# VANCOUVER INTERNATIONAL WINE FESTIVAL(\%) <br> Prasenece by THIE VANCOUVERSUN 

February 20-March 1, 2015

## TRADE DAYS

 CONFERENCEFebruary 25-27

WINE PROGRAM EXCELLENCE AWARDS
Sponsored by
ViNCOUVFR
Global Focus
SYRAH+SHIRAZ
\#VIWF | VanWineFest.ca

Featuring
SAVDUH
Wine (Australia Conference

## Take Gismondi wine shopping with you.

Find wine suggestions sorted by price, colour, varietal and more. Satisfy your craving for wine knowledge with articles and videos from one of the most respected wine experts in North America.


> CHECK IT OUT TODAY: SUNWINECRITIC.COM


## 37th Vancouver International Wine Festival

## Presented by $\quad \begin{aligned} & \text { The Vancouver Sun } \\ & \text { seriousix westcost }\end{aligned}$

## The Wine World is Here... To Do Business With You

1,750+ wines • 14 countries • 170 wineries • 53 events • $\mathbf{8}$ days • $\mathbf{2 5 , 0 0 0}$ wine lovers
\#1 Food, Wine \& Hospitality Industry Event in Canada, BizBash.
The Trade Days Conference program is an integral part of Canada's premier wine show, designed to meet the needs of professionals in the hospitality and food and beverage industries. These trade focused events are designed to increase knowledge and expertise and introduce exciting new wines to the marketplace. Three days of seminars and tastings will introduce sommeliers, retailers, buyers, servers, chefs and media to the latest industry trends. With leading wine experts and principals from around the world pouring their products and sharing their trade secrets in person, this is without a doubt the pre-eminent opportunity in Canada to meet the men and women behind the wines you sell and serve.

## How to Order

## VanWineFest.ca • 604.873.3311• Toll Free 1.877.321.3121

Trade Days Conference events are restricted to those in the wine, restaurant and hospitality industries who buy, sell, serve or market wine. Individuals purchasing tickets for these events must register and provide their name, occupational title, and the name of their establishment prior to booking. A name tag with this information is required for entry to all Trade tasting sessions, including Buyers Only Hour.

Tickets to all Trade Days Conference events go on sale Tuesday, January 27 at 9:30 a.m.

## Online at VanWineFest.ca

Phone 604.873.3311 / Toll free 1.877.321.3121
In person at 305-456 West Broadway
Monday-Friday, 9:30 a.m.-5 p.m.

- All tickets are final sale. No refunds, exchanges or replacement tickets.
- All ticket prices include wine, food (if it is a food event), gratuities, service charges and taxes.
- All attendees must be 19+. NO MINORS. Note: Two pieces of ID will be required at the door.
- Please taste responsibly. Make a plan to Get Home Safe.
- Festival events begin promptly. Seating for latecomers is not guaranteed and money will not be refunded.
- VanWineFest and Bard on the Beach do not accept liability for tickets lost or misplaced.
- Ticket limits apply to some events.
- Winery dinners, the Gold Pass, Super Saturday Pack, Trade Days Conference Pass and beVancouver.com offer are only available until February 10.
- Program is subject to change.

Printed festival information is subject to change without notice. Visit VanWineFest.ca for current program details and further ticketing information.

Follow us on Twitter @ @VanWineFest, join the \#VIWF conversation, or like us on Facebook $\ddagger /$ VanWineFest for the latest festival updates.

3 $\quad$ QUEENSLAND SOUTH AUSTRALIA

Vines first arrived in Australia in 1788 and since that time Australia's approach to winemaking has been built on history and tradition with humble roots and a sense of community and family that savours our epicurean lifestyle. Our aged wines capably demonstrate our legacy while emerging varieties, new styles of traditional wines and shifting winemaking practices offer delicious examples of our evolution.

Today, the Australian winemaking landscape is defined by adaptability, a demand for perfecting our craft and fearlessness. These attributes, when combined with regional diversity, result in authentic wines that excite and capture a sense of place and vintage.

During the 2015 festival, we invite you to Savour Australia through seminars, events, tasting trails and remarkable meals that celebrate our wine and food evolution over the decades.

TOSHTHAZ
Shiraz is the global focus of the 2015 festival and February 27, 2015 is Global Shiraz Day.

Taste, tweet and share
\#iloveshiraz

## REGIONS

 OF AUSTRALIAThese are some of the Australian wine regions to explore at the festival. For a full list and more details visit our website.

1. HUNTER VALLEY, NEW SOUTH WALES Home to a unique and age-worthy expression of Semillion that is world-renowned.
2. RIVERINA, NEW SOUTH WALES A tremendous diversity of varieties and wine styles is produced in this picturesque region.

3. YARRA VALLEY, VICTORIA

The cool temps help shape elegant Pinot Noir, sparkling wine, Chardonnay and Shiraz.
4. GOULBURN VALLEY, VICTORIA

Home to the oldest Shiraz and Marsanne vineyards in Victoria.
5. STRATHBOGIE RANGES, VICTORIA

A classic Victorian bushland region; best known for Shiraz, Chardonnay and lip-smacking Riesling.
6. ADELAIDE HILLS, SOUTH AUSTRALIA

The cool vineyards sitting at 400 metres have helped Sauvignon Blanc become the signature variety.
7. BAROSSA, SOUTH AUSTRALIA

The largest plantings of old vine Shiraz, Grenache and Mourvèdre in the world.
8. GLARE VALLEY, SOUTH AUSTRALIA

This picturesque hilly region has established itself as one of the best producers of dry Riesling in Australia.
9. LANGHORNE CREEK, SOUTH AUSTRALIA

Many varieties thrive in this gentle climate but it's Cabernet and Shiraz that steal the show.
10. MCLAREN VALE, SOUTH AUSTRALIA

The star performers of this ocean-side region are Shiraz and Grenache from some of the oldest vines in the world.
11. PADTHAWAY, SOUTH AUSTRALIA

Located in the Limestone Coast Zone and famous for peach and melon-flavoured Chardonnay.
12. MARGARET RIVER, WESTERN AUSTRALIA

Cooling ocean breezes shape complex Cabernet Sauvignon and some of Australia's best Chardonnay.
13. TASMANIA

Tasmania is a Pinot Noir, Chardonnay and sparkling wine heaven for Australian
wine producers.

