMA COUNTY, UNITED STATES
Cannonball Wines are about freedom, the good life, and making you smile. Their icon is a symbol of the inner child, when the only point was to have fun. But don't get them wrong, they're serious about quality: they want every Cannonball Wine to make you say, "WOW!" **Yoav Gilat**, Founder and CEO, joins us at the festival. www.drinkcannonball.com
Dream Wines, 778.331.5173

- 952275 CHARDONNAY 2010
- 115212 CABERNET SAUVIGNON 2009
- 834325 MERLOT 2009
- 26666 SAUVIGNON BLANC 2010

CHATEAU ST. JEAN | SONOMA COUNTY, UNITED STATES
Chateau St. Jean was built in 1973 to create a world-class winery in the heart of Sonoma. A pioneer in the development of single-vineyard wines in Sonoma, each Chateau St. Jean vintage expresses the best of Sonoma. The famed Cinq Cepages became the first and only Sonoma wine to be awarded the Wine of the Year from *Wine Spectator*. **Bob Coleman**, Associate Winemaker, joins us at the festival. www.chateaufstjean.com
Treasury Wine Estates, 604.408.2900

- 142851 SONOMA CABERNET SAUVIGNON 2009
- 567420 SONOMA PINOT NOIR 2009
- 267708 ROBERT YOUNG CHARDONNAY 2010
- 421644 SONOMA CHARDONNAY 2011

CLINE | SONOMA COUNTY, UNITED STATES
In 1982, Fred Cline founded Cline Cellars near Oakley, preserving and restoring many ancient vine sites. In 1991 the winery was relocated to the Carneros region on a historic 350-acre estate with new vineyards and facilities. Fred's innovation has resulted in some of northern California's most distinctive Rhône-style wines and intense, flavorful Zinfandels. **Sandro D'Annibale**, Vice-President of Business Development, Canada, joins us at the festival. www.clinecellars.com
Free House Wine + Spirits, 604.269.9040

- 168468 CASHMERE 2011
- 489278 ZINFANDEL, CALIFORNIA 2011
- 396481 SYRAH, SONOMA COUNTY 2009
- 396499 ANCIENT VINES MOURVÈDRE 2011

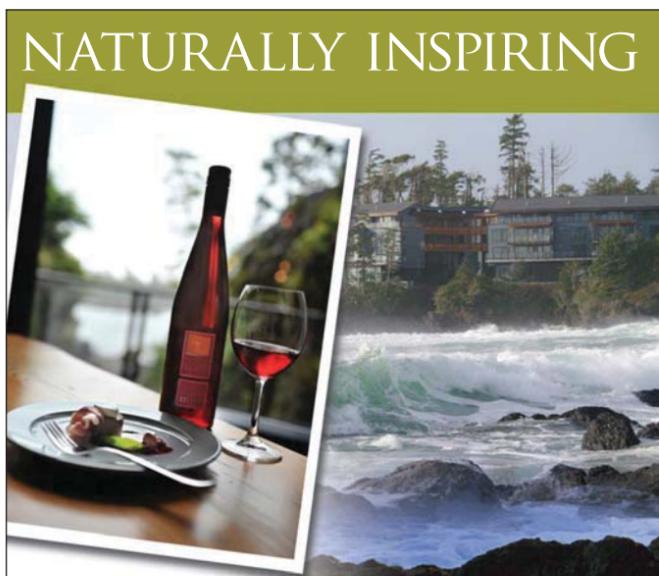
CLOS DU BOIS | SONOMA COUNTY, UNITED STATES
After traveling France's wine regions, founder Frank Woods returned home inspired to marry the elegant French style of winemaking with his vibrant California fruit. Decades later, Clos du Bois continues to embrace his artisanal winemaking philosophy, earning a devoted following among those who love refined, approachable wines. **Sue D'Agostini**, Senior Winemaker, joins us at the festival. closdubois.com
Constellation Brands, 604.451.9511

- 515304 RUSSIAN RIVER VALLEY CALCAIRE CHARDONNAY 2010
- 356618 NORTH COAST CABERNET SAUVIGNON 2010
- 65508 MARLSTONE CABERNET SAUVIGNON 2008
- 884924 NORTH COAST CHARDONNAY 2011

CLOS DU VAL | NAPA VALLEY, UNITED STATES
Clos Du Val was founded in 1972 in the Stags Leap District after a worldwide search for vineyard property from which to craft world-class wines. Today, Clos Du Val is a Napa Valley icon known worldwide for producing distinctive, terroir-driven wines of balance and elegance. **Tracey Mason**, Executive Vice President, Global Marketing & Strategy, joins us at the festival. www.closduval.com
Free House Wine + Spirits, 604.269.9040

- 836338 CHARDONNAY, CARNEROS 2010
- 129601 ZINFANDEL 2010
- 556548 PINOT NOIR, CARNEROS 2010
- 877530 CABERNET SAUVIGNON, NAPA VALLEY 2010

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CONCANNON VINEYARD | LIVERMORE VALLEY, UNITED STATES

If they could speak, the rocks of Concannon Vineyard would tell a tale rich in history. When James Concannon planted his first vineyards and built the winery in 1883, he established Concannon as a founding family of California wine. The landmark winery shows enduring commitment to creating outstanding, award-winning wines.

Matt Brooks, Vice President, joins us at the festival.

www.concannonvineyard.com

Mondia Alliance Wines & Spirits, 604.787.0012

- 230243 **CONSERVANCY CABERNET SAUVIGNON 2010**
 450312 **CONSERVANCY CRIMSON AND CLOVER 2010**
 650499 **RESERVE CHARDONNAY 2010**
 617811 **RESERVE SYRAH 2009**

DELICATO FAMILY VINEYARDS | NAPA VALLEY, UNITED STATES

Delicato Family Vineyards is proud of its 80+ year California winemaking and winegrowing heritage. Since 1924, the Indelicato family have nurtured their California properties, maintaining unparalleled standards that have resulted in numerous awards from around the world. The Indelicato's Family Farmed philosophy reflects an unwavering dedication to environmentally and economically sustainable business practices. **Scott Montgomery**, Regional Manager – Americas, joins us at the festival. www.dfvwines.com

Select Wines & Spirits, 604.687.8199

- 118265 **181 MERLOT 2010**
 807487 **BLACK STALLION NAPA VALLEY CHARDONNAY 2011**
 898668 **446 CHARDONNAY 2011**
 984054 **BLACK STALLION ESTATE WINERY CABERNET SAUVIGNON 2010**

DUCKHORN WINE COMPANY | NAPA VALLEY, UNITED STATES

Founded in 1976 by Dan and Margaret Duckhorn, Duckhorn Wine Company includes waterfowl-themed brands Duckhorn Vineyards, Paraduxx, Goldeneye, Migration and Decoy. Their focus on optimal grape selection, innovative winemaking techniques, a premium barrel-aging program, and an unwavering commitment to quality allow them to create wines of distinction. **Pete Przybylinski**, Senior Vice President, Sales & Strategy, joins us at the festival.

www.duckhorn.com

Vintage Corks, 604.725.6775

- 287086 **NAPA VALLEY SAUVIGNON BLANC 2011**
 333732 **DECOY SONOMA COUNTY CABERNET SAUVIGNON 2010**
 558239 **NAPA VALLEY MERLOT 2010**
 130161 **PARADUXX Z 2009**

EDGE / FUSE / TRIM WINES | NAPA VALLEY, UNITED STATES

The uniting factors of these three groundbreaking California wines are its lead winemaker, Ray Signorello, and the partners who are successful Vancouverites. Though the wines are crafted in Napa Valley, they are seen very much as Vancouver phenomena. **Irv Wight, Thomas O'Neill and Ross Henderson**, Owners, join us at the festival.

www.edgewines.com www.fusewine.com www.trimwines.com

Evolution Fine Wines, 778.330.1450

- 80374 **EDGE CABERNET SAUVIGNON 2010**
 893925 **FUSE NAPA CABERNET SAUVIGNON 2010**
 869545 **TRIM CALIFORNIA CABERNET SAUVIGNON 2010**

EDNA VALLEY VINEYARD | EDNA VALLEY, UNITED STATES

Nestled only five miles from the Pacific Ocean, Edna Valley Vineyard has one of the longest and coolest growing seasons in California, allowing the grapes to mature slowly while retaining their bright acidity. A distinct combination of ancient volcanic rock and marine sediment at Edna Valley Vineyard enriches the soil and contributes to the special character in the wines. **Josh Baker**, Head Winemaker, joins us at the festival. www.ednavalleyvineyard.com

E & J Gallo Winery, 905.816.8318

- 81430 **SAN LUIS OBISPO PARAGON CHARDONNAY 2010**
 505040 **CENTRAL COAST CABERNET SAUVIGNON 2010**
 759613 **SAN LUIS OBISPO MERLOT 2010**
 928887 **FLEUR DE EDNA CHARDONNAY 2011**

ETUDE | NAPA VALLEY, UNITED STATES

Etude reflects the vision of founder Tony Soter: that winemaking begins long before the harvest and that inspired grape growing diminishes the need for intervention by the winemaker resulting in an authentic expression of the varietal. Etude has a 30-year legacy of high-quality, collectible Pinot Noir that delivers the best of old and new world styles. **Jon Priest**, Winemaker and General Manager, joins us at the festival. shop.etudewines.com

Treasury Wine Estates, 604.408.2900

- 245233 **CARNEROS CHARDONNAY 2010**
 147132 **CARNEROS PINOT NOIR 2010**
 147140 **NAPA VALLEY CABERNET SAUVIGNON 2009**
 254474 **DEER CAMP PINOT NOIR 2008**

FESS PARKER | SANTA BARBARA, UNITED STATES

Realizing the potential of Santa Barbara County as a premium grape-growing region, American TV icon Fess Parker set out in 1989 to plant a small vineyard and sell fruit to local producers. But, as Fess is from Texas, he can't do anything small. The Fess Parker Winery now farms almost 700 acres throughout Santa Barbara County. **Blair Fox**, Head Winemaker, joins us at the festival. www.fessparker.com

Pacific Wine & Spirits, 877.716.9463

- 794420 **PARKER STATION PINOT NOIR 2010**
 272799 **SANTA BARBARA COUNTY CHARDONNAY 2010**
 857870 **EPIPHANY CELLARS GYPSY 2009**
 763169 **THE BIG EASY 2009**

FETZER VINEYARDS | MENDOCINO, UNITED STATES

Since its founding in 1968 in beautiful Mendocino County, Fetzer Vineyards has been a pioneer of California winemaking. Fetzer's history is one of ever-evolving quality and innovation and a progressive, hands-on approach to Earth-friendly practices.

Dennis Martin, VP Director of Winemaking, joins us at the festival.

www.fetzer.com

Charton-Hobbs, 604.420.5009

- 626465 **QUARTZ WINEMAKER'S FAVORITE BLEND 2011**

- 578054 **CRIMSON WINEMAKER'S FAVORITE BLEND 2010**

- 761759 **MENDO SAUVIGNON BLANC 2011**

- 272773 **SANCTUARY ZINFANDEL 2009**

FOLIE À DEUX | SONOMA VALLEY, UNITED STATES

Folie à Deux has a passion for creating wines that deliver a delightful shared experience – it was named after the French term meaning a passion shared by two. Since 1981, when two psychiatrists founded the winery, Folie à Deux has proven that it's okay to be a little crazy about wine. **Michelle Russell**, Director of Marketing Luxury Portfolio, joins us at the festival. www.folieadeux.com

Philippe Dandurand Wines, 604.324.4499

- 765149 **RUSSIAN RIVER CHARDONNAY 2010**
 886184 **ALEXANDER VALLEY CABERNET SAUVIGNON 2009**
 521617 **DRY CREEK ZINFANDEL 2010**
 265710 **MÉNAGE À TROIS CABERNET SAUVIGNON NORTH COAST 2010**



“Sophisticated Flavor, Sensible Value”

90 Points – Affairs of the Vine

“Smoky oak, vanilla, a touch of mint, and red fruit. Gentle use of oak. Soft fruit leads to lush, defined fruit. Pleasing sweet finish.”

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Jefferson Cup Invitational

Silver Medal “Best Buy”
The Beverage Testing Institute

www.trimwines.com
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B.C Agent:
www.evolutionfinewines.com

FOLIO FINE WINE PARTNERS | NAPA VALLEY, UNITED STATES

Folio Fine Wine Partners' mission is to find one-of-a-kind wines from around the world and bring them to you. They love sharing high-quality, authentic wines from small wineries, where families have passed down their winemaking traditions for generations, and bring new classics from renowned producers, such as exceptional offerings from Italy's Frescobaldi family. **Geoff Whitman**, General Manager, joins us at the festival. www.folioestates.com
Mark Anthony Brands, 647.788.8307

- 846154 **ISABEL MONDAVI CARNEROS CHARDONNAY 2011**
46615 **EMBLEM NAPA VALLEY CABERNET SAUVIGNON 2009**
282566 **SPELLBOUND PETITE SYRAH 2010**
692855 **ISABEL MONDAVI PINOT NOIR 2009**

FRANCIS FORD COPPOLA WINERY | SONOMA COUNTY, UNITED STATES

"Food, Wine, and Adventure" is the motto at Francis Ford Coppola Winery in Geyserville. Spend a day playing bocce, lounging by the pool, eating authentic Neapolitan cuisine, drinking good wine, and viewing iconic movie memorabilia. When you open a bottle of Coppola wine, you'll taste the flavours and creative passion of this special place. **Emily Putman**, Export Director, joins us at the festival. www.franciscoppolawinery.com
Trialto Wine Group, 778.331.8999

- 543298 **DIAMOND COLLECTION GOLD LABEL CHARDONNAY 2011**
521021 **DIAMOND COLLECTION BLACK LABEL CLARET 2011**
843599 **DIRECTOR'S CUT DRY CREEK ZINFANDEL 2010**
383588 **SOFIA BLANC DE BLANC 2011**

GIRARD WINERY | NAPA VALLEY, UNITED STATES

Thirty years after first planting its vineyards, Girard continues to produce wines reflecting the quality that made Napa Valley the most famous New World winegrowing region in the world. Girard's goal is to highlight the flavours of Napa Valley and its rich, ripe grapes, offering a lineup that features both power and finesse – key words in California wine. **Marco DiGiulio**, Winemaker, joins us at the festival. www.girardwinery.com
Vintage West Wine Marketing, 604.564.2502

- 21972 **RUSSIAN RIVER VALLEY CHARDONNAY 2011**
831867 **NAPA VALLEY PETITE SIRAH 2010**
22012 **NAPA VALLEY CABERNET SAUVIGNON 2009**
22020 **NAPA VALLEY ARTISTRY 2009**

GLORIA FERRER | SONOMA COUNTY, UNITED STATES

The Ferrer family, proprietors of Freixenet USA, the world's largest producer of sparkling wine, opened Gloria Ferrer in 1986. The winery was named after José Ferrer's beloved wife. Gloria Ferrer is dedicated to the production of wines that reflect the artistry of the winemaker and the marriage of vine to place in the vineyard. **Eva Bertran**, Vice President Marketing, joins us at the festival. www.gloriaferrer.com
Stile Brands, 604.255.2518

- 192898 **SONOMA BRUT**
244392 **BLANC DE NOIRS**
244376 **BLANC DE BLANCS 2006**
234880 **ROSÉ BRUT 2007**

HAHN FAMILY WINES | MONTEREY, UNITED STATES

In the mid-1970s, Nicky and Gaby Hahn bought two ranches-turned-vineyards in the Santa Lucia Highlands in the renowned Monterey County appellation. The Hahns produced their first wines on California's Central Coast in 1980, and the winery recently celebrated its 32nd anniversary. Hahn Family Wines produces Hahn Winery, Smith & Hook, Hahn SLH Estate, Cycles Gladiator and Lucienne. **Evelyn Pool**, VP of International Sales and Marketing, joins us at the festival. www.hahnfamilywines.com
Grady Wine Marketing, 604.269.3122

- 921734 **SLH ESTATE CHARDONNAY 2011**
432104 **MONTEREY CHARDONNAY 2011**
831099 **CALIFORNIA PINOT NOIR 2011**
203018 **ESTATE CABERNET SAUVIGNON 2010**

HEITZ CELLAR | NAPA VALLEY, UNITED STATES

For over a half century, Heitz Wine Cellars has earned an international reputation for its classic wines. Heitz vineyard-designated Cabernet Sauvignons are synonymous with luxury in the world of winemaking. The Heitz family legacy spans three generations of dedication to preserving the extraordinary winemaking and agriculture in the Napa Valley. **Jeanne Cabral**, Director of Sales, joins us at the festival. www.heitzcellar.com
Vintage Corks, 604.725.6775

- 112136 **NAPA VALLEY CHARDONNAY 2011**
112144 **NAPA VALLEY CABERNET SAUVIGNON 2007**
925974 **TRAILSIDE CABERNET SAUVIGNON 2007**
741959 **INK GRADE PORT**

HESS COLLECTION | NAPA VALLEY, UNITED STATES

Wine, art and vineyards create a singular identity for The Hess Collection Winery; The synthesis of these elements show founder Donald Hess' dedication to producing things that enrich life. Hess established his first Mount Veeder vineyard in 1978, founding the winery with the steadfast belief that quality and goodness are the best business practices. **Annette (Stadelman) Larson**, Northwest US & Canada Market Manager, and **Dave Guffy**, Director of Winemaking, join us at the festival. www.hesscollection.com
International Cellars, 604.713.0833

- 335802 **SELECT CHARDONNAY 2010**
335794 **SELECT CARBERNET SAUVIGNON 2009**
486027 **CHARDONNAY NAPA VALLEY 2010**
895110 **MOUNT VEEDER 19 BLOCK CABERNET SAUVIGNON 2008**

HOPE FAMILY WINES | PASO ROBLES, UNITED STATES

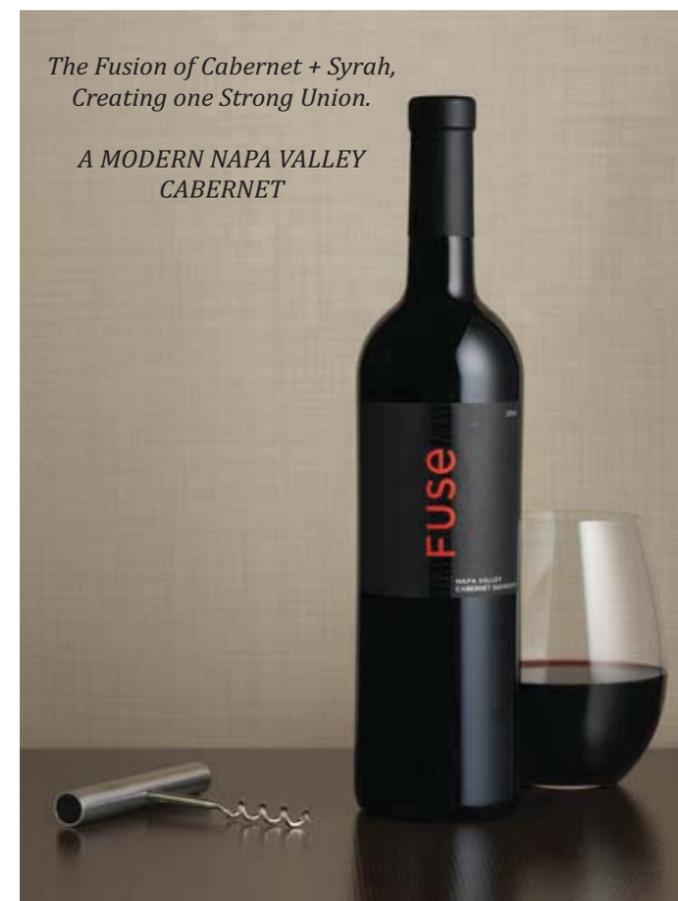
The Hope family has been growing grapes in Paso Robles for thirty years. Today, as Hope Family Wines, they continue to produce delicious wines that are made in the vineyard with their five labels: Liberty School, Treana, Candor, Austin Hope, and Troublemaker. Their wineries are focused on quality and consistency. **Meliza Jalbert**, Export Director for North America, joins us at the festival. www.hopefamilywines.com
Trialto Wine Group, 778.331.8999

- 288241 **LIBERTY SCHOOL CHARDONNAY 2011**
527184 **LIBERTY SCHOOL CABERNET SAUVIGNON 2010**
535799 **TREANA RED 2009**
71902 **TROUBLEMAKER**

J. LOHR VINEYARDS & WINES | PASO ROBLES, UNITED STATES

J. Lohr remains one of the few estate-focused wineries of its size, and one of the last substantial independents to benefit from the longevity of management and the passion of a second generation of family members. The winery is committed to sustainability – beginning in the vineyard and extending to their leadership in the industry. **Craig Rosser**, Vice-President International Sales, joins us at the festival. www.jlohr.com
Landmark Selections, 604.986.4000

- 313825 **SEVEN OAKS ESTATE CABERNET SAUVIGNON 2010**
258699 **RIVERSTONE ESTATE CHARDONNAY 2011**
420687 **CAROL'S VINEYARD CABERNET SAUVIGNON 2007**
823690 **FALCON'S PERCH PINOT NOIR 2010**



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"The bouquet sucks you right in and those fantastic flavors continue when tasting. You also get a nice silky texture in this medium-bodied wine."

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www.fusewine.com
BC Agent: www.evolutionfinewines.com

JOSEPH PHELPS WINERY | NAPA VALLEY, UNITED STATES
 Joseph Phelps was enamored with the beautiful Napa Valley, and in 1973 he bought the 600-acre Connolly cattle ranch in Spring Valley and began planting vineyards. It sparked a period of unparalleled activity, creativity, ingenuity, entrepreneurship and risk-taking that put Joe Phelps on the map of top Napa Valley wine producers.
Mike McEvoy, Vice President Sales, joins us at the festival.
 www.jpwines.com
 Trialto Wine Group, 778.331.8999

- 651596 CABERNET SAUVIGNON 2009
- 495945 INSIGNIA 2009
- 621003 FREESTONE PINOT NOIR 2010
- 201129 FREESTONE CHARDONNAY 2010

KENDALL-JACKSON | SONOMA COUNTY, UNITED STATES
 Outstanding wines can only be made from exceptional fruit. Kendall-Jackson Estate Vineyards are found atop cool coastal mountains, rocky ridge tops and rolling hillsides where the climate, soil and vines come together to create remarkable grapes. In each glass you will taste their family's commitment to crafting extraordinary Sonoma County wines from California's best vineyards. **Randy Ullom**, Winemaster, joins us at the festival. www.kjwines.com
 Summit Fine Wines, 604.247.0095

- 427153 VINTNER'S RESERVE CABERNET SAUVIGNON 2009
- 372474 GRAND RESERVE CHARDONNAY 2010
- 325936 AVANT CHARDONNAY 2010
- 696465 AVANT CABERNET SAUVIGNON 2010

KENWOOD VINEYARDS | SONOMA COUNTY, UNITED STATES
 Ideally located in Sonoma Valley, Kenwood Vineyards is committed to producing premium varietal wines that reflect Sonoma County's finest vineyards in their character and style. The winery produces classic varietal wines and has earned the reputation of producing consistent, quality wines. **Abigail Smyth**, Export Manager, and **Pat Henderson**, Winemaker, join us at the festival.
 www.kenwoodvineyards.com
 Authentic Wine & Spirits Merchants, 604.708.5022

- 586065 YULUPA ZINFANDEL 2010
- 219881 RUSSIAN RIVER PINOT NOIR 2010
- 184796 JACK LONDON CABERNET SAUVIGNON 2009
- 92502 ARTIST SERIES CABERNET SAUVIGNON 2007

KUNDE FAMILY ESTATE | SONOMA COUNTY, UNITED STATES
 For over a century, five generations of the Kunde family have farmed the 1,850-acre estate in the heart of Sonoma Valley. Their winemaking mission is to carry on that tradition by crafting elegant, estate-grown, sustainably farmed wines with a real sense of place – beautifully balanced and expressive of the dramatic vineyard landscape. **Zach Long**, Winemaker, joins us at the festival.
 www.kunde.com
 Vintage West Wine Marketing, 604.564.2502

- 755397 MAGNOLIA LANE ESTATE SAUVIGNON BLANC 2012
- 762211 SONOMA VALLEY ESTATE CHARDONNAY 2011
- 4507 SONOMA VALLEY ESTATE CABERNET SAUVIGNON 2010
- 867721 SONOMA VALLEY ESTATE ZINFANDEL 2010

LANGE TWINS FAMILY WINERY & VINEYARDS | LODI, UNITED STATES
 For five generations the Lange family has been growing sustainable grapes in Lodi, California. In 2006 they opened a state-of-the-art winery to showcase their passion for growing winegrapes – because great wine starts in the vineyard. **Randy Lange**, Proprietor, joins us at the festival. www.langetwins.com
 Icon Fine Wine & Spirits, 604.685.8693

- 176222 ESTATE LODI ZINFANDEL 2010
- 53926 ESTATE LODI CABERNET SAUVIGNON 2009
- 695809 ESTATE CLARKSBURG CHARDONNAY 2010
- 41319 LODI MIDNIGHT RESERVE 2009

LOUIS M MARTINI | NAPA VALLEY, UNITED STATES
 Louis M. Martini Winery of Napa Valley makes wines that are the voice of Cabernet Sauvignon, wines that reflect three generations of accumulated wisdom fitting vines to the land and blending for balance in the bottle. **Michael Martini**, Master Winemaker, 3rd Generation Family Member, joins us at the festival.
 www.louismartini.com
 E & J Gallo Winery, 905.816.8318

- 480582 LOT 1 CABERNET SAUVIGNON 2009
- 496828 MONTE ROSSO SONOMA COUNTY CABERNET SAUVIGNON 2008
- 920355 NAPA VALLEY CABERNET SAUVIGNON 2009
- 651679 SONOMA COUNTY CABERNET SAUVIGNON 2010

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90 Points – Affairs of the Vine

“Orange peel melds nicely with the black raspberry fruit on the nose. The fruit, spice and tannins are well-balanced. Good mouth feel and structure.”

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MACROSTIE VINEYARDS | SONOMA COUNTY, UNITED STATES

Since 1987 MacRostie has been crafting elegant, cool climate expressions of Chardonnay and Pinot Noir from Sonoma Coast. The highly acclaimed portfolio consistently delivers excellent balance, structure and purity of fruit leading a stylistic renaissance for Chardonnay in California. **Steve MacRostie**, Winery Founder, joins us at the festival. macrostiewinery.com
Select Wines & Spirits, 604.687.8199

- 327858 SONOMA COAST CHARDONNAY 2011
203547 SONOMA COAST PINOT NOIR 2009
746982 WILDCAT MOUNTAIN CHARDONNAY 2009
421305 WILDCAT MOUNTAIN PINOT NOIR 2008

MARIMAR ESTATE | RUSSIAN RIVER VALLEY, UNITED STATES

Proprietor Marimar Torres has been involved in the wine business all her life. Born into Spain's iconic Miguel Torres wine family, Marimar honed her skills promoting Torres wines, first in Spain and later in North America. In 1992 she founded her Russian River winery, now considered one of California's top boutique Pinot Noir and Chardonnay producers. **Marimar Torres**, Proprietor, joins us at the festival. www.marimarestate.com
Pacific Wine & Spirits, 877.716.9463

- 384925 ACERO CHARDONNAY 2009
19521 LA MASIA CHARDONNAY 2009
711333 LA MASIA PINOT NOIR 2009
807974 MAS CAVALLS PINOT NOIR 2008

MCMANIS FAMILY VINEYARDS | SAN JOAQUIN, UNITED STATES

McManis Family Vineyards' sole objective is to continue its premium grapegrowing legacy by producing the finest quality wine and wine grapes in California's northern interior. Each step in the production process is carefully considered to achieve the overarching goal of producing wine that overdelivers on quality, value and consistency. **Terry Salinger**, Export Manager, joins us at the festival. www.mcmansifamilyvineyards.com
Trialto Wine Group, 778.331.8999

- 207829 CHARDONNAY 2011
207811 MERLOT 2010
207803 CABERNET SAUVIGNON 2010
207779 VIOGNIER 2011

MERRYVALE VINEYARDS | NAPA VALLEY, UNITED STATES

Merryvale Vineyards is a family-owned Napa Valley winery dedicated to passionate winemaking and the fine art of living well. For the past for the past 31 years, Merryvale has been turning exceptional Napa Valley grapes into world-class wine. **Phil Corrente**, Export Manager, joins us at the festival. www.merryvale.com
Marram Fine Wines, 604.307.5177

- 333328 STARMONT CHARDONNAY NAPA VALLEY 2010
333336 STARMONT CABERNET SAUVIGNON NAPA VALLEY 2009
38562 CARNEROS PINOT NOIR 2011
495192 CABERNET SAUVIGNON NAPA VALLEY 2008

MICHAEL DAVID WINERY | LODI, UNITED STATES

With six generations of wine-grape growing heritage in the Lodi Appellation, Michael David Winery strives to promote their beloved region and help to establish its name as one of the premier wine regions of the world. These wines are a direct reflection of the two Phillips brothers' canny personalities and unmistakable sense of humor. **David Phillips**, Owner/President, joins us at the festival. www.michaeldavidwinery.com
Appellation Wine Marketing, 604.696.1499

- 337402 7 DEADLY ZINS 2010
337394 SIXTH SENSE SYRAH 2011
414946 PETITE PETIT 2010
336925 EARTHQUAKE ZINFANDEL 2010

MINER FAMILY WINERY | NAPA VALLEY, UNITED STATES

Miner Family Winery is a dynamic family owned winery tucked into the eastern hills of the Oakville appellation, squarely within the heart of Napa Valley. Founded in 1998 by Dave and Emily Miner, and Dave's folks, Ed and Norma, Miner is defined first and foremost by a sensational portfolio of wines. **Jack Edwards**, Director of Sales North America, joins us at the festival. www.minerwines.com
Marram Fine Wines, 604.307.5177

- 288332 "SIMPSON VINEYARD" VIOGNIER CALIFORNIA 2011
788505 NAPA VALLEY CHARDONNAY 2011
227413 CABERNET SAUVIGNON "STAGECOACH VINEYARD" NAPA VALLEY 2010
956128 "THE ORACLE" PROPRIETARY BLEND NAPA VALLEY 2008

MUMM NAPA | NAPA VALLEY, UNITED STATES

Mumm Napa was founded in 1983 when Guy Deveaux brought the méthode champenoise from his native France to the Napa Valley, creating a superior sparkling with California attitude and style. The winery is one of Napa's most popular destinations, known for marrying exacting French technique with the region's exceptional fruit. **Ludovic Dervin**, Winemaker, joins us at the festival. www.mumnapa.com
Corby Distilleries, 416.479.2453

- 265678 BRUT PRESTIGE
26500 CUVÉE M
2642 BRUT ROSÉ
26476 BLANC DE BLANCS 2007

NAPA CELLARS WINERY | NAPA VALLEY, UNITED STATES

Napa Cellars puts a modern spin on classic Napa wines, combining Napa's legendary terroir with contemporary sensibilities to create delicious wines that possess all of the character you expect from Napa, but with an attitude and price you'll find rather refreshing. In doing so, they're redefining what Napa wine can be. **Brett Marshall**, Canadian Sales Director, joins us at the festival. www.napacellars.com
Philippe Dandurand Wines, 604.324.4499

- 537761 CHARDONNAY 2011
389510 CABERNET SAUVIGNON 2010
115154 ZINFANDEL 2010
776211 PINOT NOIR 2010

THE OTHER GUYS | SONOMA COUNTY, UNITED STATES

Through The Other Guys, siblings Mia and August Sebastiani are determined to make wines that will continue their family's reputation for quality winemaking for generations to come. They are building their company one handshake at a time, stepping back to the early days when all wine companies were family owned and operated. **Richard Zeller**, Chief Operating Officer, joins us at the festival. www.togwines.com
Stile Brands, 604.255.2518

- 385591 PLUNGERHEAD LODI ZINFANDEL 2011
644369 PLUNGERHEAD DRY CREEK VALLEY OLD VINE ZINFANDEL 2011
659334 THE WHITE KNIGHT CLARKSBURG VIOGNIER 2011
420380 LEESE-FITCH CALIFORNIA PINOT NOIR 2011





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- Ray Signorello

95 POINTS - "Massive in chocolate, blackberry, blueberry and cherry jam intensity, this is a brilliant wine. It's so delicious that you'll want to drink the whole bottle."
- S.H., Wine Enthusiast

91-93 POINTS - "It shows gorgeous inner perfume allied to dark tonalities of fruit in a deep, richly expressive style. The explosive finish makes it hard to resist a second taste."
- Antonio Galloni, Robert Parker's The Wine Advocate

Cabernet Sauvignon sku: +457747

www.signorelloestate.com
BC Agent: www.evolutionfinewines.com

PAUL HOBBS WINERY | SONOMA COUNTY, UNITED STATES

Paul Hobbs founded Paul Hobbs Winery in 1991 and Vina Cobos in Argentina in 1999. His California and Argentine wines earn top praise from critics and consumers, alike. In 2004, he was named Most Important Winemaker in California by *The Quarterly Review of Wines*. Robert Parker, Jr. has twice named Paul a "Wine Personality of the Year." **Francisco Cortes Lepis**, Director International Business, joins us at the festival. www.paulhobbswinery.com
Authentic Wine & Spirits Merchants, 604.708.5022

745620 **RUSSIAN RIVER CHARDONNAY 2010**
457390 **CROSSBARN CABERNET SAUVIGNON 2010**
635664 **NAPA VALLEY CABERNET SAUVIGNON 2010**
573451 **CROSSBARN CHARDONNAY 2011**

PINE RIDGE VINEYARDS | NAPA VALLEY, UNITED STATES

Established in 1978, Pine Ridge Vineyards produces classically proportioned, expressive wines that embody their history and distinct place of origin. The expressive wines born from the estate vineyards spanning the Napa Valley reflect a distinctive Old World approach to winemaking coupled with a commitment to future sustainability and innovation. **Michael Beaulac**, General Manager & Winemaker, joins us at the festival. www.pineridgevineyards.com
Lifford Wine & Spirits, 604.681.0860

176537 **CHENIN BLANC VIOGNIER 2011**
813006 **DIJON CLONES CHARDONNAY 2011**
70581 **FOREFRONT BY PINE RIDGE CABERNET SAUVIGNON 2008**
176529 **CABERNET SAUVIGNON NAPA VALLEY 2009**

RAVENSWOOD WINERY | SONOMA COUNTY, UNITED STATES

Named *Wine & Spirits Magazine's* "Winery of the Year" for the fifth year in a row, Ravenswood wines are bold and unapologetic. Recognized around the world for their award-winning Zinfandel's, Ravenswood wines strive to honour these venerable vineyards with soulful wines that are representative of place, person, and history. **Stuart Henry**, Winemaker, joins us at the festival. ravenswood-winery.com
Constellation Brands, 604.451.9511

571489 **VINTNERS BLEND CHARDONNAY 2011**
976142 **VINTNERS BLEND CABERNET SAUVIGNON 2010**
359240 **SONOMA COUNTY ZINFANDEL 2009**
139139 **SINGLE VINEYARD DESIGNATE BARRICIA ZINFANDEL 2009**

RIDGE VINEYARDS | SANTA CRUZ, UNITED STATES

For over 50 years Ridge Vineyards has been making exceptional single-vineyard wines utilizing traditional winemaking techniques. Ridge is known both as California's pre-eminent maker of old-vine, single-vineyard Zinfandel and as the producer of Monte Bello, one of the world's most collectible and ageable Bordeaux blends. **David Amadia**, Vice President Sales & Marketing, joins us at the festival. www.ridgevines.com
Lifford Wine & Spirits, 604.681.0860

720664 **ESTATE CHARDONNAY 2010**
178251 **GEYSERVILLE 2010**
250985 **THREE VALLEYS 2010**
653451 **EAST BENCH ZINFANDEL 2010**

ROBERT MONDAVI WINERY | NAPA VALLEY, UNITED STATES

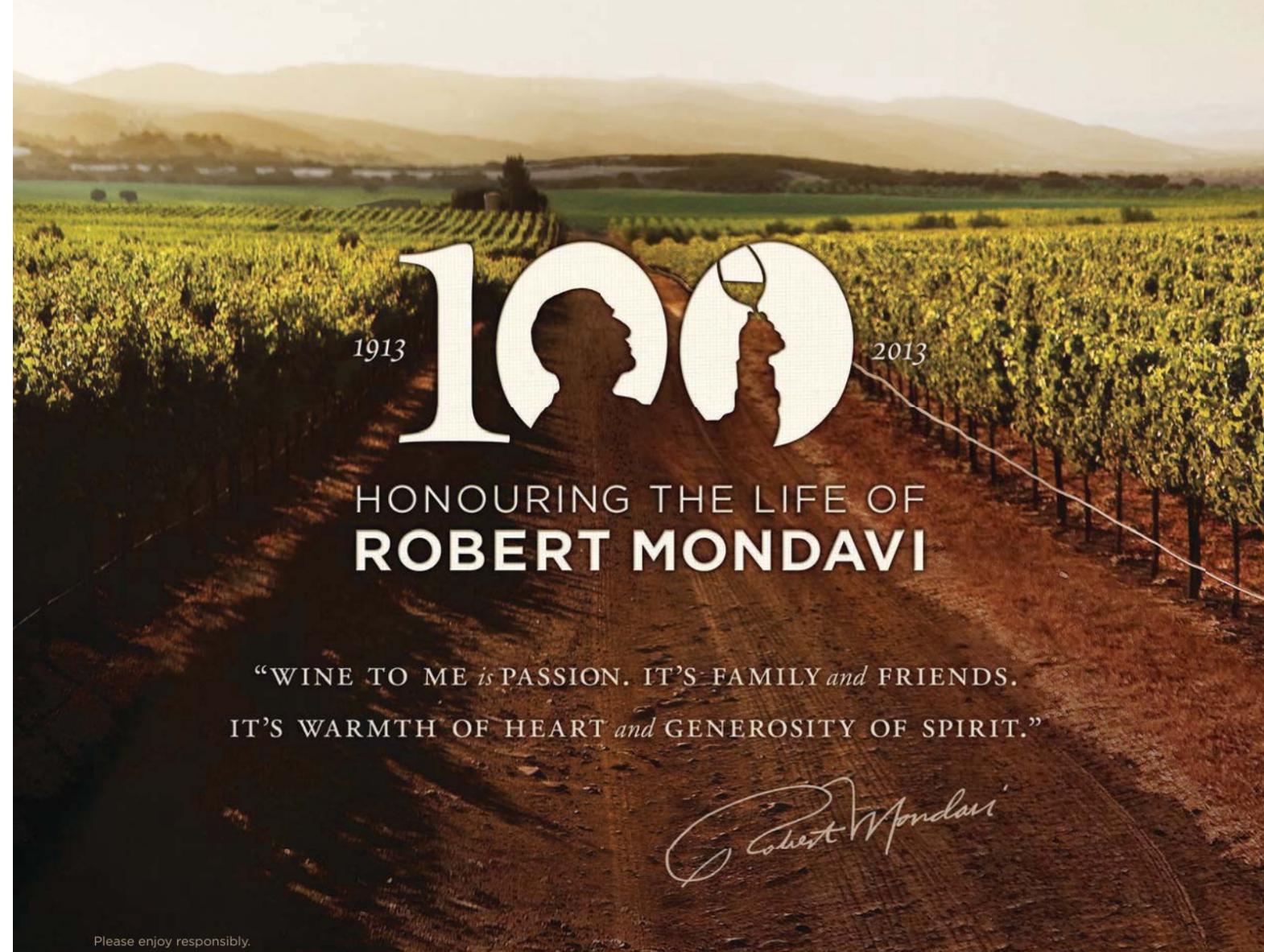
Through tireless winemaking innovation, an uncompromising eye for quality, and unshakable faith in California's vineyards, Robert Mondavi Wines are a realization of Robert Mondavi's vision of creating a collection of the most recognized and best-loved wines in the world. **Mark de Vere**, Master of Wine, joins us at the festival. robertmondavi.com
Constellation Brands, 604.451.9511

258186 **NAPA VALLEY CHARDONNAY 2010**
221887 **NAPA VALLEY FUMÉE BLANC 2010**
438697 **NAPA VALLEY PINOT NOIR 2010**
255513 **NAPA VALLEY CABERNET SAUVIGNON 2010**

RODNEY STRONG WINE ESTATES | SONOMA COUNTY, UNITED STATES

Rodney Strong Vineyards is dedicated to crafting world-class wines that capture the essence of Sonoma County. Rodney Strong sustainably farms 13 estate vineyards and produces critically acclaimed Single Vineyard, Reserve and Estate wines from Sonoma County's finest appellations – Alexander Valley, Russian River Valley, Chalk Hill and Sonoma Coast. **Rick Sayre**, VP of Winemaking, joins us at the festival. www.rodneystrong.com
Mark Anthony Brands, 647.788.8307

275552 **CHALK HILL CHARDONNAY 2010**
829812 **DAVIS BYNUM CHARDONNAY 2011**
105486 **DAVIS BYNUM PINOT NOIR 2011**
264739 **KNOTTY VINE ZINFANDEL 2010**



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SCHUG CARNEROS ESTATE WINERY | SONOMA COUNTY, UNITED STATES

Walter Schug's resume includes 10 years as winemaker for Joseph Phelps Vineyards, where he crafted the legendary Insignia as well as America's first Syrah and late harvest Riesling. When Phelps discontinued Pinot Noir in 1980, Schug founded his own label to continue his efforts, eventually leaving to open his own winery in the Carneros region of Sonoma County. **Walter Schug**, Owner and Winemaker Emeritus, joins us at the festival. www.schugwinery.com
Crush Imports, 604.376.5426

- 776807 **CARNEROS CHARDONNAY 2010**
79624 **CARNEROS PINOT NOIR 2010**
83303 **SONOMA COAST CHARDONNAY 2010**
675033 **SONOMA COAST PINOT NOIR 2010**

SEBASTIANI VINEYARDS & WINERY | SONOMA COUNTY, UNITED STATES

In 1895 Samule Sebastiani emigrated from the Tuscany and subsequently founded Sebastiani. With over a century of wine-making experience in Sonoma, Sebastiani Vineyards & Winery focuses on crafting small lots of super-premium wines from Sonoma County. Today, it is under the guidance of vintner and entrepreneur Bill Foley. **Mark Lyon**, Winemaker, joins us at the festival. www.sebastiani.com
Select Wines & Spirits, 604.687.8199

- 361634 **SONOMA COUNTY CHARDONNAY 2011**
795419 **SONOMA COUNTY CABERNET SAUVIGNON 2009**
119594 **SECOLO 2008**
43380 **ALEXANDER VALLEY CABERNET SAUVIGNON 2008**

SEGHEISIO FAMILY VINEYARDS | SONOMA COUNTY, UNITED STATES

Established in 1895, when Eduardo Seghesio planted his first Zinfandel vineyard in Sonoma County's Alexander Valley, Seghesio Family Vineyards produces award-winning wines that honour the history of Sonoma and the Seghesio family. Their 300 acres in pre-eminent growing regions – the Alexander, Dry Creek and Russian River valleys – represent some of the oldest vineyards and proprietary clones. **Peter Seghesio**, Wine Grower, joins us at the festival. www.seghesio.com
Grady Wine Marketing, 604.269.3122

- 428417 **SONOMA ZINFANDEL 2011**
524264 **OLD VINE ZINFANDEL 2010**
766089 **PINOT GRIGIO 2012**
506733 **SANGIOVESE 2010**

SIGNORELLO ESTATE WINERY | NAPA VALLEY, UNITED STATES

Signorello Estate Napa Valley honours the history of the land, traditions of old world winemaking and passion of its founder, as a producer of exceptional estate bottled wines. Specializing in Cabernet Sauvignon, Ray Signorello works closely with Luc Morlet and Pierre Birebent to ensure each bottle is meticulously crafted. **Ray Signorello**, Proprietor/Winemaker, joins us at the festival. www.signorelloestate.com
Evolution Fine Wines, 778.330.1450

- 578633 **SETA 2011**
404129 **VIELLES VIGNES CHARDONNAY 2010**
457747 **CABERNET SAUVIGNON 2010**
196071 **PADRONE 2010**

SILVER OAK CELLARS | NAPA VALLEY, UNITED STATES

Silver Oak Cellars was founded by Ray Duncan and Justin Meyer with a dedication to producing one varietal only: Cabernet Sauvignon. With two wineries in Alexander Valley and Napa Valley, they have remained steadfast to this commitment since 1972. In 1999 the Duncan family bought Twomey Cellars, where they make Merlot, Sauvignon Blanc and Pinot Noir. **Vivien Gay**, Director of Export, joins us at the festival. www.silveroak.com
Vintage Corks, 604.725.6775

- 251066 **ALEXANDER VALLEY CABERNET SAUVIGNON 2008**
115964 **NAPA CABERNET SAUVIGNON 2007**
111765 **TWOMEY CELLARS NAPA MERLOT 2008**
197574 **TWOMEY CELLARS SAUVIGNON BLANC 2011**

STAG'S LEAP WINE CELLARS | NAPA VALLEY, UNITED STATES

On May 24, 1976, the Judgement of Paris wine tasting changed the world's view of California wines forever when the unthinkable happened. The 1973 Stag's Leap Wine Cellars SLV Cabernet Sauvignon – the winery's first vintage produced with grapes from vines only three years old – was judged the best, over four top-ranked Bordeaux. **Steven Spadarotto**, General Manager, joins us at the festival. www.cask23.com
International Cellars, 604.713.0833

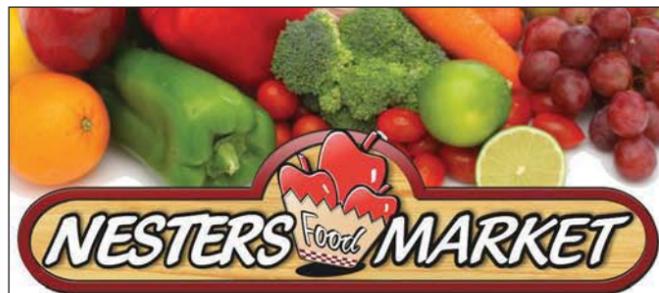
- 242081 **ARTEMIS NAPA VALLEY CABERNET SAUVIGNON 2009**
949669 **KARIA NAPA VALLEY CHARDONNAY 2009**
927087 **ARCADIA NAPA VALLEY CHARDONNAY 2010**
557686 **FAY VINEYARD CABERNET SAUVIGNON 2009**

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Rachel Lam

www.showcasepianos.com



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13604 Victoria Rd. North,
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STAGS' LEAP | NAPA VALLEY, UNITED STATES

Stags' Leap Winery, established in 1893, continues a proud winemaking heritage in the prestigious appellation that bears the winery name as the foremost Napa Valley producer of Petite Sirah. Winemaker Christoph Paubert embraces an old world style of crafting estate grown and terroir-driven wines that are a pure expression of the land. **Christophe Paubert**, Winemaker, joins us at the festival. stagsleap.com
Treasury Wine Estates, 604.408.2900

- 476440 CHARDONNAY 2011
- 433052 PETITE SIRAH 2009
- 245266 NAPA VALLEY CABERNET SAUVIGNON 2009
- 515601 NAPA VALLEY MERLOT 2009

STERLING VINEYARDS | NAPA VALLEY, UNITED STATES

Founded in 1964, Sterling Vineyards is located in Calistoga, at the north end of the Napa Valley. Sterling's wines are a true expression of each varietal, and have exceptional quality with intriguing complexity that brings out the best in a wide variety of cuisines. **Alison Cray**, Associate Winemaker, joins us at the festival. www.sterlingvineyards.com
Diageo Canada, 416.641.1757

- 330233 NAPA VALLEY CHARDONNAY 2010
- 433722 NAPA VALLEY SAUVIGNON BLANC 2011
- 330241 NAPA VALLEY MERLOT 2009
- 260208 RESERVE CABERNET 2005

TERRA D'ORO WINERY | AMADOR, UNITED STATES

Zinfandel is Terra d'Oro's passion, and the Amador region is blessed with perfect growing conditions for this world-class varietal. In addition to producing top-notch Zinfandels, Terra d'Oro is extremely fortunate that two of Italy's most revered red wines – Sangiovese and Barbera – thrive in the rocky, iron-rich soils of Amador County. **Jeff Meyers**, Winemaker, joins us at the festival. terradorowinery.com
Philippe Dandurand Wines, 604.324.4499

- 666701 BARBERA 2010
- 694208 SANGIOVESE 2010
- 28530 HOME VINEYARD ZINFANDEL 2010
- 729822 DEEVER RANCH 125 YEAR OLD VINE ZINFANDEL 2009

WAGNER FAMILY OF WINE | NAPA VALLEY, UNITED STATES

The Wagner Family of Wine: Chuck Wagner continues to direct the world-rekowned Cabernet program at Caymus; Charlie is making exquisite Chardonnay at Mer Soleil; Joseph is making fine Pinot Noir under the Belle Glos label; Jenny is learning the ropes at Caymus, and longtime winemaker for Conundrum, Jon Bolta, continues to craft that puzzling, white wine blend. **Charlie Wagner II**, Winemaker, Mer Soleil and SILVER, joins us at the festival. www.wagnerfamilyofwine.com
Grady Wine Marketing, 604.269.3122

- 102988 BELLE GLOS LAS ALTURAS PINOT NOIR 2011
- 143784 MER SOLEIL VINEYARD SILVER CHARDONNAY (UNOAKED) CERAMIC BOTTLE 2011
- 453142 MER SOLEIL VINEYARD CHARDONNAY 2010
- 278937 BELLE GLOS 'MEIOMI' PINOT NOIR 2011

WENTE VINEYARDS | LIVERMORE VALLEY, UNITED STATES

Founded more than 125 years ago, Wente Vineyards is the oldest, continuously operated family-owned winery in the US. Blending traditional and innovative winemaking practices, the winery draws from approximately 3000 acres of sustainably farmed Estate vineyards. Located in the historical Livermore Valley, Wente Vineyards is recognized as one of California's premier wine country destinations. **Michael Parr**, International Export Director, and **Carolyn Wente**, CEO & family, join us at the festival. www.wentevineyards.com
International Cellars, 604.713.0833

- 175430 MORNING FOG CHARDONNAY 2011
- 403220 RIVA RANCH CHARDONNAY 2011
- 290809 ANNIKA CHARDONNAY 2009
- 25866 NTH DEGREE CHARDONNAY 2010



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TASTING NOTES – REST OF THE WORLD

BODEGA CATENA ZAPATA WINERY | MENDOZA, ARGENTINA

Nicolas Catena is Argentina's Malbec pioneer. The winery is nestled at the foot of the Andes mountains and is inspired by the Mayan pyramids. His winery symbolizes a continent's history, a family's pride of its Spanish and Italian roots, and a quest to show to the world the unique ability Mendoza has to produce truly exceptional wine.

Jorge Crotta, Export Manager, joins us at the festival.

www.catenawines.com

Trialto Wine Group, 778.331.8999

- 478727 MALBEC 2010
- 427856 CHARDONNAY 2011
- 521849 ALTA MALBEC 2009
- 521856 ALTA CHARDONNAY 2010

COLOMÉ / AMALAYA | SALTA, ARGENTINA

Since 1831, Colomé has produced a select range of biodynamically farmed, carefully crafted wines, known for their concentrated style and intense flavour, in the world's highest vineyards. Bodega Amalaya is located in Argentina's northern Colchaqui Valley, which honours the heritage of the native Calchaqui Indians. Amalaya's philosophy is to produce only blended wines with a modern interpretation of the valley. **Martin Coscia**, Brand Ambassador, joins us at the festival. www.bodegacolome.com www.amalaya.com
International Cellars, 604.713.0833

- 942342 AMALAYA VINO BLANCO DE ALTURA 2012
- 168294 AMALAYA VINO TINTO DE ALTURA 2010
- 609313 AMALAYA GRAN CORTE 2011
- 956896 COLOMÉ MALBEC ESTATE 2010

DECERO | MENDOZA, ARGENTINA

Decero means "from scratch" and the winery has developed an *amano* or "by hand" approach that is human, sustainable and sensitive to natural differences. Treading lightly in an environment they have come to know intimately, they allow the unique natural attributes of the Remolinos Vineyard, and of Agrelo, shine through in their single vineyard wines. **Marcos Fernandez**, Winemaker, joins us at the festival. www.decero.com

Appellation Wine Marketing, 604.696.1499

- 119586 MALBEC, REMOLINOS VINEYARD 2010
- 119578 CABERNET SAUVIGNON, REMOLINOS VINEYARD 2010
- 157396 SYRAH, REMOLINOS VINEYARD 2010
- 120063 AMANO, REMOLINOS VINEYARD 2009

FABRE MONTMAYOU WINERY | MENDOZA, ARGENTINA

Hervé Joyaux Fabre, owner of Fabre Montmayou, came to Argentina in the early '90s, looking for opportunities to invest in vineyards and to start a winery. He was impressed by the potential for Malbec in Mendoza and bought very old Malbec vineyards, planted in 1908, and built the winery in the purest Chateau Style from Bordeaux.

Jane Campbell, Brand Ambassador / VP of Sales for Canada, joins us at the festival. www.domainevistalba.com

Purple Valley Imports, 604.375.3485

- 181057 GRAND RESERVA MALBEC 2009
- 181107 RESERVA MALBEC 2010
- 181032 GRAND RESERVA CABERNET SAUVIGNON 2009
- 181008 RESERVA CHARDONNAY 2010

DOMAINE JEAN BOUSQUET | MENDOZA, ARGENTINA

Jean Bousquet brings more than 35 years winemaking experience to his namesake winery in Tupungato, Mendoza. Bouquet's dedication to organic farming and biodiversity brought him to the foothills of the Andes to build his state-of-the-art facility. The portfolio offers only 100% organic wines, a brilliant combination of old world experience and new world technology and terroir. **Labid Ameri**, Family Member, joins us at the festival. www.jeanbousquet.com
Landmark Selections, 604.986.4000

- 27474 GRAND RESERVE CHARDONNAY 2011
- 198838 SAUVIGNON BLANC ORGANIC 2012
- 807263 MALBEC ORGANIC 2011
- 133918 GRAND RESERVE MALBEC ORGANIC 2010

BODEGA LUIGI BOSCA | MENDOZA, ARGENTINA

Luigi Bosca is the oldest family-owned winery in Argentina. With over a century of tradition, the family has worked towards innovation and sensitivity to nature. Focused on producing wines of prestige and quality, but also of value and accessibility, Luigi Bosca is recognized as one of South America's leading wineries. **Hugo Stabio**, Export Director, joins us at the festival. www.luigibosca.com.ar
Pacific Wine & Spirits, 877.716.9463

- 277053 FINCA LA LINDA TORRONTES 2012
- 212647 FINCA LA LINDA TEMPRANILLO 2010
- 418038 MALBEC 2010
- 810473 MALBEC DOC 2009




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O. FOURNIER | MENDOZA, ARGENTINA

The mission of Bodegas y Viñedos O. Fournier is to become one of the most outstanding high-quality group of wineries. It aims to achieve this goal using the competitive advantages that its vineyards and the weather offer, as well as technology and the relevant local and international winemaking knowledge. **Maria Karkazi**, North America Export Manager, joins us at the festival. www.ofournier.com/web
Christopher Stewart Wine & Spirits, 604.274.8481

- 914887 URBAN UCO TORRONTES 2011
- 872978 URBAN UCO BLEND 2011
- 761783 B CRUX BLEND 2008
- 741603 ALFA CRUX MALBEC 2008

LAS PERDICES | MENDOZA, ARGENTINA

Las Perdices is a visionary, modern wine estate growing a wide range of wines from its properties in Agrelo, Luján de Cuyo and Barrancas, Maipú. Its signature reserve wines; Reserva Don Juan and Tinamu have recently received 91 and 92-point scores respectively in Robert Parker's – *The Wine Advocate*. **Carlos Muñoz**, President / Winemaker, joins us at the festival. www.lasperdices.com
Beach City Wine Company, 604.408.4907

- 429183 DON JUAN RESERVA 2007
- 206714 MALBEC RESERVA 2010
- 785154 QUE GUAPO 2011
- 484626 TORRONTES 2011

BODEGA VISTALBA | MENDOZA, ARGENTINA

Vistalba Winery is a family owned business with 70-year-old vines. Owner Carlos Pulenta, has been in the Argentine wine industry his entire life – his family owns nearly 1,000 acres of vines in Tupungato. Bodega Vistalba was the only winery in Argentina to be awarded four times with 90+ Points by Robert Parker in 2010. **Carlos Pulenta**, Owner, joins us at the festival. www.carlospulentawines.com
Patagonia Imports, 604.904.8686

- 915702 CORTE A 2009
- 194340 CORTE B 2010
- 12070 CORTE C 2010
- 915793 TOMERO CABERNET SAUVIGNON 2011

CHAPEL HILL | MCLAREN VALE, AUSTRALIA

Chapel Hill owns and operates 44 hectares of vineyards and purchases fruit from a select group of vignerons. Changes to vineyards, wine styles, packaging and personnel have significantly contributed to a new look. Chapel Hill is dedicated to producing the best possible quality range of wines that articulate the stylistic expression of the region. **Marc Allgrove**, CEO, joins us at the festival. www.chapelhillwine.com.au
Appellation Wine Marketing, 604.696.1499

- 786541 IL VESCOVO MCLAREN VALE WHITE 2012
- 690206 PARSON'S NOSE SHIRAZ 2010
- 838144 MCLAREN VALE BUSH VINE GRENACHE 2010
- 839399 MCLAREN VALE CABERNET SAUVIGNON 2011

GEMTREE VINEYARDS | MCLAREN VALE, AUSTRALIA

Gemtree Vineyards is a family-run winery dedicated to producing iconic wines, now certified organic, of the highest quality from McLaren Vale. They are passionate about sound environmental practices, sustainable agriculture and innovation in the vineyards and the winery, where winemaker Mike Brown pushes the boundaries of experimentation with biodynamic wines and alternative winemaking practices. **Matthew Fitz-Gerald**, National Sales Manager, joins us at the festival. www.gemtreevineyards.com.au
Christopher Stewart Wine & Spirits, 604.274.8481

- 66381 UNCUT SHIRAZ 2010
- 291104 TATTY ROAD SHIRAZ 2012
- 401927 TATTY ROAD CHARDONNAY 2012
- 817551 THE PHANTOM RED BLEND 2 2010

GOTHAM WINES | SOUTH AUSTRALIA, AUSTRALIA

Gotham Wines was founded by Bruce Clugston and Fiona White, who have a long history in wine retail and wholesale, and seized the opportunity to create their own wine. Ever since Gotham Wines produced their first wine in 2004, they have been striving to produce great value wines in a style consumers want to drink. **Bruce Clugston**, Executive Winemaker, joins us at the festival. www.gothamwines.com.au
Christopher Stewart Wine & Spirits, 604.274.8481

- 121368 WINE MEN OF GOTHAM SHIRAZ 2011
- 647057 WINE MEN OF GOTHAM CABERNET SAUVIGNON 2011
- 265686 LANGHORNE CREEK SHIRAZ 2010
- 265694 LANGHORNE CREEK CABERNET SAUVIGNON 2009



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Saloon Sally CabFranc Rosé

Doc's Buggy Pinot Noir
Mother Lode Merlot
Bonanza OldVine Zinfandel
Threesome CabFranc/CabSauv/Merlot



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HILL-SMITH FAMILY VINEYARDS | EDEN VALLEY, AUSTRALIA
For over five generations the Hill-Smith family has been pioneers in locating exceptional vineyard sites that maximize the personality of their wines. Today Hill-Smith Family Vineyards seeks to craft wines that reflect a thoughtful interpretation of grape, terroir and style; wines of individuality that are timeless and contemporary, and which reflect conviction, provenance and leadership. **Kathy Marlin**, Export Director, joins us at the festival. www.negotiants.com
Charton-Hobbs, 604.420.5009

- 536235 **HEGGIES CHARDONNAY 2011**
- 606624 **RINGBOLT CABERNET SAUVIGNON 2011**
- 42036 **REDBANK LONG PADDOCK PINOT GRIS 2011**
- 649798 **RUNNING WITH BULLS TEMPRANILLO 2011**

INLAND TRADING CO. | VARIOUS, AUSTRALIA
Inland Trading Co. (ITC) represents many smaller iconic Australian and New Zealand producers. Their efforts have introduced these producers to many large and small markets of the world. Inland Trading pledges to show only the best wines from a range of their producers and any serious wine connoisseur should not miss these. **Greg Corra**, Managing Director, joins us at the festival. www.inlandtrading.com.au
Landmark Selections, 604.986.4000

- 762013 **KALLESKE EDUARD SHIRAZ 2009**
- 78501 **ROLF BINDER MAI SHIRAZ / MATARO 2009**
- 237487 **KILIKANOON ORACLE SHIRAZ 2008**
- 89011 **KAY BROS HILLSIDE SHIRAZ 2009**

JACOB'S CREEK | SOUTH AUSTRALIA, AUSTRALIA
It all started in 1847 when Johann Gramp planted the first commercial vineyard in the Barossa Valley. On the original site by the creek, which meanders through the folds of the Barossa Ranges, Johann Gramp's cellar still stands, preserving the heritage of what is now Australia's most successful wine enterprise. **Federico Leonart**, Global Wine Ambassador – Premium Wine Brands, joins us at the festival. www.jacobscreek.com
Corby Distilleries, 416.479.2453

- 85837 **ST. HUGO COONAWARRA CABERNET SAUVIGNON 2007**
- 280214 **STEINGARTEN RIESLING 2011**
- 556696 **RESERVE BAROSSA VALLEY SHIRAZ 2009**
- 556860 **RESERVE ADELAIDE HILLS CHARDONNAY 2011**

JOSEF CHROMY | TASMANIA, AUSTRALIA
Josef Chromy is both a leader and pioneer for the cool climate unique terroir of Tasmania. The last outpost of land before the Antarctic, these windswept vineyards produce some of the best Pinot Noir, Chardonnay, and Riesling in the world. **David Milne**, Export Director, joins us at the festival. www.josefchromy.com.au
The Wine Syndicate, 604.418.2374

- 142588 **PINOT NOIR 2010**
- 147884 **SPARKLING**
- 163063 **CHARDONNAY 2011**
- 270645 **RUBY FORTIFIED PINOT NOIR**

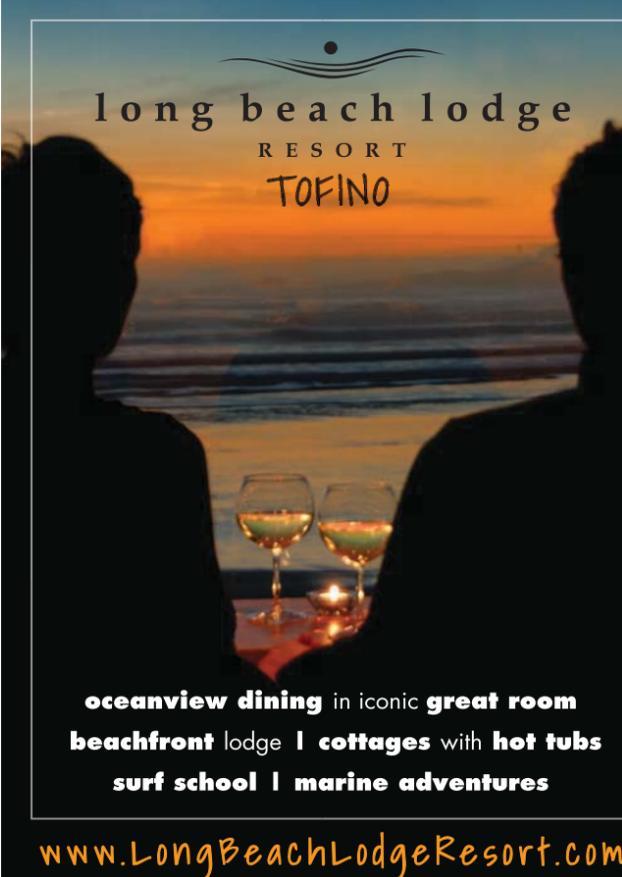
MAJELLA WINES | COONAWARRA, AUSTRALIA
Majella is a family winery, consisting of 150 acres of premium grape vines, situated on the famed Coonawarra Red Strip. With over 700 awards at national and international wine shows, 65 trophies and many other accolades, Majella has achieved an enviable reputation as one of the most awarded small wineries in Australia. **Brian Lynn**, Owner/Director, joins us at the festival. www.majellawines.com.au
Landmark Selections, 604.986.4000

- 185066 **CABERNET SAUVIGNON 2010**
- 579904 **SHIRAZ 2010**
- 17095 **THE MUSICIAN 2011**
- 350595 **SPARKLING SHIRAZ 2007**

MCGUIGAN WINES | VARIOUS, AUSTRALIA
The McGuigan name is synonymous with Australian winemaking. Four generations of the McGuigan family have made wine their life, demonstrating a deep passion and commitment to quality grape and wine production. The McGuigan spirit and dedication to modern Australian winemaking still drives them today. **David Lunn**, North American Sales Director, joins us at the festival. www.mcguiganwines.com.au
Philippe Dandurand Wines, 604.324.4499

- 26302 **SHORTLIST ADELAIDE HILLS CHARDONNAY 2011**
- 690602 **SHORTLIST BAROSSA VALLEY GSM 2011**
- 274720 **FOUNDER'S SERIES YARRA VALLEY PINOT GRIS 2011**
- 570812 **FOUNDER'S SERIES MCLAREN VALE CABERNET SHIRAZ 2011**