# BUY THE CASE Shop the World Program 

## DID YOU KNOW...

Many of the Tasting Room wines are available to be ordered BUY THE CASE from representatives at the winery tables!

These wines are identified with the BUY THE CASE neck tags.
Orders will be processed at the conclusion of the Festival and shipped, within two weeks to your preferred BCLDB stores.


IVSA
IMPORT VINTNERS \& SPIRITS ASSOCIATION

The IVSA is the proud sponsor of the BUY THE CASE program.

The Trade Days Conference Pass provides badge and ticket access to the trade portion of VanWineFest. Passes are available online, by phone at 604.873 .3311 or 1.877.321.3121, or in person at 305-456 West Broadway.
\$320 (\$508 value) includes:

Thursday, February 26

## Past, Present, Future: Two

 Centuries of Winemaking 9:30-11:15 a.m.VCC West, meeting room 109 Theme Country Plenary

Principals Welcome Lunch
11:30 a.m.-1:15 p.m.
VCC East, Exhibit Hall A Lunch

## Trade Tasting

(including Buyers Only Hour) 1.30-5 pm.

1:30-5 p.m
VCC West, Ballroom D Wine Tasting

International Festival Tasting 7-10 p.m.
VCC West, Ballroom D Wine Tasting

Friday, February 27
Excitement in a Glass
9:30-11:15 a.m.
VCC West, meeting room 109 Wine Seminar
OR
Oceans, Altitudes \& Attitudes 9:30-11:15 a.m.
VCC West, meeting room 110 Wine Seminar
OR
The Sherry Revolution
9:30-11:15 a.m.
VCC West, meeting room 118 Wine Seminar

Celebrating Excellence: The 12th Annual Awards Lunch Featuring Award-Winning Australian Wines
11:30 a.m.-1:15 p.m.
VCC East, Parkview Terrace Lunch

## Trade Tasting

(including Buyers Only Hour)
1:30-5 p.m.
VCC West, Ballroom D
Wine Tasting
International Festival Tasting
7-10 p.m.
VCC West, Ballroom D
Wine Tasting

You can also add on the following events to your Trade Days Conference Pass:

Add a Masterclass (\$60)
Decades Apart or Shiraz: Aussie Superstar (see page 10)

Add the Friday Wells Fargo Gold Pass Tasting Lounge (\$80) A selection of festival bottles and light bites, and a refuge from the Acura Tasting Room

## FREE TICKET WITH HOTEL BOOKING

DON'T WINE AND DRIVE
Book a downtown hotel through beVancouver.com and get one FREE International Tasting ticket (\$89 or \$68 value).

Choose from $35+$ hotels. One ticket per booking.

be Vancouver
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## Trade Tasting

VCC West, Ballroom D 1055 Canada Place 2:30-5 pm \$45

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Enjoy samples at

Caffè Umbria Dairy Farmers of Canada Natural Chocolate Works Terra Breads Terra International Foods Whistler Water

Supporters
(A)

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## BC Liquor Stores

Festival Wine Shop hours:
February 26 and February 27 1:30-5 p.m. and 7-10 p.m. February 28
3-5 p.m. and 7-10 p.m Entry with tasting room ticket only

Thursday, February 26 and Friday, February 27

## 935+ wines • 170 wineries • 14 countries

The Trade Tasting is the best opportunity to explore the Acura International Festival Tasting Room with your industry peers. This is a fantastic opportunity to meet wine producers from around the world, to taste rare wines, and perhaps to discover the next big thing in the industry.

## 165 exclusive wines (plus 770+ festival wines) available

The Trade Tastings are not only an excellent opportunity to network and taste away from the evening crowds, but also a chance to sample 165 wines of unique or special interest; these are in addition to the $770+$ served at both trade and public tastings. A winery principal, identified by a royal blue lanyard, is a senior member of the winery, intimately involved in the wine-producing process as a winemaker, proprietor or senior executive Feel free to ask questions - this is the best opportunity to find out more about each wine. Explore regional stations hosted by Argentina, Australia, British Columbia, New York State and New Zealand.

## Buyers Only Hour

Each day, the first hour in the room (1:30-2:30 p.m.) is reserved for trade buyers and executive chefs only, providing the time and freedom to taste wines and connect with wine industry personalities away from the crowds. VanWineFest defines buyers as wine and/or food industry trade professionals who purchase multiple cases of wine per month on behalf of their establishment.

$\int_{A \cup S T R A L I A}$Savour Australia
This year's theme country offers a dynamic look at the history, evolution and revolution of Australia through 55 award-winning wineries in a special section of the room Attendees will sip and savour their way through regional zones, Shiraz intensives and an interactive tasting station themed around Cool Climate, Mod Oz, the Chardonnay revolution, the Epicurean Way, and wine science with the Australian Wine Research Institute.

## Syrah+Shiraz

This year's global focus is Syrah (aka Shiraz). You'll find a wide variety of Syrah and Shiraz throughout the Acura Tasting Room, as a varietal and in a blend, including a special tasting station to help you explore the regional expressions of this versatile grape.

## Two ways to buy wine onsite

- BC Liquor Stores Festival Wine Shop - all public wines are available for purchase in the wine shop. You can bottle check your purchases until you leave the tasting. Wine purchases can be shipped to your nearest BC Liquor Store
- Buy the Case - Order forms for case lots of wine will be available at winery tables. Put an order in for your must-have wines and you'll be able to pick up the cases at your closest BC Liquor Store within two weeks of the festival.


## Registration Required

Members of the trade must register online to purchase Trade Days Conference tickets. Individuals purchasing tickets for these events must provide their name, occupational title, and the name of their establishment prior to booking. A name tag with this information is required for entry to all Trade tasting sessions, including Buyers Only Hour. To attend the Buyers Only Hour from 1:30-2:30 p.m., please ensure that you identify yourself as a buyer during the registration process.

Watch for blue dot products available only at the festival wine shop!

## VISIT THE

## BC LIQUOR STORES

FESTIVAL WINE SHOP LOCATED AT THE TASTING ROOM EXIT.
BUY NOW CARRY LATER
For your convenience, the BC Liquor Stores Wine Shop offers a free bottle check service. Buy your selection early in the evening then have it set aside for you to pick up when you leave. For added convenience, purchases can be shipped free of charge to your local BC Liquor Store.