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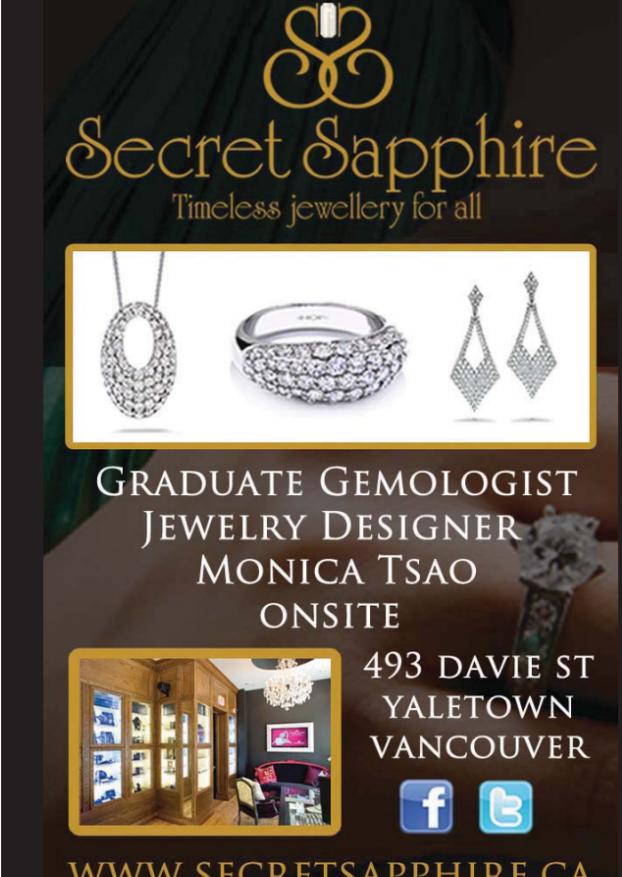
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PETER LEHMANN | BAROSSA VALLEY, AUSTRALIA

Formed in 1979 by Peter Lehmann to assist the region's grapegrowers, who were facing financial ruin at the time, the winery now enjoys the rewards of longstanding friendships and loyalty. Each vintage, over 140 grapegrowers supply Peter Lehmann Wines with the best fruit from over 900 of the best vineyards located throughout the Barossa. **Matt Lane**, Vice President, and **Anya Spethmann**, Trade Marketing Manager - Canada, join us at the festival. www.peterlehmannwines.com
International Cellars, 604.713.0833

- 572875 PORTRAIT SERIES SHIRAZ 2009
- 90779 THE FUTURES BAROSSA SHIRAZ 2009
- 135558 EIGHT SONGS BAROSSA SHIRAZ 2008
- 611400 MENTOR BAROSSA CABERNET SAUVIGNON 2009

RAZOR'S EDGE / FETISH WINES | MCLAREN VALE / BAROSSA VALLEY, AUSTRALIA

The Razor's Edge crew is a passionate and fun-loving group of people, who are all about making wine and having a ball. They have consistently won awards and top ratings, but more importantly, have been a part of many a wonderful moment. Fetish Wine was introduced in 2004 with The Watcher, a Barossa Valley Shiraz made by Rolf Binder at his acclaimed Veritas Winery. Playmates is a Valley blend of Shiraz, Grenache, and Mataro. **Ross Lukje**, International Export Director, joins us at the festival. razorsedgewine.com
www.fetishwines.com
Christopher Stewart Wine & Spirits, 604.274.8481

- 858456 RAZOR'S EDGE SHIRAZ 2008
- 755090 RAZOR'S EDGE SHIRAZ/GRENACHE 2008
- 53199 THE WATCHER 2008
- 920736 PLAYMATES 2008

TSCHARKE | BAROSSA VALLEY, AUSTRALIA

Tscharke is the vision of sixth-generation vigneron Damien Tscharke. Recognised as a leader amongst the new generation of Australian vignerons and winemakers, Damien was the first producer of Albarino and Montepulciano in Australia. All wines are estate-grown and produced. Damien is hands-on throughout the process, from research to planting the vines, vineyard management and winemaking. **Vanessa Queyranne**, Canada Brand Manager, joins us at the festival. www.tscharke.com.au
David Herman & Son, 604.737.0018

- 160853 BAROSSA GOLD SHIRAZ 2010
- 38018 BAROSSA GOLD GSM 2011
- 160911 GLAYMOND THE DISTANCE SHIRAZ 2007
- 24877 MARANANGA GRENACHE 2010

TYRRELL'S WINES | HUNTER VALLEY, AUSTRALIA

English immigrant Edward Tyrrell established Tyrrell's Wines in 1858 in the lee of the Hunter Valley's Brokenback Range, New South Wales. This land has become recognised as home to some of the Hunter Valley region's finest vineyards, and the basis for development of one of Australia's most successful privately owned wine companies. **Grant Bellve**, International Manager, joins us at the festival. www.tyrrells.com.au
Mark Anthony Brands, 647.788.8307

- 627604 VAT 47 HUNTER CHARDONNAY 2009
- 192989 VAT 1 SEMILLION 2006
- 153056 RUFUS STONE SHIRAZ 2010
- 405076 OLD WINERY SHIRAZ 2011

WAKEFIELD WINES | CLARE VALLEY, AUSTRALIA

Bill Taylor, Sr., and sons Bill and John set out to find the perfect piece of land to establish a vineyard. In 1969, they found a promising 178-hectare site by the Wakefield River in the Clare Valley. The contrast of warm days and cool nights in the Clare would help the grapes ripen in the day, and rest at night. **Justin Taylor**, Company Director/Family Member, joins us at the festival. www.wakefieldwine.com.au
Icon Fine Wine & Spirits, 604.685.8693

- 16188 CLARE VALLEY CABERNET SAUVIGNON 2010
- 161935 CLARE VALLEY SHIRAZ 2010
- 879510 ST. ANDREWS CHARDONNAY 2010
- 622662 ST. ANDREWS SHIRAZ 2009

WIRRA WIRRA VINEYARDS | MCLAREN VALE, AUSTRALIA

Originally established in the 1890s and resurrected in 1969 by cousins Greg and Roger Trott, Wirra Wirra produces classic McLaren Vale wines. Wirra Wirra established itself by producing wines of elegance, balance and complexity. No idea is too big, outlandish or improbable; eccentricity is the rule rather than the exception, and having fun is a serious business. **Sam Temme**, International Sales Manager, joins us at the festival. www.wirrawirra.com
International Cellars, 604.713.0833

- 19935 SCRUBBY RISE SHIRAZ-CABERNET-PETIT VERDOT 2011
- 19380 CHURCH BLOCK CABERNET-SHIRAZ-MERLOT 2010
- 963116 CATAPULT MCLAREN VALE SHIRAZ-VIOGNIER 2010
- 16105 RSW MCLAREN VALE SHIRAZ 2010

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WOLF BLASS | SOUTH AUSTRALIA, AUSTRALIA

Wolf Blass has become one of the most highly acclaimed and well-recognized wineries in Australia. Wolf Blass continues to be a strong influence in the wine industry and their Chief Winemaker, Chris Hatcher, won the International Winemaker of the Year Award in 2008 at London's International Wine & Spirits competition. **George Samios**, Fine Wine and Global PR Director, joins us at the festival. www.wolfblawines.com
Treasury Wine Estates, 604.408.2900

- 251876 **YELLOW LABEL CABERNET SAUVIGNON 2010**
- 377697 **BLACK LABEL CABERNET SHIRAZ MALBEC 2007**
- 60939 **GREY LABEL SHIRAZ CABERNET 2009**
- 122697 **GOLD LABEL CHARDONNAY 2011**

XANADU | MARGARET RIVER, AUSTRALIA

Xanadu is one of the oldest vineyards in Margaret River, expressing Western Australia quality and style. Rated a 5-Star Winery in the James Halliday Wine Companion 2011. Tyson Stelzer, Wine Business Monthly, wrote, "Quite simply, there is no Australian company whose wines have ascended as swiftly as those of Xanadu." **Aaron Drummond**, International Sales and Marketing Manager, joins us at the festival. www.xanaduwines.com
Select Wines & Spirits, 604.687.8199

- 76141 **CABERNET SAUVIGNON 2010**
- 537233 **CHARDONNAY 2010**
- 401307 **NEXT OF KIN CHARDONNAY 2010**
- 106526 **NEXT OF KIN SHIRAZ 2010**

YALUMBA | SOUTH AUSTRALIA, AUSTRALIA

Yalumba was founded in 1849 by British migrant Samuel Smith. He named his first vineyard Yalumba, Aboriginal for "all the land around." Five generations and 160 years later Yalumba is Australia's oldest family owned winery and has become one of the most respected wineries in the world, and the envy of winemakers the world over. **Aaron Ridgway**, North America Market Manager, joins us at the festival. www.yalumba.com
Pacific Wine & Spirits, 877.716.9463

- 624502 **Y SERIES VIOGNIER 2012**
- 698845 **ORGANIC CHARDONNAY 2011**
- 531228 **BUSH VINE GRENACHE 2011**
- 331884 **THE SCRIBBLER 2010**

AVERILL CREEK VINEYARD | VANCOUVER ISLAND, CANADA

Averill Creek lies in the Cowichan Valley, the new home of Pinot Noir in Canada. They are 100% estate fruit. The viticulture is complimented by a state-of-the-art, gravity-fed winery, producing world-class wines. **Andrew Johnston**, Owner, joins us at the festival. www.averillcreek.ca
Averill Creek Vineyard, 250.709.9986

- 204057 **PINOT NOIR 2009**
- 197434 **FOCH CAB 2010**
- 477687 **PINOT GRIS 2009**
- 207415 **COWICHAN BLACK**

BACKYARD VINEYARDS | FRASER VALLEY, CANADA

Backyard Vineyards is a local BC winery about 45 minutes from downtown Vancouver. They focus on creating great quality British Columbia VQA wines handcrafted at their facility in Langley, BC. All their wines provide exceptional value and appeal to the most discerning wine critics and those who just want a great glass of patio wine. **Trent Blackwell**, President, joins us at the festival. www.backyardvineyards.ca
Neck of the Woods Winery, 604.539.9463

- 231423 **SYRAH VQA OKANAGAN VALLEY 2010**
- 231415 **MERITAGE VQA OKANAGAN VALLEY 2010**
- 162594 **BLANC DE NOIR BRUT VQA FRASER VALLEY**
- 397448 **NOSEY NEIGHBOR WHITE 2011**

BLACK HILLS ESTATE WINERY | OKANAGAN VALLEY, CANADA

Black Hills Estate Winery was established in 1996 and proudly presents wines carefully hand-crafted from vineyard to bottle. A combination of rugged desert earth, long sunlight hours and cool nights yields the intensely flavoured grapes for which they are renowned. The deep sand and intense heat of this micro-climate enable the growth of exceptional Bordeaux grapes. **Graham Pierce**, Winemaker, joins us at the festival. www.blackhillswinery.com
Landmark Selections, 604.986.4000

- 708073 **NOTA BENE 2010**
- 129114 **ALIBI 2011**
- 136010 **VIOGNIER 2011**
- 768291 **SYRAH 2010**

BLACK SAGE VINEYARD | OKANAGAN VALLEY, CANADA

Black Sage Vineyard vines dig deep in the parched Canadian landscape; tenacious vines that for over 20 years have thrived in the rugged South Okanagan desert producing elegant red wines brimming with flavour and character. Black Sage Vineyard Wines boldly represent the best of the Okanagan Valley. **Jason James**, Winemaker, joins us at the festival. www.blacksagevineyard.ca
Constellation Brands, 604.451.9511

- 593038 **CABERNET FRANC 2010**
- 593095 **CABERNET SAUVIGNON 2010**
- 593053 **MERLOT 2010**
- 713750 **PIPE 2007**

BLUE MOUNTAIN VINEYARD AND CELLARS | OKANAGAN VALLEY, CANADA

Located in BC's South Okanagan, Blue Mountain is distinctive among Canadian wineries in that all its wines are produced exclusively from hand harvested, estate grown grapes. Farming here since 1971, current owners Ian, Jane, Matt, and Christie Mavety produce complex, age-worthy varietal wines utilizing sustainable farming methods and winemaking practices. **Matt Mavety**, Winemaker, joins us at the festival. www.bluemountainwinery.com
Keystone Fine Wines, 604.789.8232

- 471672 **BRUT**
- 350108 **CHARDONNAY 2011**
- 132571 **SAUVIGNON BLANC 2011**
- 329466 **PINOT NOIR 2011**

CEDARCREEK ESTATE WINERY | OKANAGAN VALLEY, CANADA

CedarCreek was one of the first eight wineries of BC. For 25 years they have pursued perfection resulting in CedarCreek being twice recognized as Canada's Winery of the Year. Their philosophy is simple, "Respect the land, honour tradition and pursue perfection" and the results show in every bottle. On that you have their word! **Gordon Fitzpatrick**, President, joins us at the festival. www.cedarcreek.bc.ca
CedarCreek Estate Winery, 250.764.8866

- 607218 **PLATINUM CHARDONNAY – BLOCK 5 2011**
- 585711 **PLATINUM PINOT NOIR – HOME BLOCK 2010**
- 561175 **PINOT GRIS 2011**
- 410696 **SHIRAZ CABERNET 2010**



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www.appellationwine.ca

EX NIHILO VINEYARDS & WINERY | OKANAGAN VALLEY, CANADA

When owners Jeff and Decoa Harder first walked the sloping 10-acre former pasture with its panoramic views they saw the potential; it wasn't just the visual – it was the southwest facing slope, the microclimate above the lake and the dream that was coming together. **Jay Paulson**, Proprietor, joins us at the festival. exnihilo vineyards.com

Peacock & Martin, 604.689.9462

- 21832 MERLOT VQA 2009
- 202820 PINOT NOIR VQA 2011
- 346866 PINOT GRIS VQA 2011
- 846808 RIESLING VQA 2011

FORT BERENS ESTATE WINERY | LILLOOET, CANADA

Come explore Fort Berens Estate Winery, Lillooet's first winery and vineyard, located in historic Lillooet, at Mile 0 of the Cariboo Trail and rallying point for the Cariboo Gold Rush of 1858. In keeping with the pioneering spirit of the Gold Rush era, Fort Berens creates a new and unique wine experience in British Columbia. **Rolf de Bruin**, Owner, joins us at the festival. www.fortberens.ca

Fort Berens Estate Winery, 250.256.7788

- 559492 CHARDONNAY 2011
- 78113 MERITAGE 2010
- 641357 RIESLING 2012
- 219030 PINOT GRIS 2012

INNISKILLIN OKANAGAN ESTATE | OKANAGAN VALLEY, CANADA

Co-founders Donald Ziraldo and Karl Kaiser gave Inniskillin a presence in the rich soils of the Okanagan Valley in 1994. Winemaker Sandor Mayer takes great pride in his VQA wines made from grapes that reflect the unique Okanagan terroir and in particular the Dark Horse Vineyard that he planted. **Sandor Mayer**, Winemaker, joins us at the festival. inniskillin.com

Constellation Brands, 604.451.9511

- 274167 DISCOVERY SERIES MALBEC 2009
- 584433 DISCOVERY SERIES ZINFANDEL 2009
- 273573 DISCOVERY SERIES CHENIN BLANC 2010
- 80044 RESERVE PINOT GRIGIO 2011

MEYER FAMILY VINEYARDS | OKANAGAN VALLEY, CANADA

Meyer Family Vineyards has specialized in producing high-quality, single vineyards impressions of Chardonnay and Pinot Noir. The first vineyard acquired in 2006 is located in Naramata and called the Old Main Road, while the winery purchased in 2009 is at the Okanagan Falls vineyard called Kenny McLean. **JAK Meyer**, Proprietor & Winemaker, and **Janice Stevens**, Proprietor, joins us at the festival. www.mfvwines.com

International Cellars, 604.713.0833

- 838532 CHARDONNAY – TRIBUTE SERIES "SONIA GAUDET" 2011
- 139719 CHARDONNAY – MCLEAN CREEK VINEYARD 2011
- 154310 PINOT NOIR – OKANAGAN VALLEY 2011
- 182642 GEWÜRZTRAMINER – MCLEAN CREEK VINEYARD 2011

MISSION HILL FAMILY ESTATE | OKANAGAN VALLEY, CANADA

Located in the heart of British Columbia's Okanagan Valley, Mission Hill Family Estate is world-renowned for its award-winning wines, stunning setting and architecture, and Terrace Restaurant. Majestic mountains, scenic lakes and lush orchards encase the winery's dramatic architecture and culminate in a setting that celebrates wine, food and the arts. **John Simes**, Vice President, Winemaking & Viticulture, joins us at the festival. www.missionhillwinery.com

Mark Anthony Brands, 647.788.8307

- 28894 PERPETUA 2010
- 179085 QUATRIN 2009
- 167460 COMPENDIUM 2009
- 194472 OCULUS 2009

NK'MIP CELLARS | OKANAGAN VALLEY, CANADA

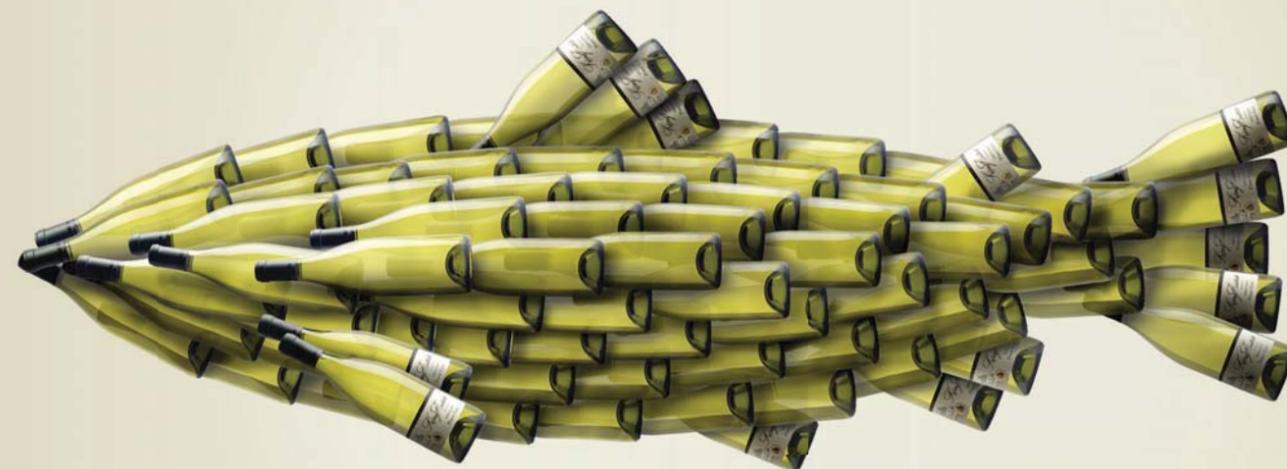
Nk'Mip Cellars (pronounced "in-ka-meep") is North America's first Aboriginal owned and operated winery. Overlooking the shores of Osoyoos Lake, the winery sits on natural Okanagan desert land surrounded by the stunning contrast of sagebrush and the Osoyoos Indian Band's Inkameep vineyards, first planted in 1968.

Randy Picton, Winemaker, and **Justin Hall**, Assistant Winemaker, joins us at the festival. nkmipcellars.com

Constellation Brands, 604.451.9511

- 86405 QWAM QWMT CHARDONNAY 2011
- 324459 QWAM QWMT PINOT NOIR 2010
- 374884 WINEMAKERS SERIES TALON 2010
- 154559 MER'R'IYM 2010

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NOBLE RIDGE VINEYARD & WINERY | OKANAGAN VALLEY, CANADA

The commitment to excellence starts in the vineyard. Whether it is the choice of vine location and trellis system, the individual attention each vine receives throughout the season, or the hand picking of the grapes and their exacting winemaking practices and cellarwork, the focus is on bringing out the finest in the wines. **Leslie and Jim D'Andrea**, Owners, joins us at the festival. nobleridge.com
Peacock & Martin, 604.689.9462

- 489690 PINOT NOIR VQA 2008
- 489591 CHARDONNAY VQA 2010
- 247890 MERITAGE RESERVE VQA 2009
- 478065 PINOT GRIGIO VQA 2010

PAINTED ROCK ESTATE WINERY | OKANAGAN VALLEY, CANADA

Painted Rock Estate Winery was named #1 winery in BC and #3 winery in Canada at the 2011 Wine Access Canadian Wine Awards. They are creating award-winning wines by adhering to the strictest protocols in their estate vineyard, employing the best modern technologies and expertise, while respecting old world traditions. **John Skinner**, Proprietor, joins us at the festival. www.paintedrock.ca
Painted Rock Estate Winery, 604.926.0606

- 130997 CHARDONNAY 2011
- 130989 SYRAH 2010
- 512319 MERLOT 2009
- 468900 RED ICON 2009

PERSEUS WINERY | OKANAGAN VALLEY, CANADA

Perseus Winery, under new management – including the addition of Tom Di Bello, one of BC's best winemakers – is the first winery on the road to Naramata Bench. Wines includes Invictus, Tempus Syrah, Merlot, Cabernet Shiraz, Sauvignon Blanc, Reserve Sauvignon Blanc, Viognier, Cabernet Franc, and Pinot Gris. Tom's wines are available as of summer 2012. **Tom Di Bello**, VP – Enology, joins us at the festival. www.perseuswinery.com
Perseus Winery, 250.809.2315

- 127290 INVICTUS 2010
- 143578 TEMPUS SYRAH 2010
- 127209 PINOT GRIS 2011
- 127068 MERLOT 2011

POPLAR GROVE WINERY | OKANAGAN VALLEY, CANADA

One of the original five wineries on the Naramata Bench, Poplar Grove was founded in 1993. Over the past 19 years, Poplar Grove has grown into an innovative estate winery dedicated to making world-class wines from 100% estate grown fruit that reflect the spirit of the Okanagan Valley. **Laurie Barnes**, Director of Sales and Marketing, joins us at the festival. www.poplargrove.ca
Trialto Wine Group, 778.331.8999

- 173161 CHARDONNAY 2010
- 801274 MERLOT 2009
- 894410 CABERNET FRANC 2009
- 140061 LEGACY 2008

QUAILS' GATE WINERY | OKANAGAN VALLEY, CANADA

Quails' Gate Winery is nestled in West Kelowna, BC. Owned and Operated by the Stewart Family, pioneering horticulturists for over 100 years, Quails' Gate is internationally recognized as a top producer of Pinot Noir and Chardonnay. Visit them daily, year-round, for a unique taste of the Okanagan. **Tyler Galts**, Chief Operations Officer, joins us at the festival. quailsgate.com
Quails' Gate Winery, 250.769.4451

- 391854 CHENIN BLANC 2011
- 377770 CHARDONNAY 2011
- 639641 STEWART FAMILY RESERVE CHARDONNAY 2011
- 639658 STEWART FAMILY RESERVE PINOT NOIR 2011

RED ROOSTER | OKANAGAN VALLEY, CANADA

Perched high above Okanagan Lake, Red Rooster winery is located among the rolling hills of Naramata Bench Road. With the most amazing views you could possibly imagine, it's no wonder we are inspired to produce award winning wines. Our wines are crafted with a gentle approach and minimal intervention, ensuring that they are fruit forward and bring the best features of the Okanagan. **Blair Dufty**, Estate Director, joins us at the festival. www.redroosterwinery.com
Andrew Peller, 604.269.3146

- 498824 CHARDONNAY 2011
- 45906 CABERNET MERLOT 2010
- 533208 RESERVE MERITAGE 2010
- 399733 RESERVE GEWÜRZTRAMINER 2011

ROAD 13 VINEYARDS | OKANAGAN VALLEY, CANADA

Road 13 Vineyards is a family owned and operated winery located between Osoyoos and Oliver on the Okanagan Valley's historic "Golden Mile." The winery receives critical acclaim for making wines that are a quintessential expression of the Okanagan Valley terroir. At Road 13, they believe that winemaking is about creating a bottle that conveys a sense of place. **Pam Luckhurst**, Owner/Proprietor, joins us at the festival. www.road13vineyards.com
Appellation Wine Marketing, 604.696.1499

- 738823 CHARDONNAY 2011
- 79815 SEVENTY-FOUR K 2011
- 255471 FLEET ROAD PINOT NOIR 2011
- 686675 SYRAH MOURVEDRE 2011

RUSTICO | OKANAGAN VALLEY, CANADA

Rustico Farm & Cellars' older vines (45+yrs.) enjoy the premier textbook terroir of the South Okanagan's acclaimed Golden Mile. Enjoy Rustico's vintage wagons, heritage sod-roof, hand-hewn log bunkhouse and a tumbler-tasting in our antique-filled, old west Lonesome Quail saloon. With a boutique winery portfolio of just ten labels you'll quickly see why our crafted quality and memorable welcome-home attitude rated us #1 on Tripadvisor. **Bruce Fuller**, Founder & Proprietor joins us at the festival. Rusticowinery.com
Christopher Stewart Wine & Spirits, 604-274-8481

- 183679 LAST CHANCE ZIN/MERLOT/BLAUFRANKISCH/ZWEIGELT/CHANCELLOR
- 661470 ISABELLA'S POKE PINOT GRIS 2008
- 892802 DOC'S BUGGY PINOT NOIR 2008
- 522706 MOTHERLODE MERLOT 2007

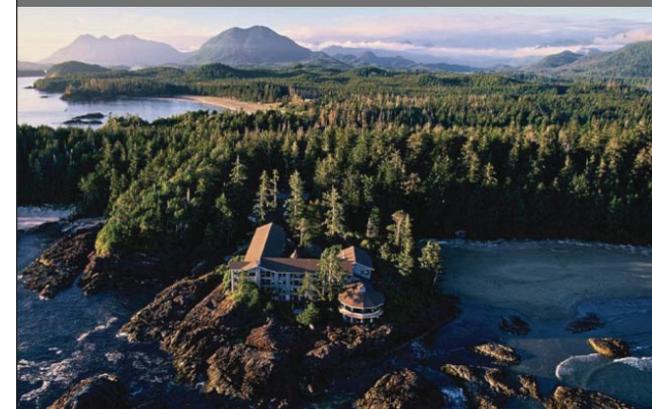
SANDHILL | OKANAGAN VALLEY, CANADA

Sandhill single vineyard wines are made with grapes grown exclusively at one distinct vineyard. Each of the vineyards has its own unique combination of geography, microclimate and human touch. These influences harmonize to provide a truly distinct, one-of-a-kind wine experience in every glass. This commitment to purity of place is more difficult than blending. But it's worth it. **Stephanie Leinemann**, Winemaker, joins us at the festival. www.sandhillwines.ca
Andrew Peller, 604.269.3146

- 541193 CHARDONNAY 2011
- 98541 SYRAH 2010
- 318345 SMALL LOTS VIOGNIER 2011
- 620351 SMALL LOTS ONE 2010

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SEE YA LATER RANCH | OKANAGAN VALLEY, CANADA

The wines of See Ya Later celebrate the lively legacy of Major Hugh Fraser. The ranch was his home for more than forty-five years, involving plenty of dogs and a wife from London, who upon seeing the rustic surroundings left both the Valley and a three-word note: "See ya later." **Mason Spink**, Winemaker, joins us at the festival. sylranch.com

Constellation Brands, 604.451.9511

- 75366 CHARDONNAY 2011
- 796334 BELLE 2011
- 580209 ROVER 2010
- 220145 PING 2010

STONEBOAT VINEYARDS | OKANAGAN VALLEY, CANADA

Located in Oliver, BC, on the rocky soils of the Black Sage Bench, Stoneboat Vineyards is a premium artisan wine producer in the South Okanagan Valley. The winery is owned and operated by two generations of the Martinuk family, who have been growing vines on the bench since 1983. **Lanny Martinuk**, Owner/Proprietor, joins us at the festival. www.stoneboatvineyards.com

Appellation Wine Marketing, 604.696.1499

- 194167 CHORUS 2011
- 498170 PINOT NOIR 2010
- 383836 PINOTAGE 2010
- 374041 PIANO BRUT 2011

TINHORN CREEK VINEYARDS | OKANAGAN VALLEY, CANADA

Tinhorn Creek Vineyards is located in Oliver, BC on the famed Golden Mile Bench winegrowing district. Tinhorn Creek is a family run winery proudly offering up estate-grown wines from the Black Sage and Golden Mile benches. Tinhorn Creek has a commitment to land stewardship, sustainable winery practices, and was first winery in Canada to be Carbon Neutral. **Sandra Oldfield**, Winemaker, CEO, Owner, joins us at the festival. www.tinhorn.com

Tinhorn Creek Vineyards, 604.971.0449

- 307157 OLDFIELD SERIES 2 BENCH WHITE 2011
- 153213 OLDFIELD SERIES MERLOT 2009
- 387647 OLDFIELD SERIES 2 BENCH RED 2009
- 300327 OLDFIELD SERIES CABERNET FRANC 2009

TOWNSHIP 7 VINEYARDS & WINERY | FRASER VALLEY / OKANAGAN VALLEY, CANADA

Old World inspired. Artisan winemaking. Handcrafted with a minimalist philosophy. British Columbia's Township 7 winery has two locations – the charming, south Langley countryside and Okanagan Valley's picturesque Naramata Bench. Enjoy a wine tasting, tour, picnic, or one of their arts and culinary festivals – theatre, music and more! **Mike Raffan**, Proprietor, joins us at the festival.

www.township7.com

Township 7 Vineyards & Winery, 250.770.1743

- 726521 CHARDONNAY 2010
- 726455 UNOAKED CHARDONNAY 2011
- 726596 MERLOT 2009
- 114546 RESERVE 7 MERITAGE 2008

WILD GOOSE VINEYARDS & WINERY | OKANAGAN VALLEY, CANADA

Wild Goose in Okanagan Falls is one of the most awarded family wineries in Canada. In addition to the founders' vineyard, Mystic River in Oliver now produces outstanding fruit, winning several Best in Canada awards. In 2010, they took the first full crop off Seacrest, the newest little "micro-climate vineyard" on Oliver's west side.