## GET HOME SAFE

FREE TRANSIT TICKET
After the tasting, visit the BC Liquor Stores Get Home Safe booth, located outside the Festival Wine Shop, and pick up a complimentary single zone transit ticket. The ride's on us!


## BC LIQUOR STORES



## Trade Days

## Wednesday, February 25

VCC West,
meeting room 109
1055 Canada Place
10 a.m.-12 p.m.
\$60

## Decades Apart

This masterclass is a study of young and old, aging and ageability, legacy and longevity. Look at an incredible collection of regional Australian wine as they are at release and after cellaring for ten to fifteen years. See the ageing capacity and debate the future of these wines.

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VCC West,
meeting room 110
1055 Canada Place
1:30-3:30 p.m.
$\$ 60$

## Friday, February 27

## Excitement in a Glass

Take five top sommeliers and wine buyers, add 10 wines from around the world that caught their attention, and what do you get? A glimpse of what's hot in the industry and the chance to taste exciting wines. Sommelier and wine educator Mark Davidson moderates the panel of Mike Bernardo, Barbara Philip MW, DLynn Proctor, Treve Ring and Terry Threlfall.

## Oceans, Altitudes \& Attitudes

Journey into the elegant cool-climate world of Australia. See how high altitude wine regions and ocean proximity, combined with evolving winemaking practices and attitudes, have influenced the sparkling wines, Pinot Noirs, Chardonnays, and Cabernets being crafted in Australia.

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## The Sherry Revolution

Sherry is one of the most misunderstood wines. However, things are changing - a world-wide Sherry Revolution is underway in restaurants, bars and at retail. Sherry is conquering the most nonconformist palates. Vicky González-Gordon of González-Byass and Daenna Van Mulligen will speak to Sherry's relevancy and resurgence. Viva la Sherry Revolution!

## Sponsored by

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## Celebrating Excellence:

## The 12th Annual Awards Lunch

eaturing Award-Winning Australian Wines
The spotlight is on Wine Australia at this annual lunch, which features the presentation of the Wine Program Excellence Awards, Sommelier of the Year and Spirited Industry Professional (SIP) awards. Australia has no shortage of wines with top awards and accolades backed up by quality and value in the bottle. To pay homage to the industry and restaurant award-winners, Australia presents a stunning line-up of highly scored wines paired with delicious examples of Australia's culinary evolution and fusion trends

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VCC West meeting room 109 1055 Canada Place 9:30-11:15 a.m. \$45

## VCC West,

meeting room 110 1055 Canada Place 9:30-11:15 a.m.
\$45

## VCC West,

 meeting room 118 1055 Canada Place 9:30-11:15 a.m.
## Past, Present, Future: Two Centuries of Winemaking

Hosts Anthony Gismondi, Mark Davidson and a panel of iconic winemakers discuss Australia's 200 years of winemaking through the themes of history evolution and revolution. Examine the regions and traditions that have shaped Australian wine legacy, the winemaking landscape that exists today and a trend-spotting sneak peak at the future.

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## Principals Welcome Lunch

Join the 170 participating winery principals at this kick-off to the first tasting room session. Get a sneak peek of select wines from the room while catching up with peers and principals. Then find a seat at our long tables to enjoy a delectable buffet-style menu created by VCC's Executive Chef Blair Rasmussen. Wines will be grouped alphabetically by wine agency. (See list of participating agencies on page 24 ).

Sponsored by

## Bra

JFHillebrand

## VCC East,

 Parkview Terrace 999 Canada Place 11:30 a.m.-1:15 p.m.VCC East,
Exhibit Hall A
99 Canada Place
11:30 a.m.-1:15 p.m.

## Trade Days

Personalities

Mike Bernardo, Director of Operations, Wine Director Vij's Group, Excitement in a Glass
Aaron Brasher, Regional Director-Asia Pacific, Wine Australia, Decades Apart; Shiraz: Aussie Superstar
Richard Carras, Vice President and Partner, Authentic Wine \& Spirits Merchants, Principals Welcome Lunch
Mark Davidson, Global Education Director, Wine Australia, Decades Apart; Shiraz: Aussie Superstar; Excitement in a Glass; Past, Present, Future
Jane Ferrari, Ambassador / Winemaker, Yalumba, Past, Present, Future
Matt Fowles, Proprietor, Fowles Wine, Past, Present, Future
Anthony Gismondi, Columnist, The Vancouver Sun, gismondionwine.com, Past, Present, Future
Vicky Gonzales-Gordon, International Marketing Manager, González Byass, The Sherry Revolution
Josh Greene, Editor/Publisher, Wines \& Spirits Magazine, Oceans, Altitudes \& Attitudes

Matt Herde, Export Director, Tahbilk Group, Decades Apart

Luke Higgins, Director, Commercial Operations, St Hallet, Decades Apart

Sue Hodder, Senior Winemaker, Wynns Coonawarra Estate, Decades Apart

Laura Jewel MW, UK/Europe Director, Wine Australia, Shiraz: Aussie Superstar

DJ Kearney, Wine Consultant/Sommelier Instructor, Oceans, Altitudes \& Attitudes

David Lawrason, Wine Writer, WineAlign, Toronto Life, Grapevine, Oceans, Altitudes \& Attitudes

Also of interest to members of the trade:
Sixth Annual Seminar on
Wine and Liquor Law in British Columbia
Monday, February 23, 2015
Monday, February 23
Metropolitan Hotel
Metropolitan H
Vancouver, BC
New regulations, licensing structures and opportunities. For full conference details, please visit VanWineFest.ca S. LAW SEMINARS INTERNATIONAL

Fred Lee, Man About Town, CBC Radio \& The Vancouver Courier, 12th Annual Awards Lunch David LeMire MW, Global Sales and Marketing, Shaw + Smith, Shiraz: Aussie Superstar
Neil McGuigan, CEO/Chief Winemaker McGuigan Wines, Decades Apart; Past, Present, Future
Scott McWilliam, 6th Generation Winemaker, McWiliam's Mount Pleasant, Decades Apart
Bob Paulinski MW, Senior Vice President Wine, Bevmo!, Shiraz: Aussie Superstar

Rhys Pender MW, Owner, Wine Plus+ Education \& Consulting, Shiraz: Aussie Superstar; Oceans, Altitudes \& Attitudes