Roland Kruger, General Manager, joins us at the festival.

wildgoosewinery.com

Peacock & Martin, 604.689.9462

- 434316 STONY SLOPE RIESLING VQA 2011
- 318329 GEWÜRZTRAMINER VQA MYSTIC RIVER VINEYARD 2011
- 623207 MERLOT RESERVE VQA 2009
- 497321 CHARDONNAY VQA 2011

CANEPA | MAIPO VALLEY, CHILE

José Canepa Vacarezza founded Canepa winery in 1930 soon after arriving in Chile from Italy. Since its creation, the winery has been known for its progressive outlook and its contribution to the development of Chilean wine. While each wine line has its own special touch, all wines have something in common: "elegance and innovation." **Juan Pablo Mozó**, Export Manager, joins us at the festival. www.canepawines.cl

Christopher Stewart Wine & Spirits, 604.274.8481

- 569533 RESERVA PRIVADA CHARDONNAY 2011
- 171371 RESERVA PRIVADA CABERNET SAUVIGNON 2011
- 920454 GENOVINO 2009
- 132191 MAGNIFICUM 2007

CONCHA Y TORO | MAIPO VALLEY, CHILE

Concha y Toro is the symbol of Chilean wine in the world and occupies an outstanding position among the world's most important wineries. Viña Concha y Toro has been recognized by the most prestigious publications, with fifteen awards as the "Winery of the Year." **Felipe del Solar**, Export Director, joins us at the festival.

www.conchaytoro.com

Select Wines & Spirits, 604.687.8199

- 342857 MARQUES DE CASA CONCHA CHARDONNAY 2011
- 750489 TERRUNYO SYRAH 2008
- 337238 MARQUES DE CASA CONCHA CABERNET SAUVIGNON 2010
- 419374 TERRUNYO CARMENERE 2009

VIÑA KOYLE FAMILY VINEYARDS | COLCHAGUA VALLEY, CHILE

In 1885 Don Francisco Undurraga pioneered making superior wines from the best Chilean vineyards. Viña Koyle is the result of the family's unending quest for excellence. It has a strong terroir orientation, producing only high-quality reserve red wines. Viña Koyle wines come from certified biodynamic vineyards in Alto Colchagua, bordering the Andes Mountains. **Cristobal Undurraga**, Winemaker/Owner, joins us at the festival. www.koyle.cl

Vintage West Wine Marketing, 604.564.2502

- 748228 SYRAH RESERVA 2010
- 786178 CABERNET SAUVIGNON RESERVA 2010

- 17681 SYRAH ROYALE 2009
- 873273 CABERNET SAUVIGNON ROYALE 2009

VIÑA UNDURRAGA | MAIPO VALLEY, CHILE

Viña Undurraga was the first Chilean winery to export its wine abroad. Today by drawing on its history, Viña Undurraga has become a contemporary, innovative winery that carries a high level of prestige in the New World. Recognized in 2012 by *Drinks International* (UK) as the top 50 most admired wineries from the world. **Domingo Cruzat**, Export Manager USA and Canada, joins us at the festival. www.undurraga.cl

International Cellars, 604.713.0833

- 761205 SIBARIS PINOT NOIR RESERVA 2011
- 918987 T.H. (TERROIR HUNTER) SAUVIGNON BLANC – LEYDA 2009
- 546333 T.H. (TERROIR HUNTER) CABERNET SAUVIGNON – ALTO MAIPO 2011
- 759589 T.H. (TERROIR HUNTER) PINOT NOIR – LEYDA 2011

BARON PHILIPPE DE ROTHSCHILD | BORDEAUX, FRANCE

Since 1933, Baron Philippe de Rothschild, located at Pauillac in the Médoc, has been motivated by a constant ambition: make the world's finest wines. Château Mouton Rothschild, First Growth, its distinguished lieutenants, Château Clerc Milon and Château d'Armailhac, and other branded wines such as Mouton Cadet and Baron et Baronnes. **Aymar Cruse**, Export Director, joins us at the festival. bpr.com

Constellation Brands, 604.451.9511

- 167163 **BARON NATHANIEL 2009**
- 974816 **BARON CARL 2008**
- 543983 **RESERVE MOUTON CADET, MÉDOC 2010**
- 943 **MOUTON CADET ROUGE 2010**

BRUMONT VINEYARDS | GASCONY, FRANCE

Brumont wines seek to show the expression of the great southwestern terroirs of France, using regional grape varieties Tannat, Petit Courbu and Petit Manseng to create wines which are classed amongst some of the greatest in the world. **Fabrice Dubosc**, Winemaker, joins us at the festival. www.brumont.fr

Mark Anthony Brands, 647.788.8307

- 191148 **GROS MANSANG SAUVIGNON BLANC 2011**
- 191155 **MERLOT TANNAT 2011**
- 20909 **CHÂTEAU MONTUS WHITE 2009**
- 191197 **CHÂTEAU MONTUS RED 2007**

DOURTHE & THIÉNOT | BORDEAUX / CHAMPAGNE, FRANCE

For the last 25 years, Alain Thiénot has been building a new Champagne House, with values of quality, modernity and luxury, which have been fundamental to the success of the Champagne appellation. Created in 1840, Dourthe of Bordeaux is uncompromising in its quality policy, creating premium brands and achieving optimum wines. **Jean-Baptiste Prot**, Export Director, joins us at the festival. www.dourthe.com

Philippe Dandurand Wines, 604.324.4499

- 872606 **CHAMPAGNE THIÉNOT BRUT**
- 205484 **CHÂTEAU BELGRAVE GRAND CRU CLASSÉ 2009**
- 442392 **CHÂTEAU PEY LA TOUR RESERVE 2009**
- 264929 **DOURTHE LA GRANDE CUVÉE SAUVIGNON BLANC 2011**

GABRIEL MEFFRE WINES | RHÔNE VALLEY, FRANCE

Established in 1936, Gabriel Meffre is a négociant / élèveur winery based in Gigondas, in the heart of the Southern Rhône Valley. Acclaimed for its estate offerings from Domaine de Longue Toque and Château Grand Escalion, Meffre is also the producer of big brand successes such as Fat Bastard and La Châsse. **Jaqueline Cole**, International Export Director, and **Anthony Taylor**, Head Sommelier & Director of Public Relations, join us at the festival. www.gabrielmeffre.com

Diamond Estates Wines & Spirits, 604.466.9433

- 771055 **STE. CATHERINE GIGONDAS 2010**
- 162552 **ST. THEODORIC CHÂTEAUNEUF-DU-PAPE 2010**
- 169797 **PLAN DE DIEU ST. MAPALIS CÔTES DU RHÔNE VILLAGES 2011**
- 448076 **ST. VINCENT CÔTES DU RHÔNE BLANC 2011**

CHÂTEAU DE LA GARDINE | RHÔNE VALLEY, FRANCE

Easily recognizable thanks to the unique shape of their bottle, the Château de la Gardine wines are the fruit resulting from an exceptional terroir, Châteauneuf-du-Pape, and the work of several generations in the Brunel family. It is one of the region's leading estates, sold all over the world. **Marion Barral**, International Export Director, joins us at the festival. www.bacchusgroup.com

The Bacchus Group, 604.279.1500

- 22889 **CHÂTEAUNEUF-DU-PAPE TRADITION RED 2010**
- 208942 **BRUNEL DE LA GARDINE CÔTES DU RHÔNE RED 2010**
- 62950 **CHÂTEAU SAINT ROCH CÔTES DU RHÔNE RED 2011**
- 402339 **CUVÉE DES GENERATIONS GASTON PHILIPPE 2003**

GEORGES DUBOEUF | BURGUNDY, FRANCE

Les Vins Georges Duboeuf is one of the largest and best-known wine merchants in France. The company is famous for Beaujolais wines, leading to Duboeuf's nickname Le Roi du Beaujolais (the king of Beaujolais). Duboeuf is also proud to present wines from Burgundy and the South of France. **Laurent Gamonet**, Brand Ambassador, joins us at the festival. www.duboeuf.com

Philippe Dandurand Wines, 604.324.4499

- 161893 **MOULIN-À-VENT ELEVÉ FUT DE CHÊNES 2011**
- 453217 **JULIENAS CHÂTEAU DES CAPITANS 2011**
- 162180 **POUILLY-FUISSÉ NNFL 2011**
- 161901 **SAINT-VÉРАН-DOMAINÉ VAL LAMARTINIEN 2011**

LES HALOS DE JUPITER | RHÔNE VALLEY, FRANCE

This project, which features the brilliant winemaking skills of Philippe Cambie working with the proprietor of Château de Nages, Michel Gassier, is essentially a negociant operation dedicated to the highest quality wines made from outstanding sources in the southern Rhône. Most of the vineyards are organically farmed and some are biodynamically farmed. With all of these cuvées, Cambie follows his typical practice of aging all the Grenache in tank, usually cement if available, or stainless steel. **Olivier Grataloupt**, Export Director, joins us at the festival. www.winesyndicate.com

The Wine Syndicate, 604.418.2374

- 254995 **CÔTES DU RHÔNE 2010**
- 523563 **RASTEAU 2010**
- 574806 **GIGONDAS 2010**
- 409318 **CHÂTEAUNEUF-DU-PAPE 2010**

LANSON | CHAMPAGNE, FRANCE

Lanson Champagne brings 250 years of excellence from a family-run Champagne house. Their specialty is wines that have incredible freshness and age gracefully, while still maintaining the fruit, freshness and elegance of great Champagnes, due to their use of a non-malolactic production process. **Enguerrand Baijot**, Brand Director, Lanson International Americas, joins us at the festival. www.lanson.fr

Mark Anthony Brands, 647.788.8307

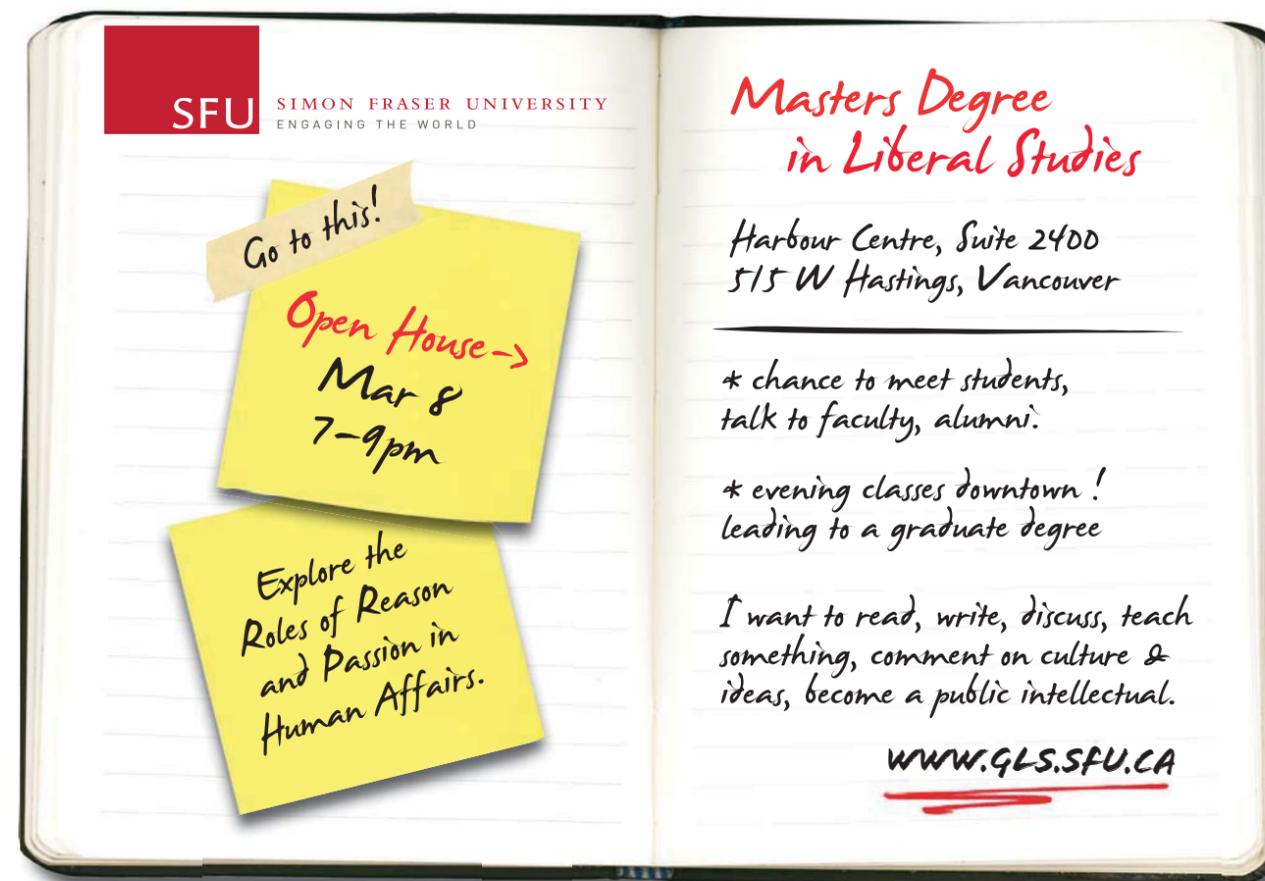
- 41889 **BLACK LABEL BRUT**
- 172130 **ROSÉ**
- 260315 **EXTRA AGE BRUT**
- 656835 **EXTRA AGE BLANC DE BLANC**

DOMAINE LAROCHE | CHABLIS, FRANCE

Laroche always strives for excellence through their practices and beliefs: the respect for the environment, the adaptation of the work in the vineyard and in the cellar to the raw material, and a know-how about innovation in the service of quality. Laroche creates wines that truly express themselves at a high-quality level. **Sandrine Audegond**, International Wine Communication Manager, and **Marc St. Amour**, Sales Director North America, join us at the festival. www.larochevines.com

Select Wines & Spirits, 604.687.8199

- 123877 **ST. MARTIN CHABLIS 2011**
- 413542 **CHABLIS PREMIER CRU LES VAUDEVEY 2009**
- 166520 **CHABLIS 1ER CRU LES VAILLONS 2008**
- 205534 **DE LA CHEVALIERE PINOT NOIR 2011**



LOUIS LATOUR | BURGUNDY, FRANCE

The family-run company of Maison Louis Latour is one of the most highly respected négociants-éleveurs in Burgundy. Founded in 1797, it is renowned throughout the world for the quality of its red and white wines and has built a reputation for tradition and innovation.

Mark Allen, Export Director, joins us at the festival.

www.louislatour.com

Mark Anthony Brands, 647.788.8307

- 181248 MERSAULT 1ER CRU CHÂTEAU DE BLAGNY 2009
- 194621 CÔTE DE BEAUNE VILLAGES 2011
- 849067 SIMONNET-FEBVRE CHABLIS 2011
- 60160 SIMONNET-FEBVRE CREMANT DE BOURG BLANC BRUT

FAMILLE PERRIN | RHÔNE VALLEY, FRANCE

The Famille Perrin range of wines reflects all the terroirs and the richness of the Southern Rhône Valley. The family applies themselves to highlight the characteristics of each terroir, the authenticity and the specificity. The "Famille Perrin" signature can be found in every wine: organic and biodynamic methods, art of blending and freshness of the Southern aromas. **Cesar Perrin**, Winemaker, joins us at the festival. www.familleperrin.com

Charton-Hobbs, 604.420.5009

- 125856 CÔTES DU RHÔNE VILLAGES, RASTEAU VILLAGES 2010
- 585315 PERRIN LES CHRISTINS VACQUEYRAS 2010
- 277988 BEAUCASTEL CHÂTEAUNEUF-DU-PAPE 2010
- 131987 BEAUCASTEL CHÂTEAUNEUF-DU-PAPE, BLANC 2011

CHAMPAGNE POL ROGER | CHAMPAGNE, FRANCE

Pol Roger, with stocks of eight million of bottles, is among the smallest of the great Champagne houses, but ranks with the very highest in terms of prestige and an uncompromising reputation for quality. It remains proudly independent, one of a very select brand of Grandes Marques still remaining in family hands. **Hugues Romagnan**, International Export Director, joins us at the festival.

www.polroger.com

The Bacchus Group, 604.279.1500

- 51953 CUVÉE DE RESERVE BRUT
- 376483 BRUT VINTAGE 2002
- 538132 CUVÉE SIR WINSTON CHURCHILL VINTAGE 2000
- 515528 BLANC DE CHARDONNAY 2002

VEYRET LATOUR | BORDEAUX, FRANCE

Veyret Latour specializes in fine and rare wines from Bordeaux and a few top wines from around the world. Since 1970, the House of Veyret Latour has maintained special relationships with owners of the most prestigious Châteaux of Bordeaux. They also market a selection of old vintages from the leading Grands Crus. **Stanislas Garraud**, Export Manager, joins us at the festival. www.veyret-latour.com

- 147090 ARMAJAN DES ORMES 2005
- 550160 CHÂTEAU CANADA 2009
- 512111 CHÂTEAU BEL-ORME TRONQUOUY DE LALANDE 2005
- 437277 CHÂTEAU BERNADOTTE (CRU BOURGEOIS) 2009

GUNDERLOCH | RHEINHESSEN, GERMANY

In just two decades, Fritz Hasselbach has transformed the Gunderloch estate into one of the most reputable wine producers in the Rheinhessen region of Germany. Out of Gunderloch comes Rieslings of such incredible quality, grace and finesse that three of them were awarded 100-points, in 1992, 1996 and 2001. **Fritz Hasselbach**, Winemaker, joins us at the festival. www.gunderloch.de

Mark Anthony Brands, 647.788.8307

- 320135 FRITZ'S RIESLING 2011
- 206854 JEAN BAPTISTE RIESLING KABINETT 2011
- 582288 NACKENHEIM ROTHENBERG RIESLING AUSLESE GOLDKAPSEL 2009
- 947713 NACKENHEIM ROTHENBERG RIESLING TROCKEN 2011

HENKELL & CO. | VARIOUS, GERMANY

Adam Henkell founded a wine merchants in Mainz in 1832 and laid the foundations for today's company, Henkell & Co. Today Henkell & Co. is Germany's largest and most modern sparkling wine cellar, as well as the parent company of two of Germany's renowned wineries: Deinhard and Schloss Johannisberg. **Klaus Kuerten**, International Export Director, joins us at the festival.

Mark Anthony Brands, 647.788.8307

- 8094 DEINHARD GREEN LABEL RIESLING 2011
- 410191 HENKELL ROSÉ
- 901173 ADAM HENKELL CHARDONNAY 2005
- 15347 SCHLOSS JOHANNISBERG ROTLACK KABINETT 2010

ST. URBANS-HOF | MOSEL, GERMANY

At St. Urbans-Hof, Nikolaus Weis pursues the idea of wholesome winemaking. Nik is the third generation of his family to manage the winery, cultivating 33 hectares vineyards in the Mosel and Saar Valleys. The winery is dedicated to producing Rieslings that capture the individual terroir of the estate's vineyard sites. Great wine isn't manufactured, great wine is grown. **Nik Weis**, Owner/Winemaker, joins us at the festival. www.urbans-hof.de

Renaissance Wine Merchants, 604.637.9005

- 597997 RIESLING QBA – ESTATE 2011
- 71589 RIESLING URBAN 2011
- 310524 OCKFENER BOCKSTEIN KABINETT RIESLING 2011
- 768176 OCKFENER BOCKSTEIN SPÄTLESE RIESLING 2011

TÖRLEY | ETEK-BUDA, HUNGARY

Founded in 1882 Törley has become a leading sparkling producer from Europe. "I succeeded in producing something far superior to the Champagne wines known so far," wrote József Törley, having found ideal conditions in Hungary that best resembled France. From vineyard to bottle, a legend of excellence was created in international sparkling wines. **Zoltán Szabó**, Overseas Export Manager, joins us at the festival. www.torley.hu

Whitehall Agencies, 604.488.4845

- 106492 HUNGARIA GRANDE CUVÉE BRUT
- 379214 HUNGARIA ROSÉ
- 205070 FRANÇOIS PRESIDENT BRUT
- 580290 FRANÇOIS PRESIDENT ROSÉ

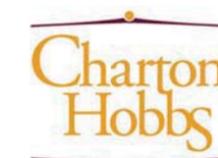
GALIL MOUNTAIN WINERY / YARDEN | GALILEE, ISRAEL

Galil has five vineyards in the Upper Galilee Mountains, where the topography, soil and climate create ideal conditions to grow grapes of the highest quality. Founded in 1983, the first Yarden wines were recognized as Israel's first world-class wines. The winery continues to win high recognition at major international wine exhibitions against fine wines from around the world. **Uri Tyroler**, CEO, Galil Mountain Winery, joins us at the festival. www.galilmountain.co.il

www.golanwines.co.il

International Cellars, 604.713.0833

- 127027 GALIL MOUNTAIN VIOGNIER 2011
- 658088 GALIL MOUNTAIN YIRON CABERNET-MERLOT 2008
- 611293 YARDEN GOLAN HEIGHTS MOUNT HERMON RED 2011
- 532812 YARDEN GOLAN HEIGHTS CABERNET SAUVIGNON 2008



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www.chartonhobbs.com

ESTATES OF ANTINORI | VARIOUS, ITALY

The Antinori family has been making wine for over six hundred years, since Giovanni di Piero Antinori became part of the Arte Fiorentina dei Vinattieri in 1385. Throughout its long history, spanning 26 generations, the family has always personally managed the business, making innovative, sometimes courageous choices, always with unwavering respect for tradition and the land. **Stefano Leone**, Global Export Director, joins us at the festival. www.antinori.it
Mark Anthony Brands, 647.788.8307

- 705442 TIGNANELLO TOSCANA IGT 2009
- 722660 GUADO AL TASSO BOLGHERI SUPERIORE DOC 2008
- 26203 PRUNOTTO BAROLO DOCG 2008
- 50526 BRAMITO DEL CERVO UMBRIA IGT 2011

BARONE RICASOLI | TUSCANY, ITALY

The oldest winery in Italy, Barone Ricasoli can be credited with inventing Chianti wine. The family-owned winery can be linked to wine as far back as 1141 in the rolling hills of Tuscany. Today it is the largest winery in the Chianti Classico area. **Marco Cerqua**, Winemaker, joins us at the festival. www.ricasoli.it
Pacific Wine & Spirits, 877.716.9463

- 378141 TORRICELLA CHARDONNAY DI TOSCANA IGT 2011
- 846329 TOSCANA CAMPO CENI 2011
- 3962 BROLIO CHIANTI CLASSICO DOCG 2010
- 6817 ROCCA GUICCIARDA CHIANTI CLASSICO RISERVA DOCG 2009

BOTTEGA – LA CANTINA DEI POETI | VENETO, ITALY

Originality, creativity and quality have elevated this winery to the next level. In 1992, Bottega diversified to create its Cantina dei Poeti wine line, which took Bottega in a new direction. Bottega's operations, as well as each of their products, comply with a green philosophy that is fully eco-friendly and respectful of future generations. **Daniela Cester**, Export Manager, joins us at the festival. www.alexander.it
Stile Brands, 604.255.2518

- 95711 PROSECCO "IL VINO DEI POETI" SPUMANTE DOC
- 580993 PETALO MOSCATO "IL VINO DEL AMORE" IGT
- 663187 GOLD BRUT
- 813980 AMARONE DELLA VALPOLICELLA DOC 2009

FATTORIA VITICCIO – I GREPPI | TUSCANY, ITALY

The Viticcio Estate is located in the heart of the Chianti Classico region. Its founder, Lucio Landini, was a man deeply attached to Tuscan tradition. From modest beginnings, the focus remains the same today, the production of high quality wines worthy of an expert international clientele, blending tradition with state-of-the-art technology. **Beatrice Landini**, Owner, joins us at the festival. fattoriaviticcio.com
Stile Brands, 604.255.2518

- 206490 BERE TOSCANA IGT 2010
- 156372 I GREPPI BOLGHERI GREPPICANTE ROSSO DOC 2010
- 852517 CHIANTI CLASSICO RISERVA DOCG 2009
- 219360 CHIANTI CLASSICO DOC 2010

FONTODI | TUSCANY, ITALY

Fontodi is one of the most prestigious wineries in all of Italy. Located in the heart of Chianti Classico, this certified organic estate produces some of the most highly sought-after wines in Tuscany. **Giovanni Manetti**, Owner, joins us at the festival. www.fontodi.it
The Wine Syndicate, 604.418.2374

- 533315 CHIANTI CLASSICO 2008
- 380733 VIGNA DEL SORBO CHIANTI CLASSICO 2008
- 207886 PINOT NERO 2008
- 862334 MERIGGIO SAUVIGNON BLANC 2011

PLANETA | SICILY, ITALY

Planeta is a "Journey through Sicily," via Planeta's five boutique wineries, each one inspired by the particular requirements of the vineyards and constructed in harmony with its surroundings: Ulmo at Sambuca di Sicilia, the Cantina Piccola and Cantina Grande at Menfi, Dorilli at Vittoria, Buonivini at Noto, and soon the sixth, Sciarra Nuova on Etna. **Penny Murray**, Export Manager, joins us at the festival. www.planeta.it
Grady Wine Marketing, 604.269.3122

- 130252 ROSSO (NERO D'AVOLA SYRAH) 2011
- 302166 BIANCO (GRECANICO/CHARDONNAY) 2011
- 29884 ALASTRO GRECANICO 2011
- 542985 CARRICANTE 2011

ROCCA DELLE MACIE | TUSCANY, ITALY

In 1973, Italo Zingarelli realized his lifelong dream of purchasing the "Le Macie" estate and transforming it into a winery at the heart of the Chianti Classico zone. In 40 years, Rocca delle Macie has forged a reputation throughout the wine world as one of Chianti's most highly regarded estates. **Vito Candela**, Vice President North America, joins us at the festival. www.roccadellemacie.com
Lifford Wine & Spirits, 604.681.0860

- 93773 OCCHIO A VENTO VERMENTINO MAREMMA TOSCANA IGT 2011
- 308510 CHIANTI CLASSICO DOCG 2010
- 296129 CHIANTI CLASSICO RISERVA DOCG 2007
- 337600 ROCCATO TOSCANA IGT 2008

RUFFINO | TUSCANY, ITALY

Handing down the values of a land and a people through culture, because culture is also wine. This idea, expressed more than a century ago by Ilario Ruffino, shapes Ruffino's philosophy. Interpreting wine and winemaking in a cultural key means to merge the classic values of the past with the dynamic energy of modern life. **Robert Ghezzo**, National Brand Ambassador, joins us at the festival. ruffino.com
Constellation Brands, 604.451.9511

- 211441 LIBAIO CHARDONNAY 2011
- 1743 RUFFINO CHIANTI DOCG 2011
- 45195 RISERVA DUCALE CHIANTI CLASSICO RISERVA DOCG 2008
- 614354 MODUS TOSCANO IGT 2009

SANTA MARGHERITA S.P.A | VARIOUS, ITALY

Santa Margherita introduced the first Italian Pinot Grigio in the early 1960s, and this wine is now one of the top-selling Italian white wines in Canada. From its beginnings in Veneto, the company has since expanded to other regions of Italy to produce wines of great variety. **Bruno Zaratini**, Export Manager, joins us at the festival. www.santamargherita.com/en www.cadelbosco.com
Lifford Wine & Spirits, 604.681.0860

- 618546 PROSECCO SUPERIORE VALDOBBIADENE DOCG 0
- 106450 PINOT GRIGIO VALDADIGE DOC 2011
- 268433 CA' DEL BOSCO CHARDONNAY CURTEFRANCA DOC 2009
- 91694 CHIANTI CLASSICO DOCG 2008

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AKARUA | CENTRAL OTAGO, NEW ZEALAND

First planted in 1996 by Sir Clifford Skeggs, Akarua's 50 hectare vineyard estate is located within the prestigious Bannockburn sub-region of Central Otago and is the largest family-owned single vineyard in the region. Today, Sir Clifford's son, David Skeggs, is the managing director with Matt Connell, who joined the company in 2009, as Winemaker/General Manager. **Matt Connell**, Winemaker/General Manger, joins us at the festival. www.akarua.com
Appellation Wine Marketing, 604.696.1499

- 20552 RUA PINOT NOIR 2011
- 143529 PINOT NOIR 2011
- 205054 CHARDONNAY 2011
- 250795 PINOT GRIS 2011

ASTROLABE | MARLBOROUGH, NEW ZEALAND

Nurturing the attributes of soil, vine and climate, and combining them with a minimalist approach in the winery, Simon Waghorn transforms the region's grapes into stylish, expressive wines. All grapes are sourced from the Astrolabe vineyard in the heart of the spectacular Waihopai Valley and from other specially chosen Marlborough vineyards. **Simon & Jane Waghorn**, Winemaker/Owner and Director/Owner, join us at the festival. www.astrolabewines.co.nz
Christopher Stewart Wine & Spirits, 604.274.8481

- 193375 PROVINCE MARLBOROUGH PINOT GRIS 2012
- 138503 PROVINCE MARLBOROUGH SAUVIGNON BLANC 2012
- 266718 PROVINCE MARLBOROUGH PINOT NOIR 2010
- 276568 PROVINCE MARLBOROUGH CHARDONNAY 2011

GIESEN WINES | MARLBOROUGH, NEW ZEALAND

Giesen Wines is one of New Zealand's leading producers of Marlborough Sauvignon Blanc. The winery holds 300 hectares of vineyards throughout the Wairau Valley, with each site bringing different characteristics to the fruit grown. Giesen is proudly family owned with brothers Theo, Alex and Marcel running day-to-day operations. **Matt Bindell**, Business Development Manager – North America, joins us at the festival. www.giesen.co.nz
International Cellars, 604.713.0833

- 298679 ESTATE SAUVIGNON BLANC 2012
- 178525 ESTATE RIESLING 2012
- 178343 AUGUST SAUVIGNON BLANC 2011
- 313007 THE BROTHERS CHARDONNAY 2011

MARISCO VINEYARDS | MARLBOROUGH, NEW ZEALAND

Marisco Vineyards, home of world-renowned brands The Ned and The King's, is located in the Waihopai Valley of Marlborough, New Zealand – a near perfect environment for producing wines of startling character. Owned and operated by Brent and Rosemary Marris, Marisco is a progressive company committed to building brands and taking the unique Marlborough wine story to the world. **Anton Rasmussen**, Vineyard Manager, joins us at the festival. marisco.co.nz
Authentic Wine & Spirits Merchants, 604.708.5022

- 16964 THE NED SAUVIGNON BLANC 2012
- 921973 THE KING'S WRATH PINOT NOIR 2011
- 692939 THE KING'S FAVOUR SAUVIGNON BLANC 2011
- 921262 THE KING'S A STICKY END 2010

OYSTER BAY | MARLBOROUGH, NEW ZEALAND

From its first vintage, which won Gold and the coveted Marquis de Goulaine Trophy for "Best Sauvignon Blanc" at the 22nd International Wine and Spirit Competition, Oyster Bay has defined the stature and style of New Zealand wines. Oyster Bay's elegant, assertive wines with glorious fruit flavours are leading the growth and reputation of New Zealand wine globally. **Daryl Prefontaine**, National Sales Manager, joins us at the festival. www.oysterbaywines.com
Oyster Bay Wines (Canada), 877.781.0110

- 316570 MARLBOROUGH SAUVIGNON BLANC 2012
- 26567 HAWKES BAY PINOT GRIS 2012
- 916346 SPARKLING CUVÉE BRUT
- 111302 MARLBOROUGH PINOT NOIR 2011

STONELEIGH | MARLBOROUGH, NEW ZEALAND

The Stoneleigh vineyard in Rapaura, Marlborough, is studded with ancient river stones. During the day, these "sunstones" reflect sunshine up into the vines. The grapes ripen gradually, with cool nights locking in crisp, concentrated flavour. The result is the unique and vibrant taste of Stoneleigh: a small wonder of nature. **Jim Robertson**, Global Wine Ambassador NZ, joins us at the festival. www.stoneleigh.nz.co
Corby Distilleries, 416.479.2453

- 293043 SAUVIGNON BLANC 2012
- 462333 LATITUDE SAUVIGNON BLANC 2012
- 885632 RAPAUVA SERIES SAUVIGNON BLANC 2012
- 665331 RAPAUVA SERIES CHARDONNAY 2012

WHITEHAVEN WINERY | MARLBOROUGH, NEW ZEALAND

Every bottle of Whitehaven wine proudly carries the anchor insignia, the distinctive quality marque of one of New Zealand's most respected family wine companies. Established in 1994 in the heart of the internationally renowned Marlborough region by the White family, the Whitehaven philosophy centres on the pursuit of "quality without compromise." **Sue White**, Founder, joins us at the festival. www.whitehaven.co.nz
E & J Gallo Winery, 905.816.8318

- 161703 MARLBOROUGH PINOT NOIR 2012
- 943043 MARLBOROUGH CHARDONNAY 2010
- 162909 GREG PINOT NOIR 2010
- 943068 GREG SAUVIGNON BLANC 2012

JOSÉ MARIA DA FONSECA | SETÚBAL PENINSULA, PORTUGAL

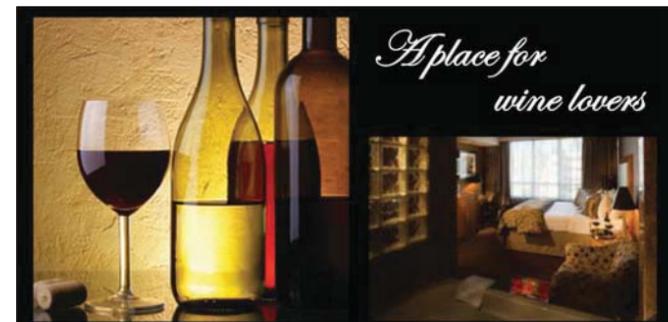
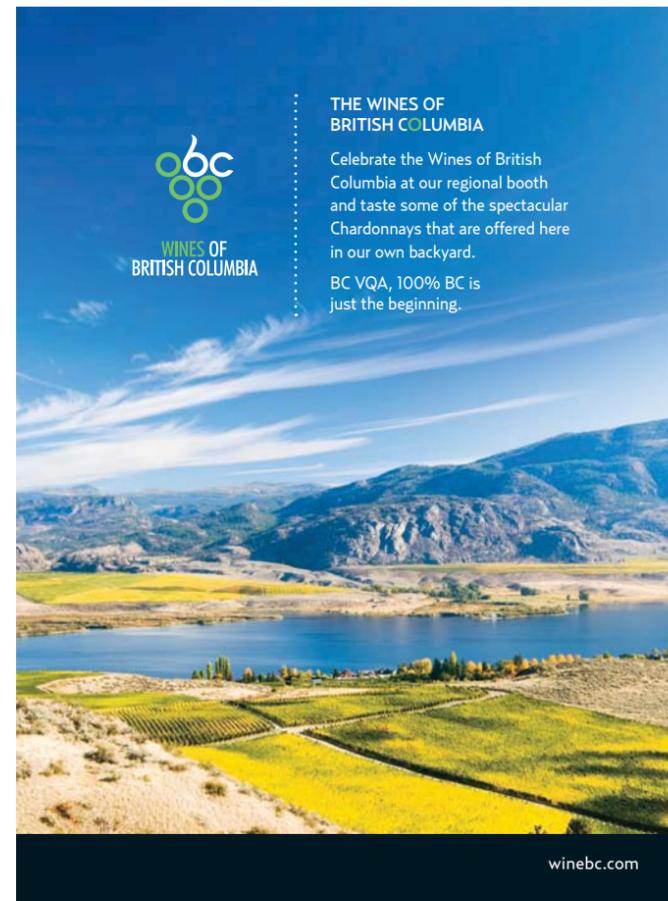
José Maria da Fonseca has been perfecting the art of winemaking for close to 200 years. It is an ongoing passion expressed in each increased investment in innovation and quality. As the oldest producer of table wines in Portugal, they have a long and rich history to share with you. **Domingos Soares Franco**, Senior Winemaker and Co-owner, joins us at the festival. www.jmf.pt
Philippe Dandurand Wines, 604.324.4499

- 596502 PERIQUITA SUPERYOR 2008
- 136069 DOMINI PLUS 2008
- 844076 PERIQUITA RESERVA 2009
- 155390 DOMINGOS 2009

RAMOS PINTO | DOURO VALLEY, PORTUGAL

Adriano Ramos Pinto founded this Port house in 1880. Over the years Ramos Pinto has developed a reputation for innovation as well as for investing considerably in the preservation of local culture and heritage. The pursuit of excellence is evident in the quality of the wines it produces. **Jorge Rosas**, International Export Director, joins us at the festival. www.ramospinto.pt
Mondia Alliance Wines & Spirits, 604.787.0012

- 261453 LATE BOTTLED VINTAGE PORT (LBV) 2008
- 261446 ERVAMOIRA 10-YEAR-OLD TAWNY PORT
- 421065 QUINTA BOM-RETIRO 20-YEAR-OLD TAWNY PORT 0
- 428649 DOURO VINHO TINTO DUAS QUINTAS RED 2010



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TAYLOR FLADGATE / FONSECA / CROFT PORT | DOURO VALLEY, PORTUGAL

For many, Taylor's is the archetypal Port. Established in 1692, Taylor's is one of the oldest of the founding Port houses. The Fonseca house style is more voluptuous than massive, coveted for their sumptuousness and great longevity. Croft is known as a house of innovation, including creating the world's first rosé Port: Croft Pink. **Jorge Ramos**, Export Director, joins us at the festival. www.fladgatepartnership.com
Pacific Wine & Spirits, 877.716.9463

- 623876 CROFT PINK
- 697177 FONSECA TERRA PRIMA ORGANIC PORT
- 289603 TAYLOR FLADGATE LATE BOTTLED VINTAGE PORT 2007
- 121749 TAYLOR FLADGATE 10-YEAR-OLD TAWNY PORT

BOEKENHOUTSKLOOF WINERY | FRANSCHHOEK, SOUTH AFRICA

Founded in 1776, Boekenhoutskloof is one of the oldest farms situated up the valley in the Franschhoek foothills. Marc Kent is the winemaker, cellar master, and part-owner of this wine farm. Voted Winery of the Year by *Platter* in 2011, this dynamic winery and most interesting winemaker/owner is one you must visit. **Marc Kent**, Co-Owner/Winemaker, joins us at the festival. www.boekenhoutskloof.co.za
The Bacchus Group, 604.279.1500

- 704700 SEMILLON 2010
- 704643 SYRAH 2010
- 856450 THE WOLFTRAP WHITE 2011
- 224774 THE CHOCOLATE BLOCK 2011

GLEN CARLOU | PAARL, SOUTH AFRICA

Established in 1985 by winemaker Walter Finlayson, Glen Carlou is located in the Paarl Valley region of South Africa and has been owned and run by Hess Family Estates since 2003. By harnessing the ripe, rich New World fruits, winemaker Arco Laarman has been able to make these classic wines accessible and flavourful at an early age. **Johan Erasmus**, General Manager, joins us at the festival. www.glencarlou.co.za
International Cellars, 604.713.0833

- 153882 GRAND CLASSIQUE 2009
- 153841 CLASSIC SYRAH 2007
- 920306 QUARTZ STONE CHARDONNAY 2011
- 577791 CLASSIC CHARDONNAY 2011

AVIVA VINO | VARIOUS, SPAIN

Aviva Vino is the American arm of AV+, the commercial and marketing arm of many of Spain's hottest wineries. These wineries are located in the most important designations of origin, each with a clearly defined personality, sharing a commitment to the native varieties and a constant search for quality over quantity. **Antonio Santofimia**, International Export Director, joins us at the festival. www.avivavino.com
Christopher Stewart Wine & Spirits, 604.274.8481

- 83485 NAIA 2011
- 64766 BULA 2011
- 552745 VENTA LA OSSA 2009
- 921536 GRANATE 2010

FREIXENET | CAVA, SPAIN

Freixenet, located just outside Barcelona, Spain, is a leader in the production of Cava, sparkling wine produced in the traditional method. **Gloria Collell**, Mia Wines, International Business Manager, joins us at the festival. www.freixenet.com
The Delf Group, 604.940.9557

- 216309 MIA WHITE 2011
- 479238 MIA RED 2011
- 205104 TREPAT 2010
- 47233 CUVÉE DS 2007

J. GARCIA CARRIÓN | VARIOUS, SPAIN

Vinos de Familia Garcia Carrión established its first bodega in Murcia. A century later, they own seven wineries in Spain adhering to the appellations of Jumilla, Rioja, Ribera del Duero, Penedés, Cava, Catalunya, La Mancha, Valdepeñas and Rueda. Hard work and the application of technology to traditional methods have ensured their great success. **Elena Corzana**, International Export Manager, joins us at the festival. www.garciacarrion.es
Christopher Stewart Wine & Spirits, 604.274.8481

- 72223 ANTANO CRIANZA 2009
- 551218 CRISTALINO BRUT
- 921619 VIÑA ARNÁIZ RESERVA 2007
- 586701 MAYOR DE CASTILLA CRIANZA 2008

GRANDES VINOS Y VIÑEDOS | CARIÑENA, SPAIN

Grandes Vinos y Viñedos is the largest Bodega of the DO Cariñena. Grandes Vinos y Viñedos uses technology and human resources in conjunction with ancient winemaking traditional methods to ensure their standard of quality. Their wines are produced based on three fundamental aspects that form their essence: the soil, the climate and the variety. **Nieves Beamonte**, International Export Director, joins us at the festival. www.besodevino.com
Christopher Stewart Wine & Spirits, 604.274.8481

- 834846 BESO DE VINO OLD VINE GARNACHA 2011
- 139618 BESO DE VINO SELECCION 2011
- 174417 ANAYÓN GARNACHA 2008
- 696013 MONASTERIO DE LAS VIÑAS GRAN RESERVA 2005

IBERWINE | VARIOUS, SPAIN

Javier Delgado founded IberWine to introduce brilliant, small production and family-owned Spanish wineries to international customers. Born into a viticultural family in Ribera del Duero, he travels extensively around the country discovering new wines. His work starts in the wineries, defining styles and improving packaging, and includes training, sales management and consolidation of distribution channels. **Javier Delgado-Aurteneche**, Owner, joins us at the festival. iberwine.com
Landmark Selections, 604.986.4000

- 24471 LAXAS RIAS BAIXAS ALBARINO 2011
- 694844 REAL DE ARAGON CAVA BRUT
- 426601 PIEZA EL CAIDERO GARAJE WINE 2008
- 148395 CASAJUS VENDIMIA SELECCIONADA TEMPRANILLO 2006

BODEGAS JORGE ORDÓÑEZ | VARIOUS, SPAIN

Bodega Jorge Ordóñez was founded in 2004 with a philosophy based on innovation and the constant search for quality, while preserving regional values. Jorge Ordóñez & Co. uses old vines of the Muscat Alexandria variety to produce naturally sweet wines and a dry Moscatel. In 2004, Esencia charted a new direction in Moscatel winemaking in Malaga. **Gema Sanchez-Oro Iniesta**, Export Manager, joins us at the festival. jorge-ordonez.es
Christopher Stewart Wine & Spirits, 604.274.8481

- 255745 GARNACHA DE FUEGO 2011
- 839589 BODEGAS JORGE ORDONEZ BOTANI 2011
- 746354 WRONGO DONGO 2010
- 841601 VOLVER TEMPRANILLO 2010

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MIGUEL TORRES | PENEDES, SPAIN

One of the most recognizable names in Spanish winemaking is Miguel Torres. The family-owned company can be traced back to the 17th century. Today, Torres has more than 15 vineyard projects throughout Spain, including Priorato, Ribera del Duero and Rioja. Torres is a world-renowned brand built on quality, value and sustainability. **Anna Manchon**, Export Director – Canada, joins us at the festival. www.torres.es
Pacific Wine & Spirits, 877.716.9463

165316 VIÑA ESMERALDA 2011
267104 IBÉRICOS 2010
384040 CELESTE 2009
199067 SALMOS 2010

NATHALIE BONHOMME | VARIOUS, SPAIN

Montreal-native Nathalie Bonhomme has lived in Spain for over 20 years. She creates her signature El Bonhomme wines from wineries in Jumilla and Valencia. Her company also exports high-quality Spanish wines such as Bodegas Elias Mora, Acustic and Vinos Sierra Norte. Nathalie is the Export Director for Dominio de Pingus, one of Spain's most highly rated rare wines. **Nathalie Bonhomme**, Winemaker, joins us at the festival.
International Cellars, 604.713.0833

169383 EL PETIT BONHOMME – JUMILLA 2011
824524 SIERRA NORTE PASION DE BOBAL 2010
156224 ACUSTIC CELLAR MONSTANT 2010
179218 PINGUS PSI 2010

BODEGAS OLIVARES | JUMILLA, SPAIN

Founded in 1930, Olivares remains a family-run business. They make wines from their Hoya de Santa Ana vineyard, located at an altitude of 825 meters, where a unique terroir and old, ungrafted Monastrell vines combine to yield distinctive, genuinely expressive Jumilla wines. **Elena Selva**, International Export Director, joins us at the festival. www.bodegasolivares.net
Christopher Stewart Wine & Spirits, 604.274.8481

369804 ALTOS DE LA HOYA 2009
803841 ROSADO 2012
919662 DOLCE MONASTRELL 2010
338905 CRIANZA 2008

ORO WINES | VARIOUS, SPAIN

Oro Wines is composed of seven companies located in different DOs, each one with its own defined personality, but working in excellent harmony with the rest. They share a declared bent for autochthonous varieties and the conservation of the rich patrimony of old vines. Oro Wines works as a single company as far as the wineries are concerned. **Jordi Flos**, International Export Director, joins us at the festival. www.orowines.com
Christopher Stewart Wine & Spirits, 604.274.8481

189902 BODEGAS ATALAYA LAYA 2011
189852 BODEGAS TRITON TRIDENTE 2009
815688 BODEGAS ATECA ATTECA 2010
505560 BODEGAS Y VIÑEDOS SHAYA SHAYA 2011

KING ESTATE | WILLAMETTE VALLEY, UNITED STATES

King Estate is located southwest of Eugene, Oregon and produces Pinot Noir, Pinot Gris and limited amounts of Chardonnay. Founded in 1991 by the King family, King Estate is committed to producing Oregon wines of exceptional quality using certified organic and sustainable farming methods, meticulous fruit selection, impeccable winemaking practices and judicious blending. **Steve Thomson**, Executive Director, joins us at the festival. www.kingestate.com
Charton-Hobbs, 604.420.5009

920272 ACROBAT PINOT GRIS 2011
920280 ACROBAT PINOT NOIR 2011
419671 SIGNATURE PINOT GRIS 2011
419663 SIGNATURE PINOT NOIR 2011

CHARLES SMITH WINES | COLUMBIA VALLEY, UNITED STATES

Charles Smith, with his big hair, kick-ass attitude and bold packaging, has earned the moniker “rock star” of Washington State. Located in Walla Walla, Charles Smith Wines was created to produce wines intended to be enjoyed immediately with typicity of variety, true to the place of origin. K Vintners features beautiful single-vineyard wines from the state's top vineyards. **Brennon Leighton**, Winemaker, joins us at the festival. www.charlessmithwines.com
Lifford Wine & Spirits, 604.681.0860

301671 KUNG FU GIRL RIESLING 2011
485011 EVE CHARDONNAY 2011
738344 BOOM BOOM SYRAH 2011
745299 THE VELVET DEVIL MERLOT 2011

COLUMBIA CREST | COLUMBIA VALLEY, UNITED STATES

Columbia Crest prides themselves on handcrafted, superior-quality small-lot wines, as well as affordable everyday Washington wines. Their first release in 1984 started a tradition that has established them as one of America's most popular and fast-growing wineries. **Alexandra La Fontaine**, Export Director, joins us at the festival.
Charton-Hobbs, 604.420.5009

240093 GRAND ESTATES CABERNET SAUVIGNON 2010
855361 H3 HORSE HEAVEN HILLS CHARDONNAY 2009
752063 H3 HORSE HEAVEN HILLS MERLOT 2010
790378 H3 HORSE HEAVEN HILLS CABERNET SAUVIGNON 2010

LONG SHADOWS | COLUMBIA VALLEY, UNITED STATES

Long Shadows Vintners brings an elite cadre of the world's most celebrated winemakers from the finest wine regions around the globe to Washington in order to create world class wines that showcase the viticultural excellence of Washington State's Columbia Valley. **Gilles Nicault**, Winemaker, joins us at the festival.
www.longshadows.com
Mark Anthony Brands, 647.788.8307

480525 FEATHER CABERNET SAUVIGNON 2008
680082 PEDESTAL MERLOT 2008
882258 CHESTER-KIDDER 2008

39347 SEQUEL SYRAH 2008**ONE TRUE VINE | MULTINATIONAL**

Jayson Woodbridge, of cult winery Hundred Acre fame, makes Layer Cake Wines as a tribute to his grandfather. Flying his team around the world to McLaren Vale, Mendoza, Puglia and back home to California, he makes each wine himself and brings them to you for a much smaller price they they could command. **John Hardesty**, Export Manager, joins us at the festival. www.layercakewines.com
www.cherrypiewines.com www.hundredacre.com
Authentic Wine & Spirits Merchants, 604.708.5022

268466 LAYER CAKE GARNACHA, CALATAYUD, SPAIN 2010
153221 LAYER CAKE PRIMITIVO, PUGLIA, ITALY 2008
761742 LAYER CAKE SHIRAZ, SOUTH AUSTRALIA 2011
675546 LAYER CAKE MALBEC, MENDOZA, ARGENTINA 2010



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Colomé / Amalaya
Decero
Fabre Montmayou Winery
Domaine Jean Bousquet
Bodega Luigi Bosca
O. Fournier
Bodega Vistalba
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Chapel Hill
Gemtree Vineyards
Gotham Wines
Hill-Smith Family Vineyards
Inland Trading Co.
Jacob's Creek
Josef Chromy
Majella Wines
McGuigan Wines
Peter Lehmann
Razor's Edge / Fetish Wines
Tscharke
Tyrrell's Wines
Wakefield Wines
Wirra Wirra Vineyards
Wolf Blass
Xanadu
Yalumba

CHILE

Canepa
Concha y Toro
Viña Koyle Family Vineyards
Viña Undurraga
FRANCE
Baron Philippe de Rothschild
Brumont Vineyards
Dourthe & Thiénot
Gabriel Meffre Wines
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Lanson
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Famille Perrin
Champagne Pol Roger
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Törley
ISRAEL
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ITALY

Estates of Antinori
Barone Ricasoli
Bottega - La Cantina dei Poeti
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Fontodi
Planeta
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Ruffino
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Akarua
Astrolabe
Giesen Wines
Marisco Vineyards
Oyster Bay
Stoneleigh
PORTUGAL
José Maria da Fonseca
Ramos Pinto
Taylor Fladgate / Fonseca / Croft Port
SOUTH AFRICA
Boekenhoutskloof Winery
Glen Carlou
SPAIN
Aviva Vino

J. García Carrión
Grandes Vinos y Viñedos
IberWine
Bodegas Jorge Ordóñez
Miguel Torres
Nathalie Bonhomme
Bodegas Olivares
Oro Wines
USA - CALIFORNIA
Alexander Valley Vineyards
Antica Napa Valley
Benziger
Blackbird Vineyards
Bonterra Vineyards
Cameron Hughes Wine
Cannonball Wine Company
Chateau St. Jean
Cline
Clos du Bois
Clos Du Val
Concannon Vineyard
Delicato Family Vineyards
Duckhorn Wine Company
Edge / Fuse / Trim Wines
Etude
Fess Parker
Fetzer Vineyards

Folie à Deux
Folio Fine Wine Partners
Francis Ford Coppola Winery
Girard Winery
Gloria Ferrer
Hahn Family Wines
Heitz Cellar
Hess Collection
Hestan Vineyards
Hope Family Wines
J. Lohr Vineyards & Wines
Joseph Phelps Winery
Kendall-Jackson
Kenwood Vineyards
Kunde Family Estate
Lange Twins Family Winery & Vineyards
MacRostie Vineyards
Marimar Estate
McManis Family Vineyards
Merryvale Vineyards
Michael David Winery
Miner Family Winery
Mumm Napa
Napa Cellars Winery
The Other Guys
Paul Hobbs Winery

Pine Ridge Vineyards
Ravenswood Winery
Ridge Vineyards
Robert Mondavi Winery
Rodney Strong Wine Estates
Schug Carneros Estate Winery
Sebastiani Vineyards & Winery
Seghesio Family Vineyards
Signorello Estate Winery
Silver Oak Cellars
Stag's Leap Wine Cellars
Stags' Leap
Sterling Vineyards
Terra d'Oro Winery
Wagner Family of Wine
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Established in 2007 on Granville Island, Artisan SakeMaker is known as a unique commercial winery that produces award-winning, hand-made, small batch and fresh sake. The brand name Osake is well established as Canada's first locally produced fresh premium sake, and its popularity has reached across the country and beyond.

Masa Shiroki, Sakemaker, joins us at the festival.
www.artisansakemaker.com

Artisan SakeMaker at Granville Island, 604.685.7253

- 833384 **OSAKE – MIRAI TRADITIONAL METHOD SPARKLING SAKE 2011**
- 488932 **OSAKE – JUNMAI GINJO GENSHU 2012**
- 101014 **OSAKE – JUNMAI GINJO NIGORI GENSHU 2012**
- 805382 **OSAKE – JUNMAI NAMA 2012**

YOSHI NO GAWA SAKE CO. | NIIGATA, JAPAN

Yoshi no Gawa is one of the most revered sake producers in Japan. It is the oldest sakemaker in Niigata, which is the heart of the premier producing region. Yoshi no Gawa continues to handcraft their premium sake in the traditional manner with hands-on processes to ensure that the highest quality product is attained. **Yuki Minemasa**, Export Director, joins us at the festival. *Blue Note Wine & Spirits*, 604.904.5171

- 514141 **KOME DAKE NO SAKE JUNMAI PREMIUM SAKE**
- 622944 **YOSHI ORGANIC JUNMAI GINJO PREMIUM SAKE**
- 735191 **GOKUJO GINJO PREMIUM SAKE**
- 902387 **YOSHI NO GAWA DAIGINJO ULTRA PREMIUM SAKE**



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CHARDONNAY INDEX

Wines are listed in tasting room order, theme region wines first, followed by the rest of the world, organized alphabetically within each country.

CALIFORNIA

784850 **ALEXANDER VALLEY VINEYARDS** Estate Chardonnay 2010
 414615 **ANTICA NAPA VALLEY** Chardonnay 2010
 256388 **BENZIGER FAMILY WINERY** Chardonnay, Carneros 2010
 342436 **BONTERRA VINEYARDS** Organic Chardonnay 2011
 651802 **BRIDLEWOOD ESTATE WINERY** Monterey County Chardonnay 2010
 381715 **BRIDLEWOOD ESTATE WINERY** Santa Barbara County Chardonnay 2009
 591396 **CAMERON HUGHES WINE** Lot 324 Atlas Peak Chardonnay 2010
 952275 **CANNONBALL WINE COMPANY** Chardonnay 2010
 267708 **CHATEAU ST. JEAN** Robert Young Chardonnay 2010
 421644 **CHATEAU ST. JEAN** Sonoma Chardonnay 2011
 515304 **CLOS DU BOIS** Russian River Valley Calcaire Chardonnay 2010
 884924 **CLOS DU BOIS** North Coast Chardonnay 2011
 836338 **CLOS DU VAL** Chardonnay, Carneros 2010
 650499 **CONCANNON VINEYARD** Reserve Chardonnay 2010
 807487 **DELICATO FAMILY VINEYARDS** Black Stallion Napa Valley Chardonnay 2011
 898668 **DELICATO FAMILY VINEYARDS** 446 Chardonnay 2011
 81430 **EDNA VALLEY VINEYARD** San Luis Obispo Paragon Chardonnay 2010
 928887 **EDNA VALLEY VINEYARD** Fleur De Edna Chardonnay 2011
 245233 **ETUDE** Carneros Chardonnay 2010
 272799 **FESS PARKER** Santa Barbara County Chardonnay 2010
 765149 **FOLIE À DEUX** Russian River Chardonnay 2010
 846154 **FOLIO FINE WINE PARTNERS** Isabel Mondavi Carneros Chardonnay 2011
 543298 **FRANCIS FORD COPPOLA WINERY** Diamond Collection Gold Label Chardonnay 2011
 21972 **GIRARD WINERY** Russian River Valley Chardonnay 2011
 244376 **GLORIA FERRER** Blanc De Blancs 2006
 921734 **HAHN FAMILY WINES** SLH Estate Chardonnay 2011
 432104 **HAHN FAMILY WINES** Monterey Chardonnay 2011
 112136 **HEITZ CELLAR** Napa Valley Chardonnay 2011
 335802 **HESS COLLECTION** Select Chardonnay 2010
 486027 **HESS COLLECTION** Chardonnay Napa Valley 2010
 288241 **HOPE FAMILY WINES** Liberty School Chardonnay 2011
 258699 **J. LOHR VINEYARDS & WINES** Riverstone Estate Chardonnay 2011
 201129 **JOSEPH PHELPS WINERY** Freestone Chardonnay 2010
 372474 **KENDALL-JACKSON** Grand Reserve Chardonnay 2010
 325936 **KENDALL-JACKSON** Avant Chardonnay 2010
 762211 **KUNDE FAMILY ESTATE** Sonoma Valley Estate Chardonnay 2011
 695809 **LANGE TWINS FAMILY WINERY & VINEYARDS** Estate Clarksburg Chardonnay 2010
 327858 **MACROSTIE VINEYARDS** Sonoma Coast Chardonnay 2011
 746982 **MACROSTIE VINEYARDS** Wildcat Mountain Chardonnay 2009
 384925 **MARIMAR ESTATE** Acero Chardonnay 2009
 19521 **MARIMAR ESTATE** La Masia Chardonnay 2009
 207829 **MCMANIS FAMILY VINEYARDS** Chardonnay 2011

333328 **MERRYVALE VINEYARDS** Starmont Chardonnay Napa Valley 2010
 788505 **MINER FAMILY WINERY** Napa Valley Chardonnay 2011
 26476 **MUMM NAPA** Blanc De Blancs 2007
 537761 **NAPA CELLARS WINERY** Chardonnay 2011
 745620 **PAUL HOBBS WINERY** Russian River Chardonnay 2010
 573451 **PAUL HOBBS WINERY** Crossbarn Chardonnay 2011
 813006 **PINE RIDGE VINEYARDS** Dijon Clones Chardonnay 2011
 571489 **RAVENSWOOD WINERY** Vintners Blend Chardonnay 2011
 720664 **RIDGE VINEYARDS** Estate Chardonnay 2010
 258186 **ROBERT MONDAVI WINERY** Napa Valley Chardonnay 2010
 275552 **RODNEY STRONG WINE ESTATES** Chalk Hill Chardonnay 2010
 829812 **RODNEY STRONG WINE ESTATES** Davis Bynum Chardonnay 2011
 776807 **SCHUG CARNEROS ESTATE WINERY** Carneros Chardonnay 2010
 83303 **SCHUG CARNEROS ESTATE WINERY** Sonoma Coast Chardonnay 2010
 361634 **SEBASTIANI VINEYARDS & WINERY** Sonoma County Chardonnay 2011
 404129 **SIGNORELLO ESTATE WINERY** Vieilles Vignes Chardonnay 2010
 949669 **STAG'S LEAP WINE CELLARS** Karia Napa Valley Chardonnay 2009
 927087 **STAG'S LEAP WINE CELLARS** Arcadia Napa Valley Chardonnay 2010
 476440 **STAGS' LEAP** Chardonnay 2011
 330233 **STERLING VINEYARDS** Napa Valley Chardonnay 2010
 143784 **WAGNER FAMILY OF WINE** Mer Soleil Vineyard Silver Chardonnay (Unoaked) Ceramic Bottle 2011
 453142 **WAGNER FAMILY OF WINE** Mer Soleil Vineyard Chardonnay 2010
 175430 **WENTE VINEYARDS** Morning Fog Chardonnay 2011
 403220 **WENTE VINEYARDS** Riva Ranch Chardonnay 2011
 290809 **WENTE VINEYARDS** Annika Chardonnay 2009
 25866 **WENTE VINEYARDS** Nth Degree Chardonnay 2010

REST OF THE WORLD

427856 **BODEGA CATENA ZAPATA WINERY** Chardonnay 2011
 521856 **BODEGA CATENA ZAPATA WINERY** Alta Chardonnay 2010
 181008 **FABRE MONTMAYOU WINERY** Reserva Chardonnay 2010
 27474 **DOMAINE JEAN BOUSQUET** Grand Reserve Chardonnay 2011
 401927 **GEMTREE VINEYARDS** Tatty Road Chardonnay 2012
 536235 **HILL-SMITH FAMILY VINEYARDS** Heggies Chardonnay 2011
 556860 **JACOB'S CREEK** Reserve Adelaide Hills Chardonnay 2011
 163063 **JOSEF CHROMY** Chardonnay 2011
 26302 **MCGUIGAN WINES** Shortlist Adelaide Hills Chardonnay 2011
 627604 **TYRRELL'S WINES** Vat 47 Hunter Chardonnay 2009
 879510 **WAKEFIELD WINES** St. Andrews Chardonnay 2010
 122697 **WOLF BLASS** Gold Label Chardonnay 2011
 537233 **XANADU** Chardonnay 2010

401307 **XANADU** Next Of Kin Chardonnay 2010
 698845 **YALUMBA** Organic Chardonnay 2011
 350108 **BLUE MOUNTAIN VINEYARD AND CELLARS** Chardonnay 2011
 607218 **CEDARCREEK ESTATE WINERY** Platinum Chardonnay – Block 5 2011
 559492 **FORT BERENS ESTATE WINERY** Chardonnay 2011
 838532 **MEYER FAMILY VINEYARDS** Chardonnay – Tribute Series “Sonia Gaudet” 2011
 139719 **MEYER FAMILY VINEYARDS** Chardonnay – Mclean Creek Vineyard 2011
 28894 **MISSION HILL FAMILY ESTATE** Perpetua 2010
 86405 **NK'MIP CELLARS** QwAM QwMT Chardonnay 2011
 489591 **NOBLE RIDGE VINEYARD & WINERY** Chardonnay VQA 2010
 130997 **PAINTED ROCK ESTATE WINERY** Chardonnay 2011
 17361 **POPLAR GROVE WINERY** Chardonnay 2010
 377770 **QUAILS' GATE WINERY** Chardonnay 2011
 639641 **QUAILS' GATE WINERY** Stewart Family Reserve Chardonnay 2011
 498824 **RED ROOSTER** Chardonnay 2011
 738823 **ROAD 13 VINEYARDS** Chardonnay 2011
 541193 **SANDHILL** Chardonnay 2011
 75366 **SEE YA LATER RANCH** Chardonnay 2011
 726521 **TOWNSHIP 7 VINEYARDS & WINERY** Chardonnay 2010
 726455 **TOWNSHIP 7 VINEYARDS & WINERY** Unoaked Chardonnay 2011
 497321 **WILD GOOSE VINEYARDS & WINERY** Chardonnay VQA 2011
 569533 **CANEPA** Reserva Privada Chardonnay 2011
 342857 **CONCHA Y TORO** Marques De Casa Concha Chardonnay 2011
 162180 **GEORGES DUBOEU** Pouilly-Fuissé NNFL 2011
 161901 **GEORGES DUBOEU** Saint-Véran-Domaine Val Lamartinien 2011
 656835 **LANSON** Extra Age Blanc De Blanc
 123877 **DOMAINE LAROCHE** St. Martin Chablis 2011
 413542 **DOMAINE LAROCHE** Chablis Premier Cru Les Vaudevey 2008
 166520 **DOMAINE LAROCHE** Chablis 1er Cru Les Vaillons 2008
 181248 **LOUIS LATOUR** Mersault 1er Cru Château De Blagny 2009
 849067 **LOUIS LATOUR** Simonnet-Febvre Chablis 2011
 515528 **CHAMPAGNE POL ROGER** Blanc De Chardonnay 2002
 901173 **HENKELL & CO.** Adam Henkell Chardonnay 2005
 205070 **TÖRLEY** François President Brut
 50526 **ESTATES OF ANTINORI** Bramito Del Cervo Umbria IGT 2011
 378141 **BARONE RICASOLI** Torricella Chardonnay Di Toscana IGT 2011
 211441 **RUFFINO** Libaio Chardonnay 2011
 268433 **SANTA MARGHERITA S.P.A** Ca' Del Bosco Chardonnay Curtefranca DOC 2009
 205054 **AKARUA** Chardonnay 2011
 276568 **ASTROLABE** Province Marlborough Chardonnay 2011
 313007 **GIESEN WINES** The Brothers Chardonnay 2011
 916346 **OYSTER BAY** Sparkling Cuvée Brut
 665331 **STONELEIGH** Rapaura Series Chardonnay 2012
 943043 **WHITEHAVEN WINERY** Marlborough Chardonnay 2010
 920306 **GLEN CARLOU** Quartz Stone Chardonnay 2011
 577791 **GLEN CARLOU** Classic Chardonnay 2011
 485011 **CHARLES SMITH WINES** Eve Chardonnay 2011
 855361 **COLUMBIA CREST** H3 Horse Heaven Hills Chardonnay 2009



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CALIFORNIA WINE INDEX

For more information on California Wines and events, see the special California section at the back of the book.