Barbara Philip MW, Portfolio Manager - Wines of Europe, BCLDB, Shiraz: Aussie Superstar; Excitement in a Glass
DLynn Proctor, Winemaking Ambassador, Penfolds, Decades Apart; Excitement in a Glass
Blair Rasmussen, Executive Chef, Vancouver Convention Centre, Principals Welcome Lunch; 12th Annual Awards Lunch

Josh Reynolds, Editor, Vinous, Past, Present, Future
Treve Ring, wine writer/editor, WineAlign, gismondionwine.com, Past, Present, Future; Excitement in a Glass

Brad Royale, Wine Director, Canadian Rocky Mountain Resorts, Past, Present, Future

Terry Threlfall, Sommelier + Consultant, Festival Sommelier, Excitement in a Glass

Daenna Van Mulligen, Publisher, WineDiva.ca, WineScores.ca, The Sherry Revolution

Brian Walsh, Chairman of the Board, Wine Australia, Past, Present, Future


Visit the BC Liquor Stores Get Home Safe booth, located outside the Festival Wine Shop, and pick up a complimentary single zone transit ticket. The ride's on us!

| Follow the Festival on Twitter 『@VanWineFest \#VIWF Like the Festival on Facebook $\ddagger$ /VanWineFe |  |  |  |  |  |  |  | February 20-March 1, 2015 |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Friday, February ${ }_{20}$ | Tuesday, February 24 |  | Wednesday, February 25 |  | Thursday, February 26 | $\begin{gathered} \text { Friday, } \\ \text { February } 27 \end{gathered}$ |  | Saturday, February 28 |  | Sunday, March 1 |
| Bacchanalia Gala Dinner + Auction 5:45-11 p.m. <br> The Fairmont Hotel Vancouver Winery Dinner, Auction $\$ 395 / \$ 3160$ table of 8 | A Decade of Portfolio 4-5:30 p.m. <br> Borden Ladner Gervais Wine Seminar \$100 |  | $\begin{gathered} \text { Decades Apart } \\ 10 \text { a.m.-12 p.m. } \\ \text { VCC West } \\ \text { Masterclass (Trade) } \\ \mathbf{\$ 6 0} \end{gathered}$ |  | Past, Present, Future: Two Centuries of Winemaking 9:30-11:15 a.m. VCC West Theme Country Plenary (Trade) $\$ 45$ | Excitement in a Glass 9:30-11:15 a.m. VCC West <br> Wine Seminar (Trade) \$45 | Oceans, Altitudes \& Attitudes 9:30-11:15 a.m. VCC West Wine Seminar (Trade) \$45 | Restaurant Australia $12-2$ p.m. VCC West Grazing Lunch $\$ 99$ | Celebrate Argentina 12-2 p.m. <br> $V$ at Earls Yaletown <br> Grazing Lunch \$69 | Vintners Brunch 11:30 a.m.-2 p.m. VCC West Brunch \$150/\$1450 table of 10 |
|  | The Age of Semillon 6:30-10 p.m. Coast Restaurant Winery Dinner \$120 | $\begin{gathered} \text { Australia: } \\ \text { East Meets West } \\ 6: 30-10 \text { p.m. } \\ \text { West Restaurant } \\ \text { Winery Dinner } \\ \$ 190 \end{gathered}$ | $\begin{gathered} \text { Shiraz: Aussie Superstar } \\ \text { 1:30-3:30 p.m. } \\ \text { VCC West } \\ \text { Masterclass (Trade) } \\ \mathbf{\$ 6 0} \end{gathered}$ |  | Principals Welcome Lunch <br> 11:30 a.m.-1:15 p.m. VCC East Lunch (Trade) \$75 | $\begin{aligned} & \text { The Sherry Revolution } \\ & \text { 9:30-111:15 a.m. } \\ & \text { VCC West. } \\ & \text { Wine Seminar (Trade) } \\ & \$ 30 \end{aligned}$ |  | $\begin{aligned} & \text { Dine Italia } \\ & \text { 11:30 a.m.-.:30. p.m. } \\ & \text { La Terazza } \\ & \text { Sit-down Lounch } \\ & \$ 125 \end{aligned}$ | New Zealand: Passionate Pairings 12-2 p.m The Boathouse at Kits Beach Grazing Lunch \$69 | $\begin{aligned} & \text { Aromatics } \\ & \text { Kitchen Party } \\ & \text { 3-5 p.m. } \\ & \text { Miele Showroom } \\ & \text { Wine Mingler } \\ & \text { \$59 } \end{aligned}$ |
| $\begin{aligned} & \text { per il Vino } \\ & \text { 6:30-10 p.m. } \\ & \text { Siena } \\ & \text { Winery Dinner } \\ & \$ 140 \end{aligned}$ | Croatia Uncorked 6:30-10 p.m. L'Abattoir Winery Dinner $\$ 145$ | From Tapas to Tempranillo 6:30-10 p.m. España Winery Dinner $\$ 120$ $\$ 120$ | California's Secret Gems <br> 6:30-10 p.m. Cioppino's Mediterranean Grill Winery Dinner $\$ 225$ | Diversity of the Barossa 6:30-10 p.m. Blue Water Cafe Winery Dinner \$185 | Trade Tasting 2:30-5p.m. vCc West Wine Tasting (Trade) sta Buyers 1:30-2:30 Hour | Celebrating Excellence: 12th Annual Awards Lunch <br> Featuring Award-Winning Australian Wines Spirited Industry Professional Award, Sommelier of the Year, Wine Program Excellence Awards 11:30 a.m.-1:15 p.m. VCC East Lunch (Trade) $\$ 75$ |  | International Festival Tasting$3-5$ p.m.VCC WestWine Tasting$\mathbf{\$ 6 8}$ |  | Down Under with Bill Hardy 6:30-10 p.m. Brix Restaurant \& Bar Winery Dinner \$150 |
| Mondavi on the Mountain <br> 6:30-10 p.m. <br> The Observatory <br> Winery Dinner <br> \$145 (includes Grouse <br> Mountain Skyride) | Passione e Territorio <br> 6:30-10 p.m. <br> Cioppino's Enoteca Wine Rooms <br> Winery Dinner <br> \$225 | Sonoma in the Park <br> 6:30-10:30 p.m. <br> Seasons in the Park Winery Dinner \$150 | Icons \& Heroes 6:30-10 p.m. Café Medina Winery Dinner 120 | Kissed by the Left Bank 6:30-10 p.m. Left Bank Winery Dinner \$125 | All About Syrah 5:15-6:45 p.m. VCC West Wine Seminar \$65 | $\begin{gathered} \text { Trade Tasting } \\ \text { 2:30-5.p.m. } \\ \text { VCC West } \\ \text { Wine Tasting (Trade) } \\ \$ \$ 5 \\ \text { Buyers Only Hour } \\ \text { 1:30-2:30 pm } \end{gathered}$ | Barossa's Old Vine Heritage 5:15-6:-45 p.m. VCC West Wine Seminar \$75 | 25 Under \$25 5:15-6:45 p.m. VCC West Wine Mingler $\$ 49$ |  | Edification by Wolf Blass 6:30-10 p.m. Boulevard Kitchen \& Oyster Bar Winery Dinner \$120 |
| ```Under Valpolicella Sky 6:30-10 p.m. CinCin Winery Dinner \$175``` | Three Continentsof Terroir6:30-10 p.m.Provence Mediterranean GrillWinery Dinner$\$ 149$ |  | The Penfolds Collection 6:30-10 p.m. Hawksworth Restaurant Winery Dinner \$225 | Wizards of $\mathbf{O z}$ <br> 6:30-10 p.m. Chambar Winery Dinner \$150 | Wynns: Benchmark Terroir 5:15-6:45 p.m. VCC West Wine Seminar \$65 | Geological Gems 5:15-6:45 p.m. VCC West Wine Seminar \$55 | Montes: 25 Years + Beyond 5:15-6:6:4 p.m. VCC West Wine Seminar $\$ 75$ | McLaren Vale Scarce Earth 5:15-6:45 p.m. VCC West Wine Seminar \$55 | Mod Oz 5:15-6:45 p.m. VCC West Wine Seminar \$45 |  |
|  | $\begin{aligned} & \text { Savour Australia } \\ & \text { 8:30-10:30 p.m. } \\ & 130 \text { West } \\ & \text { Wine Mingler } \\ & \$ 65 \end{aligned}$ |  | $\begin{aligned} & \text { California Cruisin' } \\ & \text { 8:30-11 p.m. } \\ & \text { Brix Restaurant \& Bar } \\ & \text { Wine Mingler } \\ & \$ 65 \end{aligned}$ |  | 6-7 p.m. <br> VCC West <br> Wine Mingler <br>  <br> Gold Pass only | Gold Pass Tasting Lounge <br> 5:30-9 p.m. <br> VCC West <br> Wine \& Food Grazing \$169 includes Friday IFT |  | Gold Pass Tasting Lounge <br> 5:30-9 p.m <br> VCC West <br> Wine \& Food Grazing \$169 includes Saturday IFT |  |  |
|  |  |  |  |  | International Festival Tasting <br> 7-10 p.m. <br> VCC West <br> Wine Tasting <br> \$89 | $\begin{gathered} \text { International Festival Tasting } \\ 7-10 \mathrm{p.m.} \\ \text { VCC West } \\ \text { Wine Tasting } \\ \$ 89 \end{gathered}$ |  | $\begin{gathered} \text { International Festival Tasting } \\ 7-10 \mathrm{p} . \mathrm{m} . \\ \text { VCC West } \\ \text { Wine Tasting } \\ \$ 89 \end{gathered}$ |  | 15 |

Celebrating Excellence

ContainerWorld

Celebrating Excellence

## 2015 Celebrating Excellence Program

Three annual industry awards will be presented at the 12th Annual Awards Lunch:

- Spirited Industry Professional Award
- Sommelier of the Year
- The Wine Program Excellence Awards

Come and celebrate with Vancouver's best!
For more information and a full list of past winners of these awards, visit VanWineFest.ca.
Sponsored by


## Wine Program Excellence Awards

The Vancouver International Wine Program Excellence awards pay tribute to restaurateurs who have committed to producing an original and creative wine program. Restaurants are invited to submit their wine program details to a panel of respected wine critics for judging. The categories open are: Platinum, Gold, Silver, Bronze and Honourable Mention.

## Key criteria:

- The philosophy behind the restaurant's wine program
- How successfully wine and food pairing goals match the philosophy
- Wine education for staff
- User-friendly format free of grammatical and spelling errors
- Value for consumers

Winners will be announced at the Awards Lunch and will be posted online at the VanWineFest website, and the results will be published in Vancouver Magazine and The Vancouver Sun.
Applications for the 2016 Wine Program Excellence Awards will close November 30, 2015.
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## Sommelier of the Year

The Sommelier of the Year was selected in November by the BC Chapter of the Canadian Association of Professional Sommeliers (CAPS) at an intensive one-day competition, evaluating wine knowledge and service As Sommelier of the Year, the winner joins an elite group of Canadian sommeliers and receives a Trade Days Conference Pass to attend the Vancouver International Wine Festival in the following year.

Past winners:

- Mike Bernardo (2014)
- Mike Bernardo (2014)
- Andrea Vescovi (2009)
- Terry Threlfall (2012)
- Neil Ingram (2008)
- Terry Threlfall (2012)
- Chris Van Nus (2007)
- Kurtis Kolt (2010)
- Tom Doughty (2005)
- Mark Taylor (2004)
- Barbara Philip, MW (2003)
- Peter Bodnar Rod (2002)
- Mark Davidson (2001

In partnership with


## Spirited Industry Professional

The annual Spirited Industry Professional Award is presented to an individual who has made a significant contribution to the sales, service or promotion of wine in British Columbia. VanWineFest solicits nominations from across the province to recognize Spirited Industry Professionals who have made a significant and indisputable impact upon British Columbian wine culture.

Past winners:

- Mark Davidson (2014) • Jurgen Gothe (2011)
- Sid Cross (2013)
- Richard Carras (2012)
- Anthony Gismondi
- John Schreiner (2009)
- Christine Coletta (2008)
- David Scholefield (2007)
- Darryl Weinbren (2006)


## Vintners Brunch Food and Wine Pairing Competition

During the annual Vintners Brunch, a panel of experts will put the chefs to the test with their analysis of just how well they've paired their dish with their featured wine. The results are announced at the end of the brunch.