ALEXANDER VALLEY VINEYARDS

709923 Redemption Zinfandel 2007
29702 Sin Zin Zinfandel 2009
504985 Temptation Zinfandel 2009
784850 Estate Chardonnay 2010

ANTICA NAPA VALLEY

414615 Chardonnay 2010
490557 Cabernet Sauvignon 2009
421016 Townsend Vineyard Cabernet 2008

BENZIGER FAMILY WINERY

256388 Chardonnay, Carneros 2010
470799 Merlot, Sonoma 2009
338095 Cabernet Sauvignon, Sonoma 2008
168492 Signaterra Pinot Noir, Bella Luna Vineyard 2010

BLACKBIRD VINEYARDS

123919 Arriviste Rosé 2012
226357 Arise 2010
534198 Illustration 2009
197145 Paramour 2009

BONTERRA VINEYARDS

342436 Organic Chardonnay 2011
695049 "The McNab" (Bio-Dynamic) 2007
342428 Organic Cabernet Sauvignon 2010
69013 Organic Zinfandel 2010

BRIDLEWOOD ESTATE WINERY

651802 Monterey County Chardonnay 2010
431759 Monterey County Pinot Noir 2010
381715 Santa Barbara County Chardonnay 2009
175059 Estate Syrah 2010

CAMERON HUGHES WINE

591396 Lot 324 Atlas Peak Chardonnay 2010
210641 Lot 313 California Field Blend 2010
677443 Lot 335 Oakville Meritage 2010
62844 Lot 400 Napa Cabernet Sauvignon 2010

CANNONBALL WINE COMPANY

952275 Chardonnay 2010
115212 Cabernet Sauvignon 2009
834325 Merlot 2009
266666 Sauvignon Blanc 2010

CHATEAU ST. JEAN

142851 Sonoma Cabernet Sauvignon 2009
567420 Sonoma Pinot Noir 2009
267708 Robert Young Chardonnay 2010
421644 Sonoma Chardonnay 2011

CLINE

168468 Cashmere 2011
489278 Zinfandel, California 2011
396481 Syrah, Sonoma County 2009
396499 Ancient Vines Mourvèdre 2011

CLOS DU BOIS

515304 Russian River Valley Calcaire Chardonnay 2010
356618 North Coast Cabernet Sauvignon 2010
65508 Marlstone Cabernet Sauvignon 2008
884924 North Coast Chardonnay 2011

CLOS DU VAL

836338 Chardonnay, Carneros 2010
129601 Zinfandel 2010
556548 Pinot Noir, Carneros 2010
877530 Cabernet Sauvignon, Napa Valley 2010

CONCANNON VINEYARD

230243 Conservancy Cabernet Sauvignon 2010
450312 Conservancy Crimson and Clover 2010
650499 Reserve Chardonnay 2010
617811 Reserve Syrah 2009

DELICATO FAMILY VINEYARDS

118265 181 Merlot 2010

807487 Black Stallion Napa Valley Chardonnay 2011
898668 446 Chardonnay 2011
984054 Black Stallion Estate Winery Cabernet Sauvignon 2010

DUCKHORN WINE COMPANY

287086 Napa Valley Sauvignon Blanc 2011
333732 Decoy Sonoma County Cabernet Sauvignon 2010
558239 Napa Valley Merlot 2010
130161 Paradox Z 2009

EDGE / FUSE / TRIM WINES

80374 Edge Cabernet Sauvignon 2010
893925 Fuse Napa Cabernet Sauvignon 2010
869545 Trim California Cabernet Sauvignon 2010

EDNA VALLEY VINEYARD

81430 San Luis Obispo Paragon Chardonnay 2010
505040 Central Coast Cabernet Sauvignon 2010
759613 San Luis Obispo Merlot 2010
928887 Fleur De Edna Chardonnay 2011

ETUDE

245233 Carneros Chardonnay 2010
147132 Carneros Pinot Noir 2010
147140 Napa Valley Cabernet Sauvignon 2009
254474 Deer Camp Pinot Noir 2008

FESS PARKER

794420 Parker Station Pinot Noir 2010
272799 Santa Barbara County Chardonnay 2010
857870 Epiphany Cellars Gypsy 2009
763169 The Big Easy 2009

FETZER VINEYARDS

626465 Quartz Winemaker's Favorite Blend 2011
578054 Crimson Winemaker's Favorite Blend 2010
761759 Mendocino Sauvignon Blanc 2011
272773 Sanctuary Zinfandel 2009

FOLIE À DEUX

765149 Russian River Chardonnay 2010
886184 Alexander Valley Cabernet Sauvignon 2009
521617 Dry Creek Zinfandel 2010
265710 Ménage À Trois Cabernet Sauvignon North Coast 2010

FOLIO FINE WINE PARTNERS

846154 Isabel Mondavi Carneros Chardonnay 2011
46615 Emblem Napa Valley Cabernet Sauvignon 2009
282566 Spellbound Petite Syrah 2010
692855 Isabel Mondavi Pinot Noir 2009

FRANCIS FORD COPPOLA WINERY

543298 Diamond Collection Gold Label Chardonnay 2011
521021 Diamond Collection Black Label Claret 2011
843599 Director's Cut Dry Creek Zinfandel 2010
383588 Sofia Blanc De Blanc 2011

GIRARD WINERY

21972 Russian River Valley Chardonnay 2011
831867 Napa Valley Petite Sirah 2010
22012 Napa Valley Cabernet Sauvignon 2009
22020 Napa Valley Artistry 2009

GLORIA FERRER

192898 Sonoma Brut
244392 Blanc De Noirs
244376 Blanc De Blancs 2006
234880 Rosé Brut 2007

HAHN FAMILY WINES

921734 Slh Estate Chardonnay 2011
432104 Monterey Chardonnay 2011
831099 California Pinot Noir 2011
203018 Estate Cabernet Sauvignon 2010

HEITZ CELLAR

112136 Napa Valley Chardonnay 2011
112144 Napa Valley Cabernet Sauvignon 2007
925974 Trailside Cabernet Sauvignon 2007
741959 Ink Grade Port

HESS COLLECTION

335802 Select Chardonnay 2010
335794 Select Carbernet Sauvignon 2009
486027 Chardonnay Napa Valley 2010
895110 Mount Veeder 19 Block Cabernet Sauvignon 2008

HOPE FAMILY WINES

288241 Liberty School Chardonnay 2011
527184 Liberty School Cabernet Sauvignon 2010
535799 Treana Red 2009
71902 Troublemaker

J. LOHR VINEYARDS & WINES

313825 Seven Oaks Estate Cabernet Sauvignon 2010
258699 Riverstone Estate Chardonnay 2011
420687 Carol's Vineyard Cabernet Sauvignon 2007
823690 Falcon's Perch Pinot Noir 2010

JOSEPH PHELPS WINERY

651596 Cabernet Sauvignon 2009
495945 Insignia 2009
621003 Freestone Pinot Noir 2010
201129 Freestone Chardonnay 2010

KENDALL-JACKSON

427153 Vintner's Reserve Cabernet Sauvignon 2009
372474 Grand Reserve Chardonnay 2010
325936 Avant Chardonnay 2010
696465 Avant Cabernet Sauvignon 2010

KENWOOD VINEYARDS

586065 Yulupa Zinfandel 2010
219881 Russian River Pinot Noir 2010
184796 Jack London Cabernet Sauvignon 2009
92502 Artist Series Cabernet Sauvignon 2007

KUNDE FAMILY ESTATE

755397 Magnolia Lane Estate Sauvignon Blanc 2012
762211 Sonoma Valley Estate Chardonnay 2011
4507 Sonoma Valley Estate Cabernet Sauvignon 2010

867721 Sonoma Valley Estate Zinfandel 2010

LANGE TWINS FAMILY WINERY & VINEYARDS

176222 Estate Lodi Zinfandel 2010
53926 Estate Lodi Cabernet Sauvignon 2009
695809 Estate Clarksburg Chardonnay 2010
41319 Lodi Midnight Reserve 2009

LOUIS M MARTINI

480582 Lot 1 Cabernet Sauvignon 2009
496828 Monte Rosso Sonoma County Cabernet Sauvignon 2008

920355 Napa Valley Cabernet Sauvignon 2009

651679 Sonoma County Cabernet Sauvignon 2010

MACROSTIE VINEYARDS

327858 Sonoma Coast Chardonnay 2011
203547 Sonoma Coast Pinot Noir 2009
746982 Wildcat Mountain Chardonnay 2009
421305 Wildcat Mountain Pinot Noir 2008

MARIMAR ESTATE

384925 Acero Chardonnay 2009
19521 La Masia Chardonnay 2009
711333 La Masia Pinot Noir 2009
807974 Mas Cavalls Pinot Noir 2008

MCMANIS FAMILY VINEYARDS

207829 Chardonnay 2011
207811 Merlot 2010
207803 Cabernet Sauvignon 2010
207779 Viognier 2011

MERRYVALE VINEYARDS

333328 Starmont Chardonnay Napa Valley 2010
333336 Starmont Cabernet Sauvignon Napa Valley 2009
38562 Carneros Pinot Noir 2011
495192 Cabernet Sauvignon Napa Valley 2008

MICHAEL DAVID WINERY

337402 7 Deadly Zins 2010
337394 Sixth Sense Syrah 2011
414946 Petite Petit 2010
336925 Earthquake Zinfandel 2010

MINER FAMILY WINERY

288332 "Simpson Vineyard" Viognier California 2011
788505 Napa Valley Chardonnay 2011
227413 Cabernet Sauvignon "Stagecoach Vineyard" Napa Valley 2010

956128 "The Oracle" Proprietary Blend Napa Valley 2008

MUMM NAPA

265678 Brut Prestige
26500 Cuvée M
2642 Brut Rosé
26476 Blanc De Blancs 2007

NAPA CELLARS WINERY

537761 Chardonnay 2011
389510 Cabernet Sauvignon 2010
115154 Zinfandel 2010
776211 Pinot Noir 2010

THE OTHER GUYS

385591 Plungerhead Lodi Zinfandel 2011
644369 Plungerhead Dry Creek Valley Old Vine Zinfandel 2011

659334 The White Knight Clarksburg Viognier 2011

420380 Leese-Fitch California Pinot Noir 2011

PAUL HOBBS WINERY

745620 Russian River Chardonnay 2010
457390 Crossbarn Cabernet Sauvignon 2010
635664 Napa Valley Cabernet Sauvignon 2010
573451 Crossbarn Chardonnay 2011

PINE RIDGE VINEYARDS

176537 Chenin Blanc Viognier 2011
813006 Dijon Clones Chardonnay 2011
70581 Forefront By Pine Ridge Cabernet Sauvignon 2008
176529 Cabernet Sauvignon Napa Valley 2009

RAVENSWOOD WINERY

571489 Vintners Blend Chardonnay 2011
976142 Vintners Blend Cabernet Sauvignon 2010
359240 Sonoma County Zinfandel 2009
139139 Single Vineyard Designate Barricia Zinfandel 2009

RIDGE VINEYARDS

720664 Estate Chardonnay 2010
178251 Geyserville 2010
250985 Three Valleys 2010
653451 East Bench Zinfandel 2010

ROBERT MONDAVI WINERY

258186 Napa Valley Chardonnay 2010
221887 Napa Valley Fumé Blanc 2010
438697 Napa Valley Pinot Noir 2010
255513 Napa Valley Cabernet Sauvignon 2010

RODNEY STRONG WINE ESTATES

275552 Chalk Hill Chardonnay 2010
829812 Davis Bynum Chardonnay 2011
105486 Davis Bynum Pinot Noir 2011
264739 Knotty Vine Zinfandel 2010

SCHUG CARNEROS ESTATE WINERY

776807 Carneros Chardonnay 2010
79624 Carneros Pinot Noir 2010
83303 Sonoma Coast Chardonnay 2010
675033 Sonoma Coast Pinot Noir 2010

SEBASTIANI VINEYARDS & WINERY

361634 Sonoma County Chardonnay 2011
795419 Sonoma County Cabernet Sauvignon 2009
119594 Secolo 2008
43380 Alexander Valley Cabernet Sauvignon 2008

SEGHESSIO FAMILY VINEYARDS

428417 Sonoma Zinfandel 2011
524264 Old Vine Zinfandel 2010
766089 Pinot Grigio 2012
506733 Sangiovese 2010

SIGNORELLO ESTATE WINERY

578633 Seta 2011
404129 Vielles Vignes Chardonnay 2010
457747 Cabernet Sauvignon 2010
196071 Padrone 2010

SILVER OAK CELLARS

251066 Alexander Valley Cabernet Sauvignon 2008
115964 Napa Cabernet Sauvignon 2007
111765 Twomey Cellars Napa Merlot 2008
197574 Twomey Cellars Sauvignon Blanc 2011

STAG'S LEAP WINE CELLARS

242081 Artemis Napa Valley Cabernet Sauvignon 2009
949669 Karia Napa Valley Chardonnay 2009
927087 Arcadia Napa Valley Chardonnay 2010
557686 Fay Vineyard Cabernet Sauvignon 2009

STAGS' LEAP

476440 Chardonnay 2011
433052 Petite Sirah 2009
245266 Napa Valley Cabernet Sauvignon 2010
515601 Napa Valley Merlot 2009

STERLING VINEYARDS

330233 Napa Valley Chardonnay 2010
433722 Napa Valley Sauvignon Blanc 2011
330241 Napa Valley Merlot 2009
260208 Reserve Cabernet 2005

TERRA D'ORO WINERY

666701 Barbera 2010
694208 Sangiovese 2010
28530 Home Vineyard Zinfandel 2010
729822 Deaver Ranch 125 Year Old Vine Zinfandel 2009

WAGNER FAMILY OF WINE

102988 Belle Glos Las Alturas Pinot Noir 2011
143784 Mer Soleil Vineyard Silver Chardonnay (Unoaked) Ceramic Bottle 2011
453142 Mer Soleil Vineyard Chardonnay 2010
278937 Belle Glos "Meiomi" Pinot Noir 2011

WENTE VINEYARDS

175430 Morning Fog Chardonnay 2011
403220 Riva Ranch Chardonnay 2011
290809 Annika Chardonnay 2009
25866 Nth Degree Chardonnay 2010

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TRADE WINE INDEX

The following wines will be poured during Trade Tastings only. All products offer a unique insight into each participating winery. They are listed in tasting room order, theme region wines first followed by the rest of the world, organized alphabetically within each country. Wines that reflect the Global Focus of Chardonnay are in gold.

CALIFORNIA

174029	ALEXANDER VALLEY VINEYARD Cabernet Sauvignon 2009	11593
503557	ANTICA NAPA VALLEY Sangiovese 2010	204461
129947	BENZIGER FAMILY WINERY Tribute Cabernet Sauvignon, Sonoma Mountain Estate 2008	445345
653360	BONTERRA VINEYARDS The Butler (organic/bio-dynamic) 2006	788752
870845	BRIDLEWOOD ESTATE WINERY Central Coast Blend 175 2011	26427
95257	CAMERON HUGHES WINE Lot 260 Badarina Vineyard Barolo 2007	404913
922005	CHATEAU ST. JEAN Reserve Chardonnay 2009	669226
680884	CLINE Big Break Zinfandel 2010	395392
826404	CLOS DU BOIS North Coast Pinot Noir 2011	657668
453639	CLOS DU VAL Stags Leap District Cabernet Sauvignon 2008	157941
507525	CONCANNON VINEYARD Reserve Captain Joe's Petite Sirah 2008	682831
749374	DELICATO FAMILY VINEYARDS Black Stallion Napa Valley YOTH Cabernet Sauvignon 2010	382325
599290	DUCKHORN WINE COMPANY Goldeneye Pinot Noir 2010	52597
4473	EDNA VALLEY VINEYARD San Luis Obispo Pinot Noir 2010	593632
254466	ETUDE Heirloom Pinot Noir 2010	105056
737916	FESS PARKER Rodney's Syrah 2009	22533
771519	FETZER VINEYARDS Sanctuary Pinot Noir 2009	635466
288118	FOLIE À DEUX Pinot Noir 2011	861120
738005	FOLIO FINE WINE PARTNERS M by Michael Mondavi 2006	245266
753350	FRANCIS FORD COPPOLA WINERY Eleanor Red 2010	544122
404673	GIRARD WINERY Napa Valley Mixed Blacks 2010	491225
244418	GLORIA FERRER Royal Cuvée 1996	25874
817965	HAHN FAMILY WINES Smith & Hook Cabernet Sauvignon 2010	
202269	HEITZ CELLAR Martha's Vineyard Cabernet Sauvignon 2007	
824326	HESS COLLECTION Allomi Cabernet Sauvignon 2010	
31054	HOPE FAMILY WINES Austin Hope Grenache 2010	
351007	J. LOHR VINEYARDS & WINES October Night Chardonnay 2010	
20230	JOSEPH PHELPS WINERY Sauvignon Blanc 2011	
401414	KENDALL-JACKSON Stature 2005	
633990	KENWOOD VINEYARDS Sonoma Chardonnay 2010	
833087	KUNDE FAMILY ESTATE Reserve Century Vines Zinfandel 2009	
844134	LANGE TWINS FAMILY WINERY & VINEYARDS Estate Generations Lodi Petite Sirah Petit Verdot 2011	
12419	LOUIS M MARTINI Ghost Pines Merlot 2010	
285593	MACROSTIE VINEYARDS Sangiacomo Vineyard Chardonnay 2011	
894030	MARIMAR ESTATE Dobles Lias Chardonnay 2008	

11593	MCMANIS FAMILY VINEYARDS Pinot Noir 2010	145110
204461	MERRYVALE VINEYARDS Silhouette Chardonnay Napa Valley 2010	54254
445345	MICHAEL DAVID WINERY Freakshow Cabernet Sauvignon 2010	277434
788752	MINER FAMILY WINERY La Diligence Syrah "Stagecoach Vineyard" Napa Valley 2009	836411
26427	MUMM NAPA DVX 2005	152421
404913	NAPA CELLARS WINERY Mt. Veeder Single Vineyard Chardonnay 2011	486662
739912	THE OTHER GUYS Leese-Fitch California Cabernet Sauvignon 2011	207423
669226	PAUL HOBBS WINERY Cuvée Agustina Richard Dinner Vineyard 2008	207423
395392	PINE RIDGE VINEYARDS Forefront Pinot Noir 2010	899039
657668	RAVENSWOOD WINERY Single Vineyard Designate Old Hill Zinfandel 2009	26369
157941	RIDGE VINEYARDS Monte Bello 1995	449017
682831	ROBERT MONDAVI WINERY Cabernet Sauvignon Reserve 2009	785353
382325	RODNEY STRONG WINE ESTATES Reserve Cabernet Sauvignon 2009	428698
52597	SCHUG CARNEROS ESTATE WINERY Sonoma Valley Cabernet Sauvignon 2009	708073
593632	SEBASTIANI VINEYARDS & WINERY Russian River Pinot Noir 2010	593038
105056	SEGHESIO FAMILY VINEYARDS Home Ranch Zinfandel 2011	389890
22533	SIGNORELLO ESTATE WINERY Hope's Cuvée Chardonnay 2010	217166
635466	SILVER OAK CELLARS Twomey Cellars Russian River Pinot Noir 2010	114157
861120	STAG'S LEAP WINE CELLARS SLV Stags' Leap District Cabernet Sauvignon 2009	154088
245266	STAGS' LEAP The Leap Napa Valley Cabernet Sauvignon 2009	530840
544122	TERRA D'ORO WINERY Teroldego 2009	831487
491225	WAGNER FAMILY OF WINE Belle Glos Taylor Lane Pinot Noir 2010	680157
25874	WENTE VINEYARDS Reliz Creek Pinot Noir	561415

REST OF THE WORLD

660118	BODEGA CATENA ZAPATA WINERY Catena Zapata Malbec Argentino 2008	269761
111641	COLOMÉ Reserva 2009	211268
120048	DECERO Petit Verdot, Remolinos Vineyard 2010	639633
359562	FABRE MONTMAYOU WINERY Grand Vin 2009	208330
295287	DOMAINE JEAN BOUSQUET Brut Chardonnay Pinot Noir 2011	450890
348714	BODEGA LUIGI BOSCA Finca Los Nobles Chardonnay 2009	482216
884932	O. FOURNIER Alfa Crux Blend 2005	700641
796607	LAS PERDICES Extra Brut Rosé NV	448654
27409	BODEGA VISTALBA Arido Malbec 2011	565598
556142	CHAPEL HILL The Vicar 2010	222380
605808	GEMTREE VINEYARDS Obsidian Shiraz 2008	616102
528778	GOTHAM WINES Wine Men of Gotham Chardonnay 2011	605873
97071	HILL-SMITH FAMILY VINEYARDS Redbank Anvil Shiraz 2006	387902
49312	INLAND TRADING CO. Greenock Creek Roennfeldt Road Shiraz 2005	315176

145110	JACOB'S CREEK Reeves Point Chardonnay 2007	67488
54254	JOSEF CHROMY ZDAR Chardonnay 2010	67488
277434	MAJELLA WINES The Malleea 2009	88120
836411	MCGUIGAN WINES Bin Series Hunter Valley Semillon 2005	671495
152421	PETER LEHMANN Wigan Riesling 2006	763326
486662	TSCHARKE Glaymond Asif Cabernet Sauvignon 2002	207795
207423	TYRRELL'S WINES Moon Mountain Chardonnay 2011	587220
77123	WAKEFIELD WINES St. Andrews Cabernet Sauvignon 2009	621540
19372	WIRRA WIRRA VINEYARDS Scrubby Rise Sauvignon Blanc-Semillon-Viognier 2012	87049
899039	WOLF BLASS White Label Chardonnay 2010	30122
26369	XANADU Stevens Road Cabernet Sauvignon 2010	370387
449017	YALUMBA The Octavius 2006	276576
785353	YERRELL CREEK VINEYARD Foch-Cab Reserve 2009	916601
428698	BACKYARD VINEYARDS Porch (port style)	860023
708073	BLACK HILLS ESTATE WINERY Nota Bene 2009	772079
593038	BLACK SAGE VINEYARD Cabernet Franc – Barrel Sample 2011	644351
389890	BLUE MOUNTAIN VINEYARD AND CELLARS Brut Rosé 2008	300368
217166	CEDARCREEK ESTATE WINERY Riesling 2011	506097
114157	EX NIHILO VINEYARDS & WINERY Night VQA 2008	756734
154088	FORT BERENS ESTATE WINERY Pinot Noir 2011	667360
530840	INNISKILLIN OKANAGAN ESTATE Darkhorse Vineyard Pinot Noir 2011	573717
831487	MEYER FAMILY VINEYARDS Pinot Noir – McLean Creek Vineyard 2011	314625
680157	MISSION HILL FAMILY ESTATE Martin's Lane Pinot Noir 2011	
561415	NK'MIP CELLARS QwAM QwMT Syrah 2009	
193540	NOBLE RIDGE VINEYARD & WINERY Noble One Sparkling NV	
468900	PAINTED ROCK ESTATE WINERY Red Icon 2010	
269761	PERSEUS WINERY Cabernet Shiraz 2011	
211268	POPLAR GROVE WINERY Syrah 2009	
639633	QUAILS' GATE WINERY Merlot 2008	
208330	RED ROOSTER Reserve Merlot 2010	
450890	ROAD 13 VINEYARDS Old Vines Chenin Blanc 2011	
482216	RUSTICO Bonanza Old Vine Zinfandel 2009	
700641	SANDHILL Small Lots Sangiovese 2010	
448654	SEE YA LATER RANCH Hunny Late Harvest Riesling 2011	
565598	STONEBOAT VINEYARDS Pinot Gris 2011	
222380	TINHORN CREEK VINEYARDS Oldfield Series Pinot Noir 2008	
616102	TOWNSHIP 7 VINEYARDS & WINERY McWatters Collection Chardonnay 2011	
605873	WILD GOOSE VINEYARDS & WINERY Cabernet Sauvignon Reserve 2009	
387902	CANEPA Reserva Privada Carmenère 2011	
315176	CONCHA Y TORO Don Melchor 2009	
114090	VIÑA KOYLE FAMILY VINEYARDS Costa Colchagua Sauvignon Blanc 2012	

914499	VIÑA UNDURRAGA T.H. (Terroir Hunter) Carignan – Maule 2010	67488
214049	BARON PHILIPPE DE ROTHSCHILD Reserve Mouton Cadet Blanc, Graves 2011	88120
272591	BRUMONT VINEYARDS Château Bouscasse Vieilles Vignes 2006	671495
850024	DOURTHE & THIÉNOT Champagne Vigne Aux Gamins Blanc de Blanc 2001	763326
883124	GABRIEL MEFFRE WINES GM St. Pierre Crozes Hermitage 2010	207795
205500	CHÂTEAU DE LA GARDINE Châteauneuf-du-Pape Tradition White 2011	587220
205468	GEORGES DUBOEUF Terradria Chardonnay 2007	621540
796805	LES HALOS DE JUPITER Châteauneuf-du-Pape Aдрастее 2010	87049
579748	LANSON Extra Age Rosé NV	30122
778811	DOMAINE LAROCHE Chablis Grand Cru Les Clos 2008	370387
181339	LOUIS LATOUR Corton Charlemagne Grand Cru 2009	276576
837229	FAMILLE PERRIN L'Arignée Vieilles Vignes Gigondas 2010	916601
256354	CHAMPAGNE POL ROGER Pure Brut NV	860023
846832	VEYRET LATOUR Côtes de Castillon-Clos de L'Eglise 2005	772079
45773	GUNDERLOCH Nackenheim Riesling Rothenberg Spätlese 2006	644351
918565	HENKELL & CO. Adam Henkell Gamay 2006	300368
467514	ST. URBANS-HOF Piesporter Goldtropfchen Auslese Riesling 2011	506097
589150	TÖRLEY François Brut Nature NV	756734
182782	GALIL MOUNTAIN / YARDEN Golan Heights Yarden Odem Chardonnay 2009	667360

67488	ESTATES OF ANTINORI Cervaro Della Sala 2010	568113
88120	BARONE RICASOLI Colledilà 2007	489542
671495	BOTTEGA – LA CANTINA DEI POETI Valpolicella Superiore Ripasso DOC 2010	64162
763326	FATTORIA VITICCIO – I GREPPI Greppicaia Bolgheri Rosso Superiore DOC 2009	853804
207795	FONTODI Case Via Syrah 2008	352161
587220	PLANETA Chardonnay 2010	555193
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370387	AKARUA Brut Méthode Traditionnelle NV	599977
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300368	WHITEHAVEN WINERY Marlborough Sauvignon Blanc 2011	27490
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Menu:

Roasted Tomato Pissaladiere, Rocket Greens
Caramelized Gold Beet, Chevre, Micro Greens Tapas
Asparagus, Chive, Shimeji, White Truffle Oil
Soupe au Pistou, Coco Beans, Parmesan Crouton
Crispy Piri Piri Tilapia "Pakoros" Red Pepper Confit

Porcini Ravioloni, Duck Confit, Shiitake Sarlat
Ricotta Spinach Naked Ravioli, Asiago Cream

Grilled Beef Skirt Steak, Provencal Olive Jus
Ciabatta Rolls
Roasted Ratatouille

Lemon Tart, Lavender Meringue
Michel Cluizel Chocolate Cake Pops
Raspberry Panna Cotta

GOLD PASS TASTING LOUNGE



Gold Pass Tasting Lounge

VCC West, meeting room 201
Friday, March 2 and Saturday, March 3
5:30-9:00 pm
\$165

The Gold Pass Tasting Lounge is the perfect place to amplify your Wine Festival experience with VIP treatment. Sample a selection of Festival wines and enjoy some light bites before heading to the International Festival Tasting Room, which opens at 7:00 pm. Sommeliers will be on hand to guide you through the wines, and whenever you need a break from the Tasting Room crowds, simply return to the lounge for a more intimate experience.

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A Joseph Phelps Celebration: Luisa Deziel
A Taste of Tradition: Lanson: Neha Singhal
A Tour of California: Rebecca Yates-Campbell
Aging Well: California Cabs: Rick Slomka & Paula Oreskovich
All About Chardonnay: Terry Threlfall

Aussie Barbie: Shelley Hamer-Jackson
BC Paired: Indulge Your Senses: Maggie Anderson
Bella Napa: Nicholas Sabanis
Blind Tasting Challenge: Tim Ellison & Aimee Williams
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California's State of the Union: Rick Slomka & Paula Oreskovich
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Vintners Brunch: Trish Metcalfe
Wagner Family of Wine at CinCin: Josephine Poon
Wine: A Growing Culture: Dana Lee Harris & Karen Madsen

Volunteer Leaders: Marcena Croy, Dennis Goodridge, Robert Whyte, and the hundreds of volunteers who helped make this festival a great success!

Event Hosts: Georgina Bradley, Neely Dhanoa, Michelle d'Eon, Trent Gustafson, Maeghan Kenney, Ashli Komaryk, Jonathan Lai, Raymond Milne, Cori O'Brien, Raja Sabbagha, Samantha Servis, Valerie van der Gracht, Gillian Wilson-Haffenden

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Vancouver International Wine Festival

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ABOUT VANWINEFEST

The Vancouver International Wine Festival (formerly the Vancouver Playhouse International Wine Festival) grew from humble roots as a fundraising initiative of then Vancouver Playhouse Theatre Company board member **John E. Levine**. The inaugural festival in 1979 featured one vintner – Robert Mondavi – and saw approximately 1,000 people attend the two-day event at Hycroft, the Shaughnessy mansion owned by Vancouver's University Women's Club.

In its second year, VanWineFest was also a one-winery show, but had grown by its fourth year to attract 45 California wineries, becoming known as the California Wine Festival. The ninth festival in 1987 was the first multi-national event, with wineries from seven countries showcasing their wines. In 1988, VanWineFest moved to the Vancouver Convention Centre, where the main Tasting Room sessions have been held ever since.

In 1996, VanWineFest began shining the spotlight on specific wine regions by featuring a new theme region each year, with the French wine region Bordeaux being the inaugural theme. In 2013, the regional theme is **California Wines**, harking back to the festival's roots. Since 2004, VanWineFest has highlighted an annual global focus, with **Chardonnay** under the spotlight this year.

The Vancouver Playhouse Theatre Company announced in March 2012 that it would cease operations after 49 seasons, thus ending a long and fruitful relationship. Over 34 years, the Wine Festival raised \$8 million dollars for Playhouse operations, supporting a rich legacy of more than 235 theatrical productions. Sadly, John Levine passed away only a few weeks later on April 27, 2012.

The newly re-named Vancouver International Wine Festival announced in September 2012 that its new charitable partner would be **Bard on the Beach Theatre Society**.

A special thank you goes to the participants of the **Charitable Proceeds Advisory Group**: Glenn Sigurdson (Facilitator), Sue Adams, Larry Burr, Sid Cross, Marcena Croy, Bill Dickson, Harry Hertscheg, David Hoggood, Randy Kaardal, Art Kendall, Gordon Love, Brenda McAllister, Paul Martin, James Robertson, Tony Ryan, Jeff Schulz, Michael Shuster, Garth Thurber, Visnja Vukelich

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Through its constantly expanding community outreach, Bard hosts the immensely popular Young Shakespearians Workshops for youth and teens at the site during the summer and Bard in the Classroom workshops for students and teachers during the school term.

The Bard on the Beach Theatre Society is extremely proud to have been chosen by the Vancouver International Wine Festival Society as its charitable recipient. This new partnership will be invaluable to the Festival, helping it to maintain its high level of artistic standards while keeping it an affordable entertainment option for theatre-goers locally, across the country and around the world.

Mission:

To perform, explore and celebrate the genius of William Shakespeare.

Vision:

To create an enduring contribution to the cultural fabric of the community as an inspiring centre of Shakespeare performance, education and understanding.

Bard on the Beach is one of Canada's largest not-for-profit, professional Shakespeare Festivals. Presented in a magnificent setting on the waterfront in Vancouver's Vanier Park, the Festival offers Shakespeare plays, related dramas and several special events in two performance tents. Bard on the Beach's 2013 season will run June 12 to September 14. The opening 2013 production on the Festival's BMO Mainstage will be the romantic comedy *Twelfth Night*, staged by Dennis Garnhum. Playing in repertory with *Twelfth Night* will be Shakespeare's iconic tragedy, *Hamlet*, directed by Kim Collier. On the Douglas Campbell Studio Stage, Bard will present *Measure for Measure*, directed by John Murphy. Alternating with *Measure for Measure* is a contemporary Canadian play, Timothy Findley's *Elizabeth Rex*, directed by Rachel Ditor.

Bard on the Beach was established in 1990 with a mandate to provide both Vancouver residents and tourists with affordable, accessible Shakespearean productions of the finest quality. The Festival began as an Equity Co-op, funded primarily by a Canada Council Explorations grant awarded to Artistic Director and Founder Christopher Gaze. A fully professional, not-for-profit theatre company, Bard on the Beach now engages thirty actors in two companies to perform four plays each season, as well as a team of exceptional directors, designers, and technicians; it is also supported by more than 200 volunteers. The productions consistently receive both critical and audience acclaim and play to sold out houses. Over 1.2 million patrons have enjoyed Bard performances over its 24-year history.

In addition to its Shakespeare productions, Bard offers many ancillary activities including opera concerts, specialty workshops, lectures and forums. The tented "Bard Village" provides patrons with a range of activities and services including informal *In A Nutshell* talks to provide insight into the plays, concessions and bar services and a boutique.