Past winners:

- Wayne Sych, Joe Fortes

Seafood \& Chop House (2014)

- Alvin Pillay, Killjoy Barbers (2013)
- Scott Kidd, LIFT (2012)
- Neil Taylor, Cibo Trattoria (2011) - Jonathan Chovancek, Culinary Capers Catering (2010)

Blair Rasmussen, Vancouver Convention Centre (2009) Tim Muehlbauer, Northwest Culinary Academy (2008)

Sponsored by
$\frac{\text { Tie Vancouver SiN }}{\text { senuossw wsscoast }}$ Salut!

## Vintners Brunch 2014 Winner Executive Chef Wayne Sych, Executive Chef Wayne Sych, Jo Fortes Seafood \& Chop House Joo Fortes Seafooo \& Joe's Scallop Ceviche

## CELEBRATING EXCELLENCE 2014

## VANCOUVER WINE FESTIVAL (\%\% <br> 

## Wine List Awards sponsored by VANCOUVER

Looking for a great wining and dining experience? We've done the research for you!
Restaurants throughout British Columbia and Alberta were recognized for creating wine lists that complement their establishment's unique menu and concept. Candidates submitted their wine and menu lists and were visited by iudges who reviewed their programs and service standards. The top restaurants were awarded Platinum, Gold, siver, and Bronze, or commended with an Honourable Mention. The 20144 judges were Michelle Bouffard, Tom Doughty, DJ Kearney, lain Philip and Terry Threlfall.

## METRO VANCOUVER

## Blatinum Water Cafe + Raw Bar

 Cioppino's Mediterranean Grill \& EnotecaHawksworth Restaurant
Gold
Chambar Restaurant
Joe Fortes Seafood \& Chop House
a Pentola della Quercia
Tableau Bar Bistro
West
The Wine Room at Joey Bentall One Zest Japanese Cuisine
Silver
Burdock \& Co. - Best New Entry,
Vancouver
Campagnolo Roma CinCin
Edible Canada at the Market
Homer St. Cafe \& Bar Nicli Antica Pizzeria
Provence Marinaside \& The Wine Bar

## Salt Tasting Room

YEW seafood + bar
Bronze
Forage
Lift Bar Grill View
The Observatory PiDGiN

Honourable Mention The Fish House in Stanley Park Fraîche
The Oakwood Canadian Bistro Tap Restaurant
Tap \& Barrel Coal Harbour
Tramonto at River Rock Casino
Resort
Via Tevere Pizzeria

WHISTLER
Gold
Alta Bistro
Araxi Restaurant + Bar
Silver
Rimrock Cafe

## VICTORIA AND

 SUNSHINE COASTGold
The Restaurant at Painted Boat Resort Spa \& Marina (Madeira Park)
Silver
Little Jumbo Restaurant \& Bar - Best New Entry, Victoria

The Pacific Restaurant \& Terrace at the Hotel Grand Pacific Stage Wine Bar
Honourable Mention
Aura Waterfront Restaurant + Patio at the Inn at Laurel Point

## BC INTERIOR

Gold
Emerald Lake Lodge (Field)
Emera
Silver
La Bussola Restaurant (Kelowna)
Honourable Mention
Watermark Wine Bar \& Patio
(Osoyoos)
Edmonton
Silver
Wildflower Grill

CALGARY AND THEROCKIES

## Platinum <br> Platinum

Divino Wine \& Cheese Bistro
Gold
Deer Lodge
River Café
Vin Room Mission
Vin Room West
Silver
Buffalo Mountain Lodge
Honourable Mention
Bar C
CHARCUT
SPIRITED INDIVIDUAL PROFESSIONAL AWARD Mark Davidson

## SOMMELIER OF THE YEAR

Mike Bernardo
VINTNERS BRUNCH JUDGES'
CHOICE AWARD
Executive Chef Wayne Sych Joe Fortes Seafood \& Chop House

## Participating Wineries

## * * *

## AUSTRALIA

Australia has become a recognized leader in the wine world by deftly combining tradition with new ideas and technical innovation, with an increasing focus on the distinct regional excellence of Australian wines. More and more consumers are coming to realise that Oz's premium wines offer outstanding character and sense of place as well as value. For more information about Australian wine regions, explore WineAustralia.net.au.

## NEW SOUTH WALES

Shot in the Dark Wines

## Hunter Valley

McGuigan Wines
McWilliam's Mount Pleasant
Tyrrell's
Wyndham Estate

## Riverina

Berton Vineyards
Casella Family Brands
Nugan Estate

## SOUTH AUSTRALIA

Alliance Wine
Hardys Wines
Penfolds
Quarisa Wines
Wolf Blass

## Adelaide Hills <br> Longview Vineyard

Shaw + Smith

## Barossa Valley

Barossa Valley Estate
Bethany Barossa Valley
Inland Trading Co.
Jacob's Creek
Kaesler Vineyards \& Winery
Peter Lehmann Wines
St Hallett
Teusner Wines
Thorn-Clarke Barossa Winemakers
Thorn-Clarke Barossa
Turkey Flat Vineyards
Vinternational
WD Wines
Yalumba

SOUTH AUSTRALIA (continued)
Clare Valley
Wakefield Wines

## Coonawarra

Hollick
Majella Wines
Wynns Coonawarra Estate

## Langhorne Creek

Bleasdale Vineyards
Brothers in Arms
McLaren Vale
Angove Family Winemakers
d'Arenberg
Gemtree Vineyards
Pirramimma Winery
Serafino Wines
Shingleback Wines
Wirra Wirra
Yangarra Estate Vineyard

Padthaway
Henry's Drive Vignerons
VICTORIA
Nagambie Lakes
Tahbilk Group
Strathbogie Ranges
Fowles Wine
Yarra Valley
Coldstream Hills / Abel's Tempest/
19 Crimes
De Bortoli Wines
Tar \& Roses / Tellurian /
Soumah of Yarra Valley Yering Station

## ARGENTINA

Argentina's vast winemaking region is a strip of land located in the west of the country, at the foot of the
Andes range, where the cultivated area covers more than 225,846 hectares. The altitude, the wide range of temperatures, the local know-how, the new technologies and a deeply-rooted popular wine culture lend Argentine wines unique identity and quality. Learn more at WinesofArgentina.org

| Altos Las Hormigas | Finca Decero | Luigi Bosca |
| :--- | :--- | :--- |
| Domaine Bousquet | Bodegas Graffigna | Finca Las Moras |
| Bodega Catena Zapata | Haarth Organic Wines | Familia Zuccardi |
| Bodega Colomé / Bodega Amalaya |  |  |

## Full details,

## Participating

Wineries

## * canada

## BRITISH COLUMBIA

It's easy to find wine regions that are bigger, older, or more famous. However, it is not easy to find a region that is newer, more diverse or more exciting than British Columbia. From Vancouver Island to the Okanagan Valley, take a wine tour of our province in the Acura Tasting Room. Find out more about BC wineries at WineBC.org.

8th Generation Vineyard Backyard Vineyards and Winery Black Hills Estate Winery Cassini Cellars
CedarCreek Estate Winery Culmina Family Estate Winery Haywire
nniskillin Okanagan Estate Intersection Winery LA FRENZ Winery Laughing Stock Vineyards

Nk'Mip Cellars
Noble Ridge Vineyard \& Winery Osoyoos Larose Painted Rock Estate Winery Poplar Grove Winery Quails' Gate Winery Red Rooster Winery Road 13 Vineyards Sage Hills Organic Estate Vineyard \& Winery Sandhill

See Ya Later Ranch
Summerhill Pyramid Winery
TIME Estate Winery
Tinhorn Creek Vineyards
Unsworth Vineyards
Wild Goose Vineyards and Winery

## SAKE

Artisan SakeMaker at Granville Island

Wine lovers already know that Chile offers reliably excellent Cabernet Sauvignon, unique and superb Carmenere, and outstanding examples of exceptional Syrah and Pinot Noir. But cooler coastal areas have been developed to produce clean, fresh whites of matching quality to the already renowned reds. Chile continues to produce wines of great purity, complexity and balance. Visit WinesofChile.org for more information.

| Casas del Bosque | Viña Falernia | Undurraga |
| :--- | :--- | :--- |
| Carmen | Viña Montes | Viña Ventisquero |
| Viña Echeverría | Viña Tabalí |  |

## CROATIA

Although Croatia is participating in the festival for the first time in 2015, grapevines have been grown on the Dalmatian islands since the Bronze Age. Dalmatia continues to be an important wine producing region with a warm, sunny climate ideal for wine production. Croatia's best-known indigenous grape varietal is Plavac Mali, a cross between Zinfandel and Dobričić

## FRANCE

French grapes, techniques and styles have profoundly influenced winegrowing around the world, though in the past generation, New World ideas and influences have created a new wave of fruitier, fun-to-drink wines especially from the South. Nevertheless, traditions live on, and wines from Bordeaux, Burgundy, Champagne, Alsace, the Loire, and the Rhône continue to provide benchmarks for winemakers everywhere. Indulge yourself at FrenchFoodandBeverages.com.

Château de Caraguilhes
Cave de Tain
François Lurton

Château Gassier
Gérard Bertrand

Les Grands Chais de France Louis Bernard

## GERMANY

In the cool weather of northern Europe, the production of fine wine requires not only quality vines and technical skill, but also imagination and a dedication to excellence. The resulting wines maintain a cult following among wine lovers. Riesling is the noble variety of Germany, producing some of the finest white wines in the world. Discover more at Germanwineusa.com

Deinhard / Schloss Johannisberg
Henkell \& Co.
Weingut St. Urbans-Hof


## ITALY

Italy is the largest producer of wine in the world and has more varieties planted than any other country. Though Italy is most noted for its noble reds, like Chianti, Barolo and Brunello, it is also a major producer of white wines, ranging in style from light and fruity to oak-aged versions of impressive substance and depth. Find out about Italian wine at ItaITrade.com.

| Anna Spinato | Giusti Wine | Ruffino |
| :--- | :--- | :--- |
| Cleto Chiarli | Mionetto | Tenuta Sant'Antonio |
| Collavini | Monte del Frà | Tenuta Sette Ponti / Feudo Maccari |
| Damilano | Poderi dal Nespoli | Zenato |
| Farnese | Cantine Riondo |  |

Cantine Giacomo Montresor

Rocca delle Macìe

## Participating

## 社**

## NEW ZEALAND

Mild, sunny summers and marked differences between day and night-time temperatures slow the ripening of grapes and allow them to develop pure, intense varietal flavours. This is the foundation of New Zealand wines' elegance and power, and helps explain their famed balance, structure and food friendliness. Regional diversity is dramatic, enabling a striking array of wine varieties and styles to flourish. Visit NZWine.com for more information.

| Giesen Estate Winery | Marisco Vineyards | Sacred Hill Vineyards |
| :--- | :--- | :--- |
| Kim Crawford | Mud House Wines | Villa Maria Estate |

## ©

## PORTUGAL

The image of Portuguese wine is dominated by the centuries-old tradition of Port and Madeira, but the country is full of dynamic young winemakers who are using new technology to enhance and amplify tradition. The traditional wines are better than ever, but the new innovations - such as the dry reds of the Douro, offer outstanding quality. Learn more at ViniPortugal.pt.

Taylor Fladgate / Fonseca / Croft Port

## SOUTH AFRICA

The vineyards of the Western Cape are situated at the southernmost tip of Africa, enjoying a Mediterranean climate with cool, wet winters and warm, dry summers and produce distinctive, elegant and complex wines. Syrah and Cabernet Sauvignon produce top red wines, while the under-rated Chenin Blanc is helping to give South Africa a unique varietal expression. Visit WoSA.co.za for more information.

Fairview Wines
Glen Carlou
The Grape Grinder

## SPAIN

Spain's wine regions encompass a wide range of climates and soil types. Its bodegas make bold, cellar-worthy reds, fresh and fruity whites, distinct sparkling wines and, of course, a wide range of styles and flavours of Sherry. While Spain produces some of the most sought-after cult wines on the planet, it also continues to offer some of the world's best wine values. Learn more at FoodsWinesfromSpain.com.

## Araex Gil Family Estates González Byass

Grandes Vinos y Viñedos
IberWine
Jorge Ordóñez


## CALIFORNIA

California is established as one of the great wine regions of the world. California vintners are full of energy, passion and vision, and are committed to sustainable agriculture, taking steps to ensure that Golden State winegrowers will have viable and outstanding land for growing wine grapes and producing world-class wines long into the future. DiscoverCaliforniaWines.com is your portal to California wines.