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Presented by THE VANCOUVER SUN

February 25 - March 3, 2013

Festival at a Glance



ADVERTISING FEATURE

Monday, February 25	Tuesday, February 26	Wednesday, February 27	Thursday, February 28	Friday, March 1	Saturday, March 2	Sunday, March 3	
		Blind Tasting Challenge 9:30 am-12:00 pm Pacific Institute of Culinary Arts <i>Wine Seminar</i> \$30		California's Titans 9:30-11:15 am VCC West <i>Wine Seminar (Trade)</i> \$40	Aussie Barbie 12:00-2:00 pm Vancouver Rowing Club <i>Grazing Lunch</i> \$69	BC Paired: Indulge Your Senses 12:00-2:00 pm Provence Marinaside <i>Grazing Lunch</i> \$69	Vintners Brunch 11:30am-2:00 pm VCC West <i>Brunch</i> \$139/ \$1300 table of 10
		Wine: A Growing Culture Wine Marketing Symposium 2:00-5:00 pm Wosk Centre for Dialogue Symposium (Trade) \$45	California's State of the Union 9:30-11:15 am VCC West <i>Theme Region Plenary (Trade)</i> \$40	Devil's in the Details 9:30-11:15 am VCC West <i>Seminar (Trade)</i> \$40		Flavours of the Festival 12:30-2:30 pm The Fairmont Waterfront <i>Brunch</i> \$109/ \$1000 table of 10	
		Aging Well: California Cabs 2:00-4:30 pm VCC West <i>Master Class (Trade)</i> \$55	Trade Days Reception Lunch 11:30 am-1:15 pm VCC East <i>Grazing Lunch (Trade)</i> \$75	Excitement in a Glass 9:30-11:15 am VCC West <i>Wine Seminar (Trade)</i> \$40	Dine Italia 11:30 am-2:30 pm La Terrazza <i>Sit-down Lunch</i> \$115	New Zealand - Passionate Pairings! 12:00-2:00 pm The Boathouse at Kits Beach <i>Grazing Lunch</i> \$69	
From Burrard to Road 13 6:30-10:00 pm Fleuri Restaurant <i>Winery Dinner</i> \$125	Signorello Padrone Vertical 3:30-5:00 pm Blue Water Cafe <i>Wine Seminar</i> \$125	Cinq Cepages Vertical Tasting 4:00-6:30 pm VCC West <i>Wine Seminar</i> \$75	Trade Tasting 2:30-5:00 pm VCC West <i>Wine Tasting (Trade)</i> \$45 Buyers Only Hour 1:30-2:30 pm	Celebrating Excellence: 10th Annual Awards Lunch Featuring California Wines Spirited Industry Professional Award, Sommelier of the Year, Wine List Awards, Blind Tasting Challenge, Vintners Brunch Wine & Food Pairing Contest 11:30 am-1:15 pm VCC East <i>Lunch (Trade)</i> \$75	Raise a Glass for Argentina 12:00-2:00 pm Lift Bar Grill View <i>Grazing Lunch</i> \$69	Savour California Flavour 12:00-2:30pm VCC West <i>Grazing Lunch</i> \$99	
Long Shadows: A Glowbal Voyage 6:30-9:30 pm Coast Restaurant <i>Winery Dinner</i> \$155	Goldcorp presents Bacchanalia Gala Dinner + Auction 5:45-11:00 pm The Fairmont Hotel Vancouver <i>Winery Dinner, Auction</i> \$395	Bella Napa 6:30-10:00 pm Cioppino's Mediterranean Grill <i>Winery Dinner</i> \$225	Cal-Italian Escape 7:00-10:30 pm Don Francesco Ristorante <i>Winery Dinner</i> \$175	All About Chardonnay 5:00-6:45 pm VCC West <i>Wine Seminar</i> \$60	A Chardonnay Kitchen Party 3:00-4:45 pm Miele Showroom <i>Wine Mingler</i> \$49	Napa Valley Rocks 3:00-4:45 pm VCC West <i>Wine Seminar</i> \$50	
Natural Balance: Bonterra and Oru 6:30-9:30 pm Oru Restaurant at the Fairmont Pacific Rim Hotel <i>Winery Dinner</i> \$145	California Cruisin' 8:30-11:00 pm Brix Restaurant and George Ultra Lounge <i>Wine Mingler</i> \$59	Celebrate a California Icon 6:30-10:30 pm The Boathouse at Kits Beach <i>Winery Dinner</i> \$150	Château Olivier at Le Gavroche 6:30-10:00 pm Le Gavroche <i>Winery Dinner</i> \$175	Ridge Revealed 5:15-6:45 pm MARKET by Jean-Georges <i>Wine Seminar</i> \$195	25 Under \$25 4:30-6:30 pm District 319 <i>Wine Mingler</i> \$49	Sonoma Face-off: Pinot vs. Zin 5:00-6:45 pm VCC West <i>Wine Seminar</i> \$50	
A Tour of California 6:30-9:30 pm MARKET by Jean-Georges <i>Winery Dinner</i> \$145		Fontodi and Hawksworth 6:30-10:30 pm Hawksworth Restaurant <i>Winery Dinner</i> \$225	A Joseph Phelps Celebration 6:30-9:30 pm West Restaurant <i>Winery Dinner</i> \$150	A Taste of Tradition: Lanson 5:15-6:45 pm VCC West <i>Wine Seminar</i> \$75	Meet Your Match 5:00-6:45 pm VCC West <i>Wine Seminar</i> \$80	Pure Delight! Mission Hill & Brix 6:30-9:30 pm Brix Restaurant & Wine Bar <i>Winery Dinner</i> \$135	
		The Secret of Stags' and Etude 6:30-9:30 pm The Secret Location <i>Winery Dinner</i> \$175	True Blend: Antinori & Antica 6:30-10:00 pm Q4 Ristorante <i>Winery Dinner</i> \$165	Curtain Raiser 6:00-7:00 pm VCC West <i>Wine & Food Grazing Invitation & passes only</i>	Gold Pass Tasting Lounge 5:30-9:00 pm VCC West <i>Wine & Food Grazing \$165 includes Friday IFT</i>	Signorello @ Blue Water Cafe 6:30-9:30 pm Blue Water Cafe <i>Winery Dinner</i> \$165	
		Wagner Family of Wine at CinCin 6:30-9:00 pm CinCin Ristorante + Bar <i>Winery Dinner</i> \$190	International Festival Tasting 7:00-10:00 pm VCC West <i>Wine Tasting</i> \$95	International Festival Tasting 7:00-10:00 pm VCC West <i>Wine Tasting</i> \$95	International Festival Tasting 7:00-10:00 pm VCC West <i>Wine Tasting</i> \$95		

For full event details visit VanWineFest.ca
 All events available by phone at 604.873.3311
 or 1.877.321.3121. Follow the Festival on Twitter @VanWineFest

- Wine Tasting
- Wine & Food Grazing
- Winery Dinner
- Wine Mingler
- Lunch & Brunch
- Trade Only Events
- Wine Seminar

DISCOVER CALIFORNIA WINES

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Message from Linsey Gallagher, Director, International Marketing, Wine Institute of California

On behalf of the Wine Institute of California, I am delighted to extend warm greetings to everyone attending the 2013 Vancouver International Wine Festival.

In its 35th year, the Vancouver International Wine Festival has a renowned reputation for quality and diversity and will once again, entertain, inspire and educate attendees about the wines from California and from all around the world.

As the lead region of this year's Festival, California is proud to showcase its passion for producing quality wines that demonstrate their unique sense of place and the dedicated people behind the labels. This Festival is recognized by industry professionals and enthusiasts alike as one of the top wine events in North America so California is thrilled to have the spotlight and opportunity to tell our story.

Over the next seven days, the Festival line-up features an interesting array of tastings, seminars, lunches, dinners and panel discussions with thought-provoking content designed to showcase the best of the best from California. Given that Canada is the largest export market for California wines, and that British Columbia continues to strongly support our wineries, it is clear that the California industry is equally committed to fostering long-term growth in this market.

Thank-you to our wineries and principals who continue to push the envelope on crafting some of the world's finest wines. We support their unique ability to capture California's essence in the bottle so that people from all over the world can experience our lifestyle in a glass.

Congratulations and thank-you to the British Columbia Liquor Distribution Branch, agents, volunteers and individuals who make this event possible. I wish you the very best for a successful and spirited Festival.

Cheers, **Linsey Gallagher**



Message from Rick Slomka, Canadian Director, Wine Institute of California

Welcome to the 35th annual Vancouver International Wine Festival. February 2013 marks the third time that California is the theme region. What started out as a single winery event with legendary winery Robert Mondavi has blossomed into one of the most prestigious and well attended wine festivals in North America.

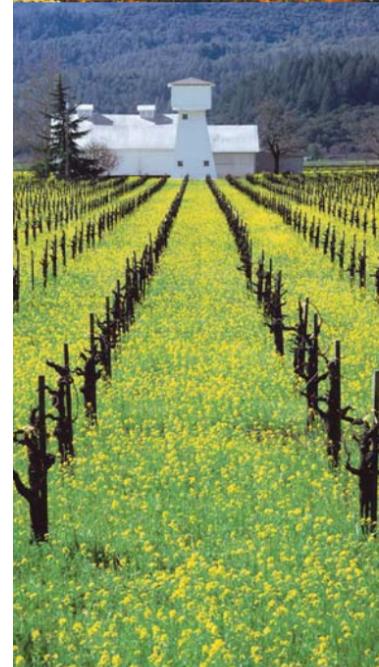
The Vancouver International Wine Festival provides an incredible marketing opportunity for California wines as it allows our industry to build its profile and educate audiences about its diverse offerings. California's vintners continue to grow the wine market in B.C. with creative, innovative offerings at all price points. Our wineries are in sync with consumer tastes and California wines have increasingly become a preferred lifestyle choice for British Columbians. We take tremendous pride in being part of this vibrant and diverse community.

More than sixty California wineries have descended upon Vancouver to showcase their products and to tell their stories about why California is different from any other wine region in the world.

We would like to welcome this year's new charitable partner, Bard on the Beach, who are making their inaugural appearance at the Festival.

We gratefully acknowledge the overwhelming support of our wineries, their principals and affiliated agents, the LDB and industry colleagues. And finally, our special thanks to our valued partners at the Vancouver International Wine Festival for their support of California Wines.

Cheers, **Rick Slomka**



CALIFORNIA WINES THEMED EVENTS



PUBLIC EVENTS

Exploring California	Monday, February 25	6:30pm-9:00pm
Signorello Padrone Vertical	Tuesday, February 26	3:30pm-5:00pm
California Cruisin'	Tuesday, February 26	8:30pm-11:00pm
Cinq Cepages Vertical Tasting	Wednesday, February 27	4:00pm-5:30pm
Bella Napa	Wednesday, February 27	6:30pm-10:00pm
Cal-Italian Escape	Wednesday, February 27	7:00pm-10:30pm
Celebrate a California Icon	Wednesday, February 27	6:30pm-10:30pm
A Joseph Phelps Celebration	Wednesday, February 27	6:30pm-10:30pm
The Secret of Stags' and Etude	Wednesday, February 27	6:30pm-9:30pm
Wagner Family of Wine at Cin Cin	Wednesday, February 27	6:30pm-9:30pm
Ridge Revealed	Thursday, February 28	5:15pm-6:45pm
Regional Superstars of California	Friday, March 1	5:00pm-6:45pm
Savour California Flavour	Saturday, March 2	12:00pm-2:30pm
Signorello@Blue Water Café	Sunday, March 3	6:30pm-9:30pm
Napa Valley Rocks	Saturday, March 2	3:00pm-4:45pm
Face-Off: Pinot vs Zin (Sonoma)	Saturday, March 2	5:00pm-6:45pm

TRADE EVENTS

Aging Well: California Cabernets	Wednesday, February 27	2:00pm-4:30pm
California's State of the Union	Thursday, February 28	9:30am-11:15am
California Titans	Friday, March 1	9:30am-11:15am
Celebrating Excellence, the 10th Annual Awards Lunch featuring California Wines	Friday, March 1	11:30am-1:15pm
Regional Superstars of California	Friday, March 1	5:00pm-6:45pm



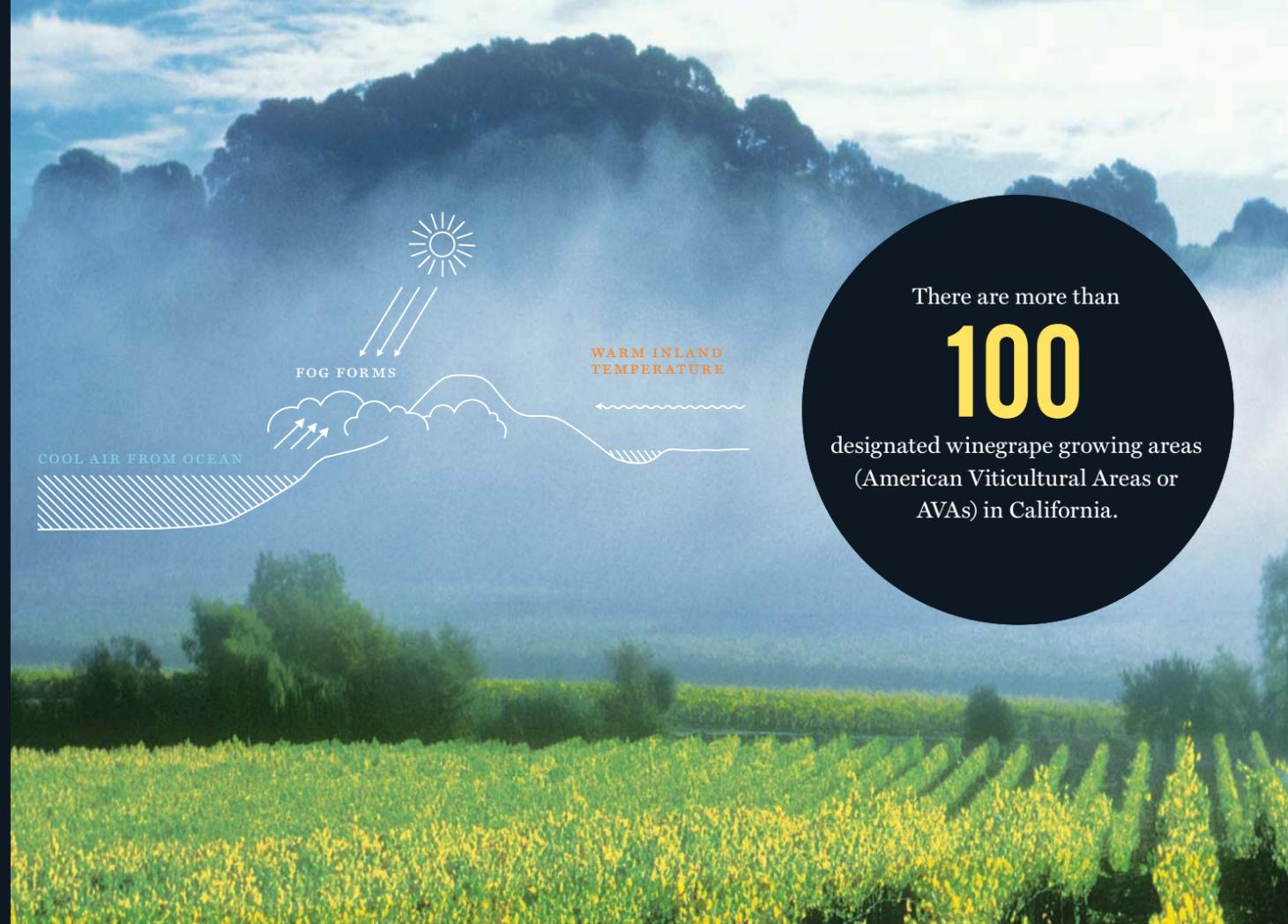
GOLDEN STATE

01

/ GOLDEN NECTAR

You might say Californians are serious about wine and relaxed about everything else. Well, maybe not everything else: from a thriving technology industry to revolutionary green farming practices, we work hard and innovate constantly. But when you're surrounded by natural wonder and constant sunshine, it's pretty easy to smile.

Of course, a glass of California wine always helps.



There are more than
100
designated winegrape growing areas
(American Viticultural Areas or
AVAs) in California.

/ WARM DAYS, COOL NIGHTS

California's wonderful year-round weather is as good for our wine as it is for our visitors.

Abundant sunshine ensures a long and consistent grape-growing season, while the diversity of our terroir supports a multitude of winegrape varieties and surprising flavour variation within them.

California's 1,300 kilometres (800 miles) of rugged coastline expose nearby vineyards to natural "air conditioning" in the form of fog and breezes, making for exceptional chardonnay, pinot noir and other cool-climate varieties. Warmer interior valleys receive the same cooling effect thanks to rivers, lakes and deltas.

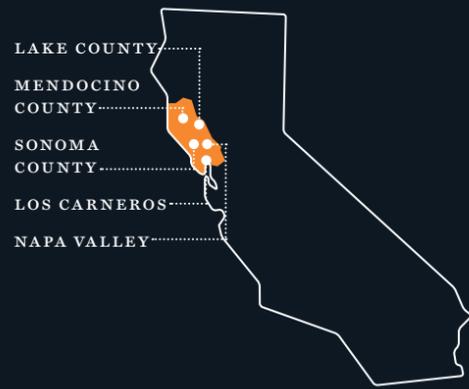
Meanwhile, vines planted along our hillsides get a fine mixture of cooling air and bright, unfiltered sun—conditions that cabernet sauvignon and merlot were born to love.

Our soils are as diverse as our growing regions. Sand, clay, loam, granite, volcanic ash, seabed soil, river-run gravel: each contributes its own distinct minerality. And our winemakers are no less varied: since the 1700s, immigrants from all over the world have settled in California, bringing their vines and their skills with them. Hard-earned secrets of soil, climate and vine have been passed from generation to generation, providing California wine with its unique legacy and spectacular range.

/ NAVIGATE THE STATE

Every bottle of California wine lists the geographical origin, or appellation, where the grapes were grown. Appellations here are defined either by political boundaries, such as the name of a county, or by federally recognized growing regions, called American Viticultural Areas (AVAs).

For a wine to carry an AVA name on its label, at least 85 per cent of the grapes must be grown in that AVA; for county appellations, that number is 75 per cent. And any wine bearing "California" or any California AVA or appellation guarantees that 100 per cent of the grapes are grown in the Golden State.



/ LOS CARNEROS / LAKE COUNTY

1983

GRANTED AVA STATUS

STRADDLES NAPA AND SONOMA COUNTIES

CARNEROS MEANS SHEEP IN SPANISH. YOU'LL SEE LOTS OF THEM!

KNOWN FOR CHARDONNAY PINOT NOIR

5

AVAs

3,200

VINEYARD HECTARES (8,000 ACRES)

NAMED FOR CLEAR LAKE THE LARGEST NATURAL LAKE ENTIRELY IN CALIFORNIA

VINEYARDS AS HIGH AS **900 METRES** (3,000 FEET)

PRIMARILY CABERNET SAUVIGNON AND SAUVIGNON BLANC

SAVOUR THE NORTH COAST

From rolling hills to towering redwoods, the scenery along the North Coast is as memorable as the wine. With one of the coolest climates in our state, this region is home to more than half of our wineries, including many of our most celebrated. And the North Coast's renowned food artisans craft everything from olive oil to goat cheese, ensuring that your plate is as full as your glass.

/ NORTH COAST

NAPA VALLEY

VISIT napavintners.com

* Napa wines first won international acclaim by taking top honours at the famous Judgment of Paris in 1976.

PRODUCES

4%

OF ALL CALIFORNIA WINE

1838

FIRST GRAPES PLANTED

18,000

VINEYARD HECTARES (45,000 ACRES)

16

AVAs

>600

BONDED WINERIES

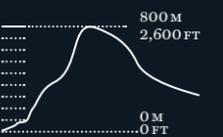
ELEVATIONS FROM

SEA LEVEL

TO

800

METRES (2,600 FEET)



SONOMA COUNTY

VISIT sonomawine.com

1812

FIRST GRAPES PLANTED

13

AVAs

>500

BONDED WINERIES

24,000

VINEYARD HECTARES (60,000 ACRES)

ON THE VINE



CHARDONNAY (C)

SAUVIGNON BLANC (SB)

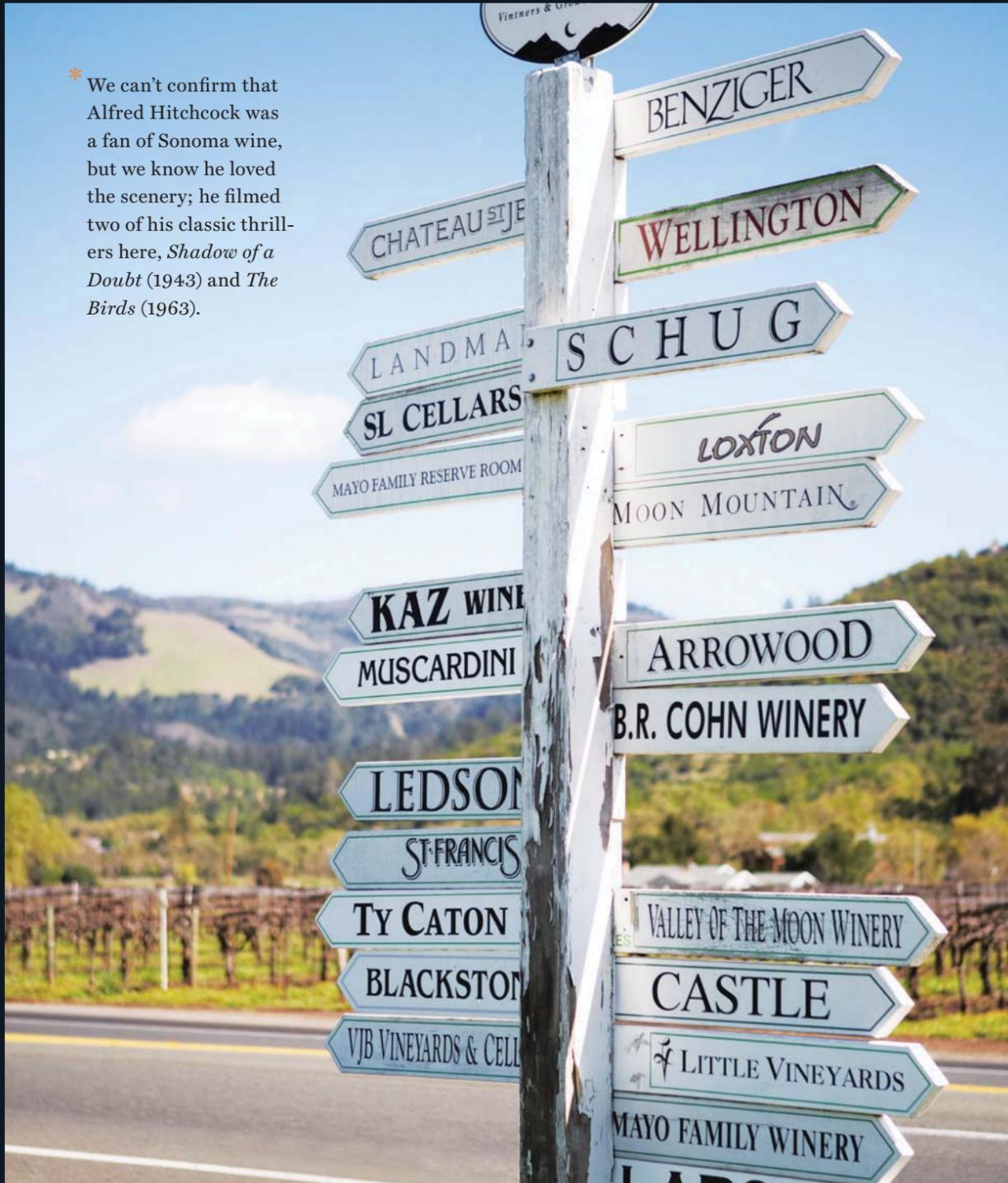
CABERNET SAUVIGNON (CS)

PINOT NOIR (PN)

MERLOT (M)

ZINFANDEL (Z)

* We can't confirm that Alfred Hitchcock was a fan of Sonoma wine, but we know he loved the scenery; he filmed two of his classic thrillers here, *Shadow of a Doubt* (1943) and *The Birds* (1963).



MENDOCINO COUNTY

VISIT mendowine.com

SUSTAINABLE

ORGANIC & BIODYNAMIC AT THE FOREFRONT

1850s

FIRST VINES

>100

BONDED WINERIES

10

AVAs

60%

OF MENDOCINO COUNTY IS COVERED BY REDWOOD FORESTS



* Mendocino County is home to the world's tallest living tree, a coastal redwood that stands at 112 metres (370 feet). It is estimated to be more than 1,000 years old.



/ SAN FRANCISCO BAY

(includes Alameda, Contra Costa, Santa Clara, San Francisco, San Mateo and Santa Cruz counties)

HOME TO
SILICON VALLEY

COOLED BY THE
FAMOUS FOG
OF SAN FRANCISCO BAY

CHECK OUT THE
AREA'S
URBAN WINE
MOVEMENT

/ SANTA CRUZ MOUNTAINS

600
VINEYARD
HECTARES
(1,500 ACRES)

ONE OF CALIFORNIA'S
1ST AVAs

1981
ACHIEVED AVA
STATUS

VINEYARDS AS
HIGH AS
800 METRES
(2,600 FEET)

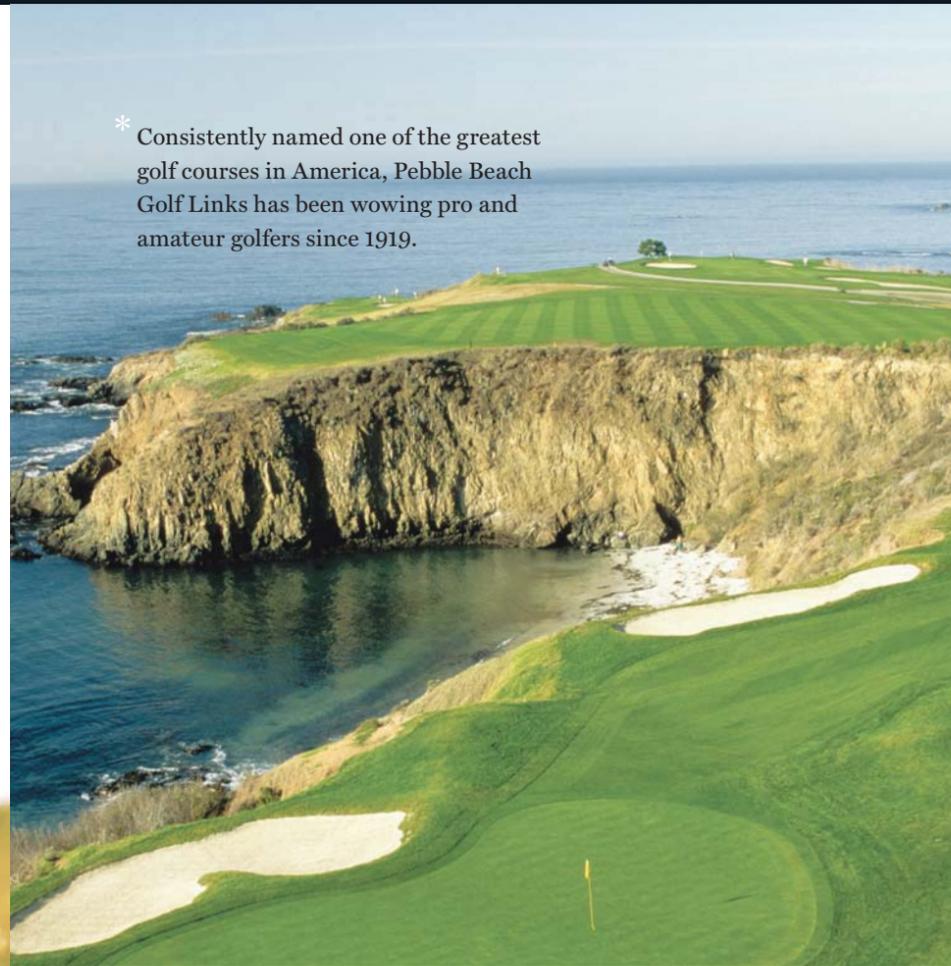
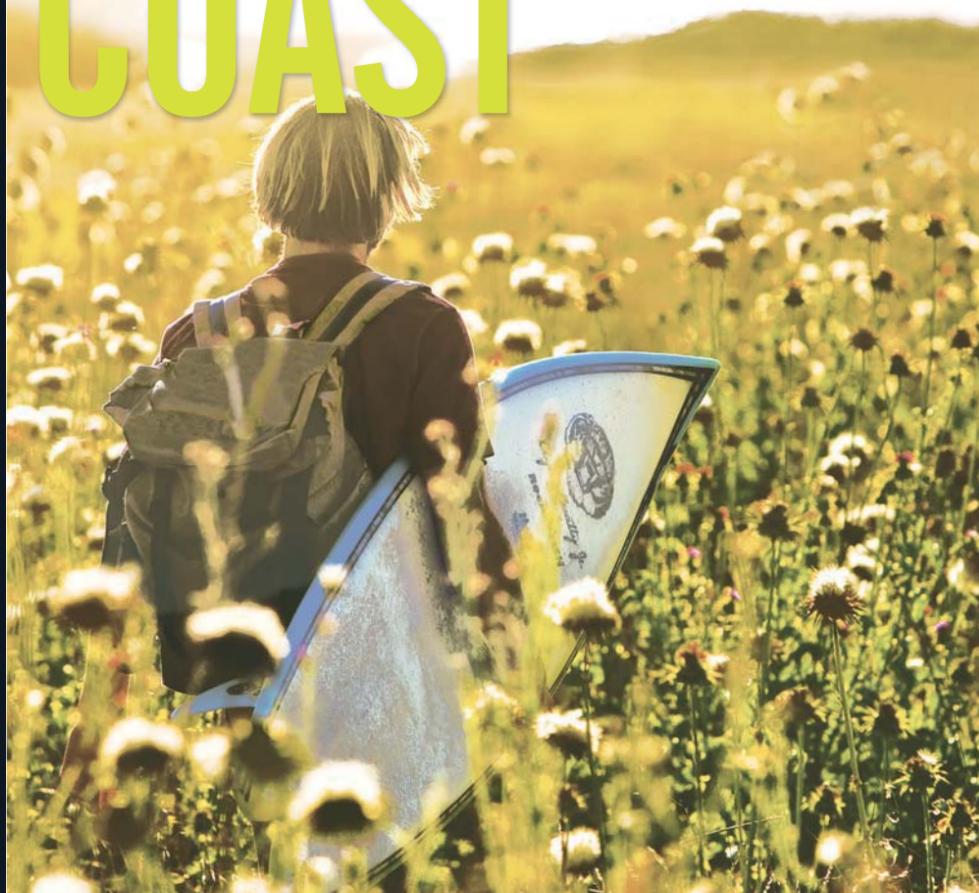
/ SAN LUIS OBISPO COUNTY

WINEGROWING
SINCE
THE 1880s

KNOWN FOR
**PINOT NOIR,
SYRAH
AND
VIOGNIER**

HOME TO
PASO ROBLES
CALIFORNIA'S
FASTEST-
GROWING WINE
REGION

EXPLORE THE CENTRAL COAST



* Consistently named one of the greatest golf courses in America, Pebble Beach Golf Links has been wowing pro and amateur golfers since 1919.



* Nearly 80 per cent of California's chardonnay vines can trace their genetic roots to a Livermore Valley clone.

/ CENTRAL COAST

MONTEREY COUNTY

VISIT montereywines.org

16,000
VINEYARD
HECTARES
(40,000 ACRES)

9
AVAs

SAN BERNABE:
WORLD'S MOST DIVERSE
SINGLE-VINEYARD PROPERTY

CLINT EASTWOOD
FORMER MAYOR OF CARMEL

THE LONE CYPRESS
MONTEREY'S ICONIC 2,000-YEAR-OLD TREE

/ CENTRAL COAST

LIVERMORE VALLEY

VISIT lwine.org

1840s
FIRST GRAPES PLANTED

1982
APPROVED AS AN AVA

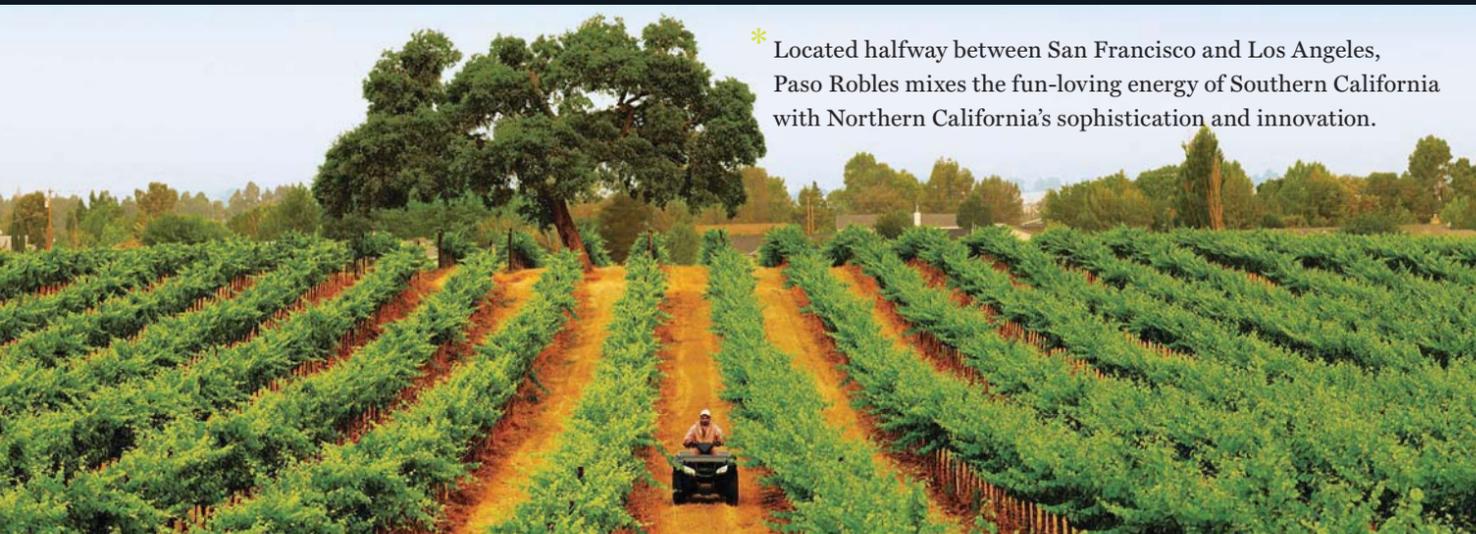
2,000
VINEYARD
HECTARES
(5,000 ACRES)

1ST
IN CALIFORNIA TO LABEL
CHARDONNAY, PETITE SIRAH, AND SAUVIGNON BLANC AS VARIETALS

San Francisco's Golden Gate Bridge rises to greet you at the top of our Central Coast. Over the course of the next 500 kilometres (300 miles), the weather transitions from moody to mild, which makes for excellent diversity in both wine and surf. Grapes here are among the oldest in the state, planted by Franciscan monks as they made their way north on El Camino Real ("the royal road," now Highway 101) in the late 1700s.

PASO ROBLES

VISIT pasowine.com



* Located halfway between San Francisco and Los Angeles, Paso Robles mixes the fun-loving energy of Southern California with Northern California's sophistication and innovation.

1790s

FIRST VINEYARDS

10,500

VINEYARD HECTARES (26,000 ACRES)

>180

WINERIES

80% RED VARIETALS

INCLUDING ZINFANDEL, CABERNET SAUVIGNON, SYRAH AND GRENACHE

SANTA BARBARA COUNTY

VISIT sbcountywines.com



The film *Sideways* (2004) celebrated the Santa Barbara area and its signature pinot noir. The character Miles' love of the varietal helped fuel a double-digit sales increase in the United States.