Beaulieu Vineyards
Cannonball Wine Company
Chateau St. Jean
Delicato Family Vineyards
Dry Creek Vineyard
Duckhorn Wine Company
rancis Ford Coppola Winery Hess Collection / Artezin

Jackson Family Wines Michael David Winery Pine Ridge Vineyards Plume Winery /
Lake Sonoma Winery Ravenswood
Robert Mondavi Winery Rodney Strong Vineyards

Signorello Estate Winery Silver Oak Cellars / Twomey Cellars Sterling Vineyards
Terravant Winery
Trim / Edge / Fuse Wines
Wente Vineyards

## WASHINGTON

Washington State has a recognized reputation for consistency, quality and value. The growing conditions are superb: aridity, well-drained soils, and long hours of sunlight. Cabernet Sauvignon and Merlot are often spectacular, while Syrah can be rich, complex and world class. Washington Chardonnay, Sauvignon Blanc and Riesling invariably present textbook varietal character, and are consistently great value for money. Learn more at WashingtonWine.org.
Charles Smith Wines
Columbia Crest

## MULTI-NATIONAL

One True Vine


## Consulates

Consulate General of Argentina
Australian Consulate
Consulate General of Chile
Embassy of the Republic of Croatia
Consulate General of France

## Participating Agents

Andrew Peller
Andrew Peller Import Agency
Appellation Wine Marketing
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The Bacchus Group
Blue Note Wine \& Spirits Burrows, Luongo \& Associates
Charton-Hobbs
Christopher Stewart Wine \& Spirits
Constellation Brands Corby Spirit and Wine David Herman \& Son
Delegat Canada
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Direct Wines
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BC Hospitality Foundation
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Distribution Branch
Canadian Association of
Professional Sommeliers

Consulate General of the Federal Republic of Germany Consulate General of Italy Consulate General of Japan New Zealand Consulate General

## Dream Wines

E \& J Gallo Winery Canada Evolution Fine Wines Galileo Wine \& Spirits Giusti Wine
Icon Fine Wine \& Spirits International Cellars Kirkwood Diamond Canada Landmark Selections Liberty Specialty Imports Lifford Wine \& Spirits Lone Tree Cellars Mark Anthony Fine Wine Merchants
Mondia Alliance Wines \& Spirits Natural Wine \& Spirit Imports
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Summit Fine Wines Tandem Wine Selection Treasury Wine Estates Trialto Wine Group
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## Pedersen's Rentals

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## Special thanks to:

## Sponsors of the new BUY THE CASE shop the World program

The Import Vintners \& Spirits Association is the trade association representing the interests of agents and importers of imported beverage alcohol products in BC and Alberta. Over $80 \%$ of the wineries attending this year's Festival are represented by Agent members. www.ivsa.ca

## BC Hospitality Foundation

The BC Hospitality Foundation provides support for individuals within the hospitality community, beyond traditional medical benefits and insurances, who are coping with a financial crisis arising from a health or medical condition. As well, it is committed to supporting the industry's next generation by providing scholarships to selected students enrolled in hospitality, culinary and wine programmes in $B C$.

| Presenting Sponsor | Charity |
| :--- | :--- |
| $\frac{\text { THE VANCOUVERSUN }}{\text { sERIOUSLY wEstcoast }}$ |  |

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WINE \&ALIGN

## Event and International Festival Tasting Sponsors

Big thanks to the sponsors of our International Festival Tastings and special events. Those logos are next to their relevant event descriptions in the brochure and online.

Barossa Grape \& Wine
BC Wine Institute
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González Byass
Laughing Stock Vineyards McLaren Vale Grape \& Wine Tourism Association

Montes
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Salut!
Terra Breads
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Wines of Argentina
Wynns Coonawarra Estate

## Bard on the Beach Shakespeare Festival BardontheBeach.org BardontheBeach.org

## Mission

To perform, explore and celebrate the genius of William Shakespeare.

## Vision:

To create an enduring contribution to the cultural fabric of the community as an inspiring centre of Shakespeare performance, education and understanding.

Celebrating its 26th Season in 2015, Bard on the Beach is the Vancouver International Wine Festival's charitable beneficiary. One of Canada's largest not-for-profit, professional Shakespeare festivals, Bard's home is a magnificent waterfront setting in Vancouver's Vanier Park where it offers Shakespeare plays, related dramas and special events in two modern performance tents every summer. The 2015 season, running from June 4 to September 26, opens with the hilarious audience favourite, The Comedy of Errors, playing on the BMO Mainstage repertory with the epic tragedy King Lear, a co-production with Theatre Calgary and starring Shaw \& Stratford estival veteran Ben Campbell as Lear. In the intimate Douglas Campbell tent, the Howard Family Stage hosts a world premiere of a new play based on best-selling author C.C. Humphreys' historical novel Shakespeare's Rebel it alternates with a music-filled Jazz Age setting of Shakespeare's Love's Labour's Lost.

In addition to its plays, the Festival offers opera, choral and orchestral concerts, wine tastings and educational events. The tented Bard Village is home to many activities and amenities including informal pre-show In A Nutshell talks, concession and bar services, and a Bard boutique.

Bard engages a team of exceptional actors, directors, designers and technicians each season, along with yearround administrative staff and teaching artists; it is also supported by more than 250 volunteers each year. Bard's critically-acclaimed plays repeatedly draw full houses; season attendance reached a record 100,000 in 2014 and more than 1.4 million patrons have enjoyed the Bard experience since 1990.

Through its constantly expanding community outreach, Bard hosts the popular Young Shakespeareans Workshops for youth and teens at the site during the summer and Bard in the Classroom workshops for students and teachers during the school term. In 2014, it launched the Riotous Youth program to provide further Shakespearean theatre education to some of its summer workshop graduates.

Bard on the Beach is extremely proud and honoured to be the Wine Festival's charitable recipient. The partnership is invaluable, helping Bard maintain its signature high artistic standards and educational programs while at the same time keeping its programming affordable for hundreds of thousands of local residents and city visitors.


## $A B A B=B C T$ JUNE 4 - SEPT 26, 2015

## On the BMO $\Perp$ Mainstage

## THECOMEDY OF ERRORS <br> KiNG <br> EAR <br> In collaboration <br> Theatre Calgary

On the Howard Family Stage

## SHAKESPEARES REBELCC LOST

Tickets on sale in April • All seats reserved

> REGISTER NOW FOR BARD E-NEWS
for exclusive offers and play details!


VANCOUVER
Bard on the Beach is a proud beneficiary of the wine filivil
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