ON THE VINE SINCE
1782

8,000

VINEYARD HECTARES (20,000 ACRES)

4

AVAs

>175

BONDED WINERIES

160

KILOMETRES (100 MILES) NORTH OF LOS ANGELES

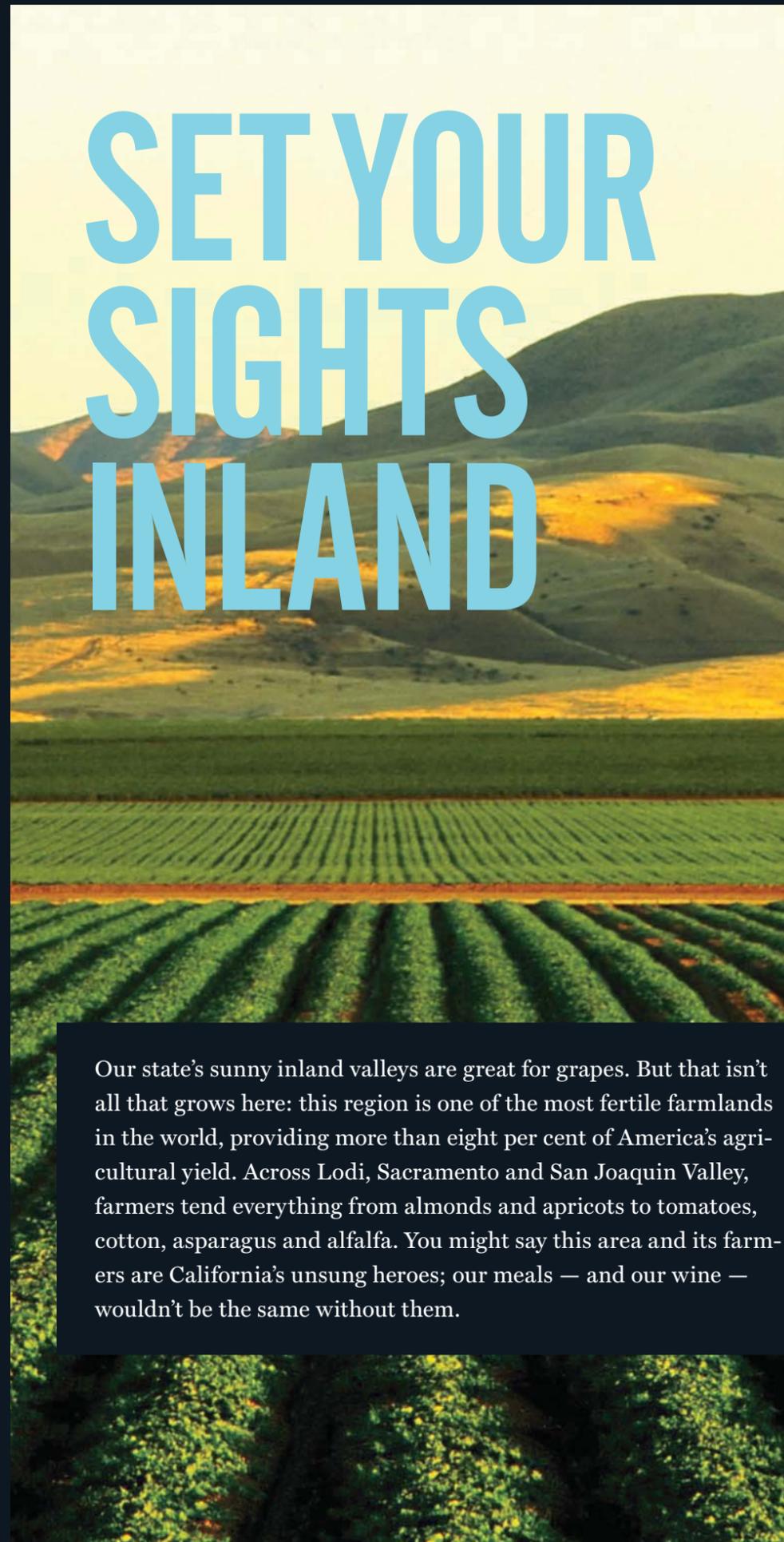
NEARLY

25%

OF GRAPES GROWN ARE PINOT NOIR

* Santa Barbara has long been a favourite hideaway for movie stars, from Charlie Chaplin to Jane Russell, Nick Nolte and Oprah Winfrey.

SET YOUR SIGHTS INLAND



Our state's sunny inland valleys are great for grapes. But that isn't all that grows here: this region is one of the most fertile farmlands in the world, providing more than eight per cent of America's agricultural yield. Across Lodi, Sacramento and San Joaquin Valley, farmers tend everything from almonds and apricots to tomatoes, cotton, asparagus and alfalfa. You might say this area and its farmers are California's unsung heroes; our meals — and our wine — wouldn't be the same without them.



/ LODI AND THE DELTA

ZIN COUNTRY

HOME TO SOME OF CALIFORNIA'S FINEST ZINFANDEL

WHERE

SACRAMENTO AND SAN JOAQUIN VALLEYS MEET

IMMORTALIZED IN SONG BY

CREEDENCE CLEARWATER REVIVAL

/ SACRAMENTO VALLEY

3,200

VINEYARD HECTARES (8,000 ACRES)

NESTLED BETWEEN THE

SIERRA NEVADA AND COASTAL RANGE

MOUNTAINS

HOME TO CALIFORNIA'S

STATE CAPITAL

/ SAN JOAQUIN VALLEY

ON THE VINE FOR MORE THAN
100 YEARS

61,000

VINEYARD HECTARES (150,000 ACRES)

THE LARGEST WINEGROWING REGION IN THE STATE

MOST PLANTED **CHARDONNAY** AND **ZINFANDEL**

/ MADERA COUNTY

15,000

VINEYARD HECTARES (38,000 ACRES)

HOME TO **8%**

OF CALIFORNIA VINES

KNOWN FOR **DESSERT** AND **PORT-STYLE** WINES



NEVADA COUNTY
EL DORADO COUNTY
AMADOR COUNTY
CALAVERAS COUNTY

/ AMADOR COUNTY / EL DORADO COUNTY

FIRST PLANTED
EARLY 1800s

KNOWN FOR
OLD VINE
ZINFANDEL,
BARBERA,
SYRAH,
SANGIOVESE
AND
VIOGNIER

/ CALAVERAS COUNTY
HOME TO MARK
TWAIN'S
JUMPING FROG

21
TASTING ROOMS

BORDERED BY
GIANT
SEQUOIAS

HISTORIC
GOLD RUSH
TOWNS

EL DORADO IS
SPANISH FOR
"THE GILDED
ONE"

DESIGNATED AVA
IN
1983

VINEYARDS
ABOVE
600 METRES
(2,000 FEET)

≈ 50
WINE VARIETALS

DOMINANT GRAPE
ZINFANDEL

/ NEVADA COUNTY
GATEWAY TO
LAKE TAHOE'S
WORLD-CLASS
SKIING

SMALL TOWN
WILD WEST
CHARM

RIVERS,
MEADOWS,
FORESTS AND
WILDFLOWERS

Beautiful scenery pairs well with a glass of wine. Famous attractions such as Yosemite National Park and Lake Tahoe offer breathtaking examples of our state's natural abundance, while just a short drive away, local vineyards in the Sierra Foothills serve up wines of abundant flavour and variety. The epicentre of the California Gold Rush, this area attracted thousands of immigrants who sought fortune in the mines — and left their vines in the soil. Ghost towns still dot the area, serving as reminders of the Wild West.

ROAM THE SIERRA FOOTHILLS

CRUISE SOUTHERN CALIFORNIA

Picture Malibu, Los Angeles, Orange County and San Diego, and this is exactly what you see: blue skies, surf, sunshine — maybe even a movie star or two. The stars of Southern California wine share the blue skies and sunshine of our famous beaches, but the lifestyle is more serene, with quiet vineyards tucked into rolling valleys and foothills. Picture this: one San Diego vineyard grows its cabernet sauvignon at 1,300 metres (4,400 feet) above sea level, the highest vineyard elevation in California.



CUCAMONGA VALLEY
TEMECULA VALLEY
SAN DIEGO COUNTY

/ CUCAMONGA VALLEY / TEMECULA VALLEY

WINEGROWING
ORIGINATED
EARLY 1900s

KNOWN FOR
OLD-VINE
ZINFANDELS
AND
PORT-STYLE
WINES

/ SAN DIEGO COUNTY

1769
HOME TO THE
STATE'S OLDEST
GRAPES, AT
MISSION SAN
DIEGO DE ALCALA

KNOWN FOR
MERLOT
AND
CHARDONNAY

WINEMAKING
SINCE
LATE 1700s

525
VINEYARD
HECTARES
(1,300 ACRES)

>30
BONDED
WINERIES

KNOWN FOR
ITALIAN
AND
RHÔNE
VARIETAL
WINES

MEET THE GRAPES

02 / VARIETY AMONG VARIETALS

So much diversity in California's *terroir* means there's a perfect place to grow nearly any kind of grape. In fact, you'll find more than 100 varieties across the state, giving our winemakers the latitude to create complex varietals and unique, expressive blends.

PINOT NOIR

Pinot noir's juicy cherry flavours and floral notes complement hints of earth and leather for a wine that is at turns delicate, rich, silky, subtle — and always intriguing. A cool-climate grape, it does exceptionally well in our breezy coastal regions.

CABERNET SAUVIGNON

With its firm, focused structure, lingering dark fruit (blackberry, blueberry, black currant), and hints of mocha and earth, cabernet sauvignon's concentrated flavours mellow into a rich elegance as it ages. It's easy to see why this noble varietal is the best-selling red in the United States, and number two in California acreage.

CALIFORNIA REDS

ZINFANDEL

Bold and rambunctious, zinfandel can take your palate on an odyssey of flavour, from raspberry to black pepper, cloves and licorice. As one of our oldest and most revered vines, we're proud to call zinfandel our signature grape.

OTHER RED VARIETALS

Cabernet Franc
Carignane
Grenache
Malbec
Mourvèdre
Petit verdot
Petite sirah
Sangiovese
Syrah
Tempranillo

MERLOT

Luscious and approachable, this classic varietal is known for its fruity aromas and hints of herbs. But don't assume it's all soft: the right California merlot can go glass-to-glass with the biggest, boldest cabernet sauvignon.

RED BLENDS

Blends have long been a part of California wine culture. These days, a combination of adventurous spirit, masterful artistry and creative freedom has resulted in a new generation of expressive, harmonious and distinctly Californian blends. There's no end to the range of flavours, prices and surprises.

CALIFORNIA WHITES

PINOT GRIS

With its crisp stone fruit and bright citrus flavours, California pinot gris (a.k.a pinot grigio) adds a refreshing verve to most any light meal. The grape itself has a pinkish-gray skin, hence the name “gris” (French for grey).

RIESLING

CHARDONNAY

From unoaked and fruit-forward with hints of minerality to rich and toasty with vanilla and butter, the spectrum of flavour and aroma in California chardonnay is as broad as the microclimates where the grape is grown. Chardonnay is the state’s most widely planted grape.

PINOT BLANC

SEMILLON

GERWÜRTZTRAMINER

VIOGNIER

This full-bodied varietal is known for its floral aromatics, lushness on the palate and long finish. An array of complex flavours, from apricot and orange blossom to violet and rose, give viognier its irresistible allure.

SAUVIGNON BLANC

California vintners like to put their own spin on this classic varietal. Always crisp and refreshing, with flavours that range from vibrant lemongrass and herb to tart green apple, round melon and fig.

CHENIN BLANC

ROSÉ, SPARKLING AND DESSERT WINES

SPARKLING

The crisp acidity of California sparkling wine pairs well with a wide range of foods and occasions, from Szechuan stir fry to triple crème cheeses, Tuesday night dinners to glamorous affairs. Sparkling wine has been produced in California since the 1850s, often from pinot noir and chardonnay grapes in the *méthode champenoise*.

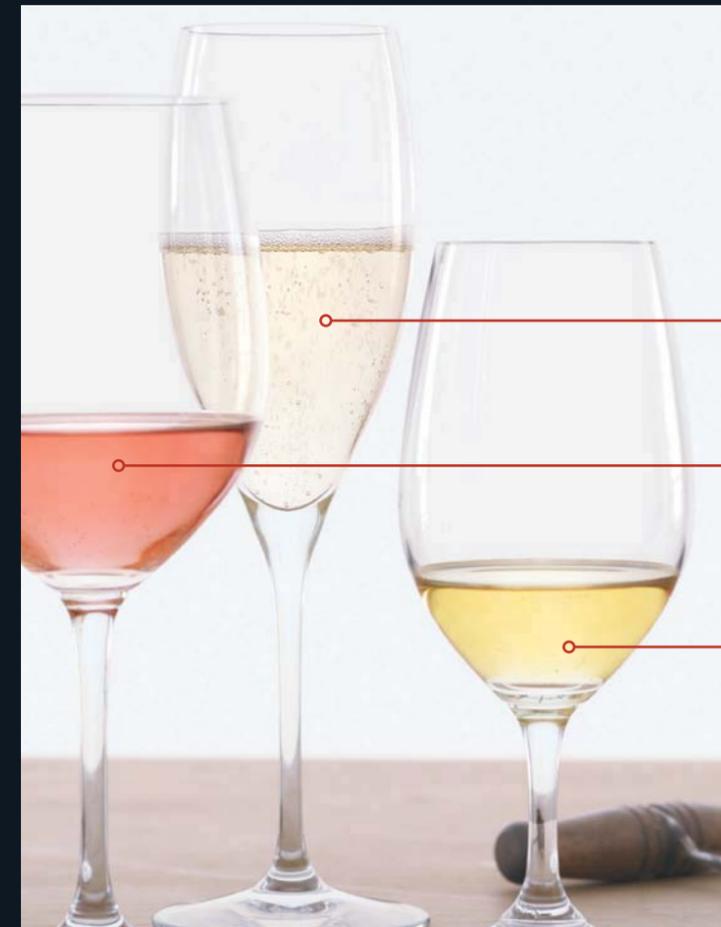
ROSÉ

The red berry flavours of rosé are especially refreshing on cool autumn evenings and hot summer days. Ranging in flavour from delicate, refined and dry to bright and sweet with a hint of creaminess, California rosé pairs easily with everything from spicy sauces to crisp, light salads.

DESSERT WINES

Also called late harvest wines, these deep elixirs provide a sweet end to any meal, while retaining just enough acidity to remain refreshing. They are made from a number of winegrape varieties, including gewürztraminer, muscat, riesling, sauvignon blank, semillon and zinfandel.

California’s growing community of artisan cheesemakers is giving wine lovers something to chew on. Next time you open a bottle of our bubbly, pair it with some of our goat cheese, triple crème or blue.



GREEN FOR GOOD

03 / SUSTAINABLE WINEGROWING

The colour, the quiet, the miraculous cycles of nature: California winemakers and growers feel most at home among the vines. Beyond tending the grapes, many feel a fierce responsibility to the land itself.

This passion and pride have made California a world leader in sustainable wine-growing. From old-world practices like controlling weeds with livestock to technology like solar energy, we're employing sustainable solutions at every level and every step.

Ultimately, going green benefits the greater good — employees, neighbours, customers, communities, wildlife — not to mention the soil, air and water that breathe life and flavour into our grapes.

The California Code of Sustainable Winegrowing Practices includes

227

best practices from grape to glass.

/ CALIFORNIA SUSTAINABLE WINEGROWING ALLIANCE

The Wine Institute of California and the California Association of Winegrape Growers have come together to promote sustainable practices through the California Sustainable Winegrowing Alliance (CSWA). Created in 2003, the alliance helps vintners and growers implement the three E's of sustainability: Environmentally sound, Economically feasible and socially Equitable practices.

Currently, more than 1,500 growers and vintners have adopted CSWA's Code of Sustainable Winegrowing Practices, representing almost 70 per cent of the state's vineyard acreage and wine case production. The code offers vital guidance for preserving our grape-growing and winemaking traditions for the next generation.

/ DEFINITIONS

Organic

Organic vineyards follow the guidelines set by the National Organic Program.

- no synthetic pesticides or nonorganic chemicals
- natural alternatives to soil enrichment and management of pests, weeds and vine disease.

Biodynamic

Biodynamic farming treats the vineyard as a closed loop, employing organic practices and natural alternatives for eliminating waste and promoting a healthy ecosystem.

- no synthetic pesticides or nonorganic chemicals
- compost teas and natural preparations to enrich soil and promote microorganisms
- insectaries to control pests
- planting and pruning determined by the phases of the moon

Sustainable

Sustainable wine-growing reflects a commitment to maintain healthy soil, reduce waste and the use of energy and water, and enhance relations with employees and neighbours. It can include biodynamic or organic farming practices:

- sheep and beneficial birds to control weeds and pests;
- cover crops, drip irrigation and process ponds to conserve water;
- energy efficiency and insulation for conservation, renewable solar and biofuel energy sources;
- composting, recycling and reuse to minimize waste.

For more information, visit www.sustainablewinegrowing.org.

SUSTAINABLE WINEGROWING

ORGANIC

BIODYNAMIC



PAIR UP

LOVE AT FIRST BITE

Flatbread gets the flavour of summer with sweet figs, caramelized onions and tangy blue cheese. Juicy heirloom tomatoes share the plate with mild, creamy feta and a hint of fresh mint.

04

/ CALIFORNIA FOOD AND WINE

When it comes to food, we've got a wide variety on our plates. California cuisine is as creative and courageous as our wine, the result of a vast array of fresh ingredients, cultural influences and imaginative chefs. It's fusion at its finest and most flavourful.



TRY THIS...

CABERNET SAUVIGNON

with grass-fed beef, whether grilled, roasted, braised or stir-fried

ZINFANDEL

with barbecued free-range beef, lamb, pork, chicken or spicy sausage

MERLOT

with sautéed duck breasts or roasted pork tenderloin

PINOT NOIR

with wood-smoked bacon, roast leg of veal or grilled wild salmon



...AND THIS

CHARDONNAY

with whitefish, shellfish and free-range chicken—especially with creamy, buttery sauces

SAUVIGNON BLANC

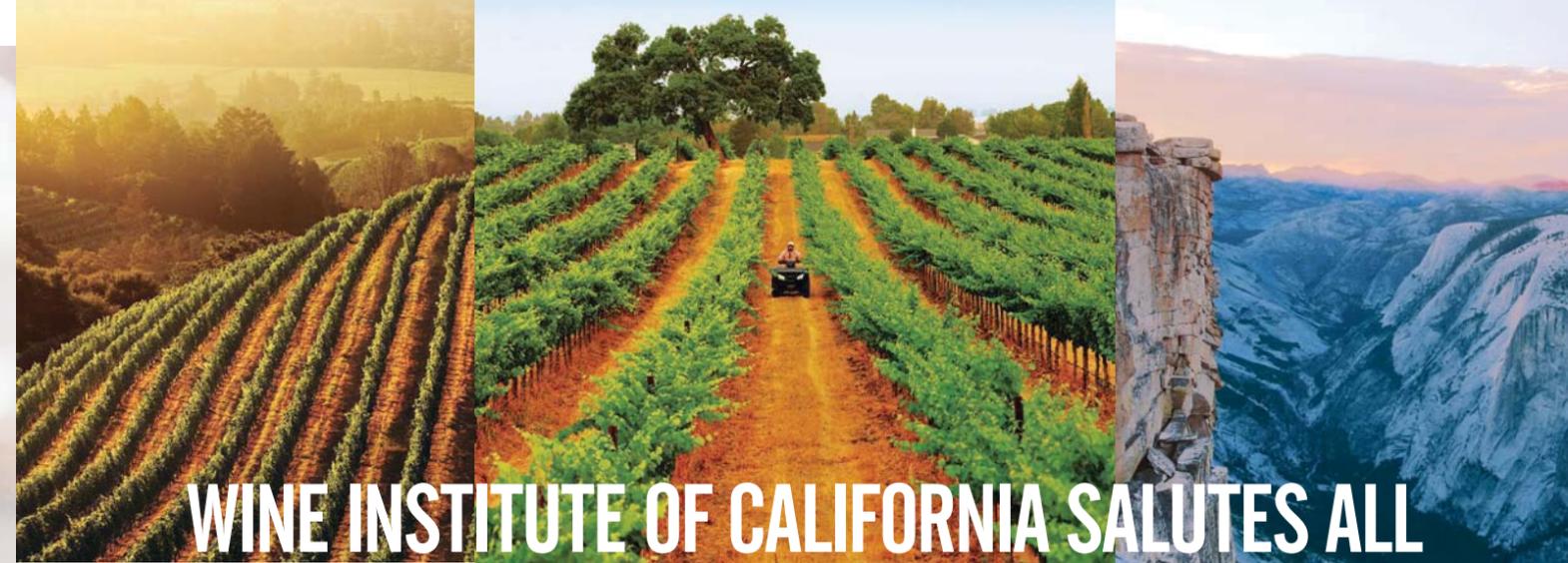
with wild mushroom soup, grilled red snapper, or asparagus — especially sautéed in garlic

PINOT GRIS

with pasta and a fresh tomato-based sauce, or spicy noodles with shrimp

VIOGNIER

with smoked oysters or mussels, or herb-roasted free-range chicken, goose or duck



WINE INSTITUTE OF CALIFORNIA SALUTES ALL PARTICIPATING WINERIES AND THEIR PRINCIPALS

Alexander Valley Vineyards

Antica Napa Valley

Benziger

Blackbird Vineyards

Bonterra Vineyards

Bridlewood Estate Winery

Cameron Hughes Wine

Cannonball Wine Company

Chateau St. Jean

Cline

Clos du Bois

Clos Du Val

Concannon Vineyard

Delicato Family Vineyards

Duckhorn Wine Company

Edge / Fuse / Trim Wines

Edna Valley Vineyard

Etude

Fess Parker

Fetzer Vineyards

Folie à Deux

Folio Fine Wine Partners

Francis Ford Coppola Winery

Girard Winery

Gloria Ferrer

Hahn Family Wines

Heitz Cellar

Hess Collection

Hope Family Wines

J. Lohr Vineyards & Wines

Joseph Phelps Winery

Kendall-Jackson

Kenwood Vineyards

Kunde Family Estate

Lange Twins Family Winery & Vineyards

Louis M. Martini

MacRostie Vineyards

Marimar Estate

McManis Family Vineyards

Merryvale Vineyards

Michael David Winery

Miner Family Winery

Mumm Napa

Napa Cellars Winery

The Other Guys

Paul Hobbs Winery

Pine Ridge Vineyards

Ravenswood Winery

Ridge Vineyards

Robert Mondavi Winery

Rodney Strong Wine Estates

Schug Carneros Estate Winery

Sebastiani Vineyards & Winery

Seghesio Family Vineyards

Signorello Estate Winery

Silver Oak Cellars

Stag's Leap Wine Cellars

Stags' Leap

Sterling Vineyards

Terra d'Oro Winery

Wagner Family of Wine

Wente Vineyards

CALIFORNIA'S WINEGROWING REGIONS

/ CALIFORNIA'S WINEGROWING REGIONS AND WINE MAP

NORTH COAST

1. North Coast

LAKE COUNTY

2. Benmore Valley
3. Clear Lake
4. Guenoc Valley
5. High Valley
6. Red Hills Lake County

MENDOCINO COUNTY

7. Anderson Valley
8. Cole Ranch
9. Covelo
10. Dos Rios
11. McDowell Valley
12. Mendocino
13. Mendocino Ridge
14. Potter Valley
15. Redwood Valley
16. Yorkville Highlands

NAPA COUNTY

17. Napa Valley (Includes 18-32)
18. Atlas Peak
19. Calistoga
20. Chiles Valley
21. Diamond Mountain District
22. Howell Mountain
23. Los Carneros (Also in Sonoma Co.)
24. Mt. Veeder
25. Oak Knoll District of Napa Valley
26. Oakville
27. Rutherford
28. St. Helena
29. Spring Mountain District
30. Stags Leap District
31. Wild Horse Valley (Also in Solano Co.)
32. Yountville

SOLANO COUNTY

33. Solano County Green Valley
34. Suisun Valley

SONOMA COUNTY

35. Alexander Valley
36. Bennett Valley
37. Chalk Hill
38. Dry Creek Valley
39. Green Valley of Russian River Valley
40. Knights Valley
41. Northern Sonoma
42. Rockpile
43. Russian River Valley
44. Sonoma Coast
45. Sonoma Mountain
46. Sonoma Valley

CENTRAL COAST

47. Central Coast

ALAMEDA COUNTY

48. Livermore Valley
49. San Francisco Bay (Includes portions of Contra Costa, San Benito, San Mateo, Santa Clara, Santa Cruz, San Francisco and Solano counties)

MONTEREY COUNTY

50. Arroyo Seco
51. Carmel Valley
52. Chalone (Also in San Benito Co.)
53. Hames Valley
54. Monterey
55. San Antonio Valley
56. San Bernabe
57. San Lucas
58. Santa Lucia Highlands

SAN BENITO COUNTY

59. Cienega Valley
60. Lime Kiln Valley
61. Mt. Harlan
62. Pacheco Pass (Also in Santa Clara Co.)
63. Paicines
64. San Benito

SAN LUIS OBISPO COUNTY

65. Arroyo Grande Valley
66. Edna Valley
67. Paso Robles
68. York Mountain

SAN MATEO COUNTY

69. Santa Cruz Mountains (Also in Santa Clara and Santa Cruz counties)

SANTA BARBARA COUNTY

70. Happy Canyon of Santa Barbara
71. Santa Maria Valley (Also in San Luis Obispo Co.)
72. Santa Ynez Valley
73. Sta. Rita Hills

SANTA CLARA COUNTY

74. San Ysidro District
75. Santa Clara Valley (Also in San Benito Co.)

SANTA CRUZ COUNTY

76. Ben Lomond Mountain

INLAND VALLEYS

MADERA COUNTY

77. Madera (Also in Fresno Co.)

SACRAMENTO COUNTY

78. Alta Mesa
79. Borden Ranch (Also in San Joaquin Co.)
80. Clarksburg (Also in Solano and Yolo counties)
81. Cosumnes River (Also in San Joaquin Co.)
82. Sloughhouse

SAN JOAQUIN COUNTY

83. Clements Hills
84. Jahant (Also in Sacramento Co.)
85. Lodi (Also in Sacramento Co.)
86. Mokelumne River
87. River Junction
88. Tracy Hills (Also in Stanislaus Co.)

STANISLAUS COUNTY

89. Diablo Grande
90. Salado Creek

YOLO COUNTY

91. Capay Valley
92. Dunnigan Hills
93. Merritt Island

SIERRA FOOTHILLS

94. Sierra Foothills

AMADOR COUNTY

95. California Shenandoah Valley (Also in El Dorado Co.)
96. Fiddletown

EL DORADO COUNTY

97. El Dorado
98. Fair Play

YUBA COUNTY

99. North Yuba

SOUTHERN CALIFORNIA

100. South Coast

LOS ANGELES COUNTY

101. Leona Valley
102. Malibu-Newton Canyon
103. Saddle Rock-Malibu
104. Sierra Pelona Valley

RIVERSIDE COUNTY

105. Cucamonga Valley (Also in San Bernadino Co.)
106. Temecula Valley

SAN DIEGO

107. Ramona Valley
108. San Pasqual Valley

OTHER CALIFORNIA

HUMBOLDT COUNTY

109. Willow Creek (Also in Trinity Co.)

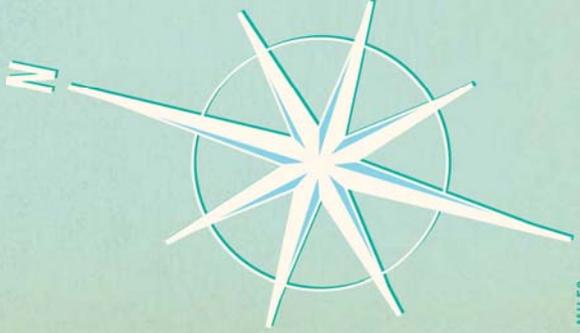
SISKIYOU COUNTY

110. Seiad Valley

TRINITY COUNTY

111. Trinity Lakes







ABOUT THE WINE INSTITUTE OF CALIFORNIA

Wine Institute is an association of more than 1,000 California wineries and wine-related businesses whose mission is to advocate public policy that enhances the ability to responsibly produce, promote and enjoy wine. Our California Wine Export Program promotes awareness of, and appreciation for, California wines throughout the world.

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/ CALIFORNIA REGIONAL WINE ORGANIZATIONS

Amador Vintners Association
www.amadorwine.com

Mendocino Winegrape and
Wine Commission
www.mendowine.com

Santa Barbara County Vintners
Association
www.sbcountywines.com

Calaveras Winegrape Alliance
www.calaveraswines.org

Monterey County Vintners and
Growers Association
www.montereywines.org

Santa Cruz Mountains
Winegrowers Association
www.scmwa.com

Carneros Wine Alliance
www.carneros.com

Napa Valley Vintners
www.napavintners.com

Sonoma County Vintners
www.sonomawine.com

Clarksburg Winegrowers
Association
www.clarksburgwinegrowers.com

Northern Sierra Wine Country
www.nswinecountry.com

Temecula Valley Winegrowers
Association
www.temeculawines.org

El Dorado Winery Association
www.eldoradowines.org

Paso Robles Wine Country
Alliance
www.pasowine.com

Ventura County Winery
Association
www.vcwines.com

Humboldt Wine Association
www.humwines.com

San Benito County Winegrowers
Association
www.sbcwinegrowers.org

Wineries of Santa Clara Valley
www.santaclarawines.com

Livermore Valley Winegrowers
Association
www.lvwine.org

San Diego County Vintners
Association
www.sandiegowineries.org

Lodi Winegrape Commission
www.lodiwine.com

San Luis Obispo Vintners and
Growers Association
www.slowine.com

Madera Vintners Association
www.maderavintners.com

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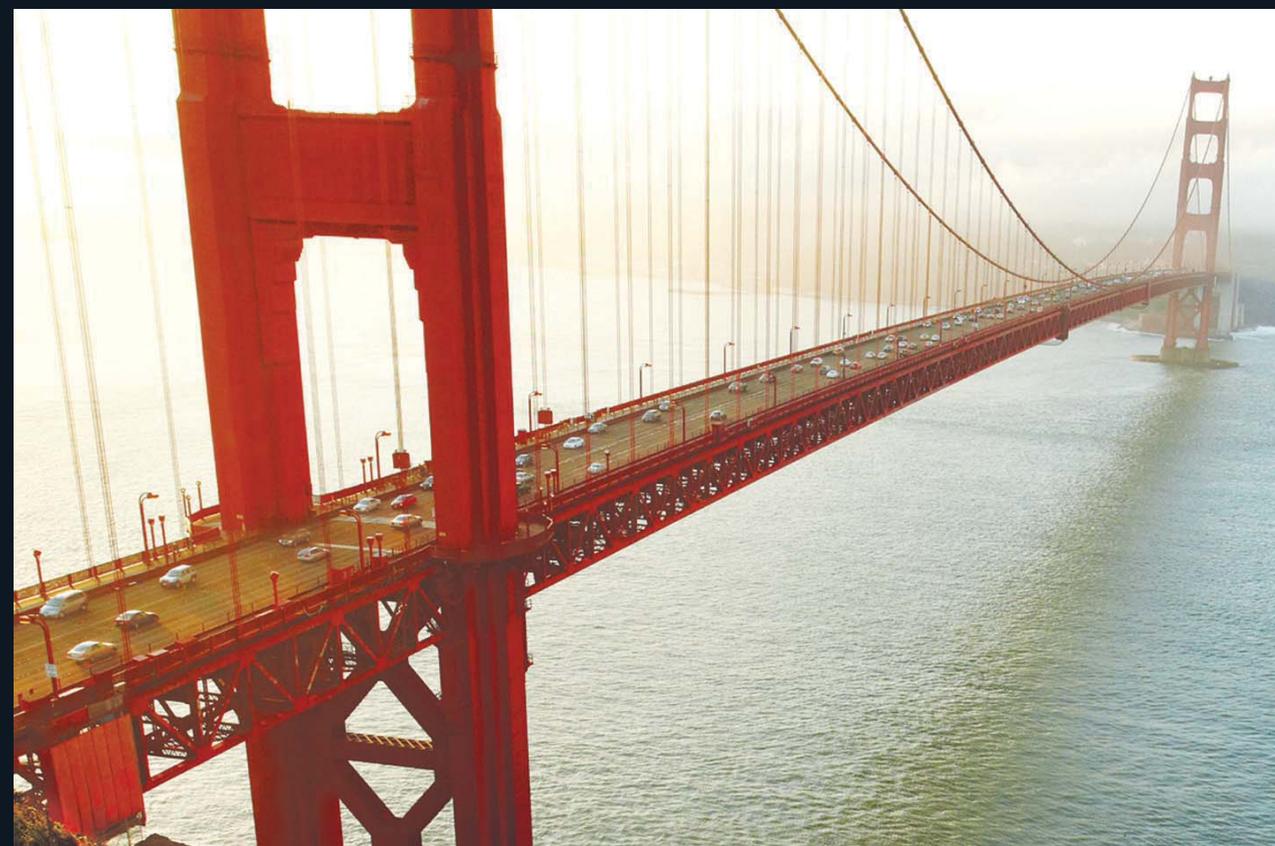
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2013
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at the VANCOUVER
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FEBRUARY 25 - MARCH 3

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Please join us in Vancouver for a unique opportunity to try a selection of premium wines from some of California's top producers.



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