A Fundraiser for BARD ON BEACH VANCOUVER
INTERNATIONAL
WINE FESTIVAL

TRADE DAYS

CONFERENCE February 25-27

Presented by THE VANCOUVER SUN

February 20-March 1, 2015

Sponsored by **BCBUSINESS**

WINE PROGRAM EXCELLENCE AWARDS Sponsored by

VANCOUVER MAGAZINE

Global Focus SYRAH+SHIRAZ

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Featuring

Take Gismondi wine shopping with you.

Find wine suggestions sorted by price, colour, varietal and more. Satisfy your craving for wine knowledge with articles and videos from one of the most respected wine experts in North America.



CHECK IT OUT TODAY: SUNWINECRITIC.COM





37th Vancouver International Wine Festival

Presented by



The Wine World is Here... To Do Business With You

1,750+ wines • 14 countries • 170 wineries • 53 events • 8 days • 25,000 wine lovers

#1 Food, Wine & Hospitality Industry Event in Canada, BizBash.

The Trade Days Conference program is an integral part of Canada's premier wine show, designed to meet the needs of professionals in the hospitality and food and beverage industries. These trade focused events are designed to increase knowledge and expertise and introduce exciting new wines to the marketplace. Three days of seminars and tastings will introduce sommeliers, retailers, buyers, servers, chefs and media to the latest industry trends. With leading wine experts and principals from around the world pouring their products and sharing their trade secrets in person, this is without a doubt the pre-eminent opportunity in Canada to meet the men and women behind the wines you sell and serve.

How to Order

VanWineFest.ca • 604.873.3311 • Toll Free 1.877.321.3121

Trade Days Conference events are restricted to those in the wine, restaurant and hospitality industries who buy, sell, serve or market wine. Individuals purchasing tickets for these events must register and provide their name, occupational title, and the name of their establishment prior to booking. A name tag with this information is required for entry to all Trade tasting sessions, including Buyers Only Hour.

Tickets to all Trade Days Conference events go on sale Tuesday, January 27 at 9:30 a.m.

Online at VanWineFest.ca

Phone 604.873.3311 / Toll free 1.877.321.3121

In person at 305-456 West Broadway

Monday-Friday, 9:30 a.m.-5 p.m.

- · All tickets are final sale. No refunds, exchanges or replacement tickets.
- · All ticket prices include wine, food (if it is a food event), gratuities, service charges and taxes.
- All attendees must be 19+. NO MINORS. Note: Two pieces of ID will be required at the door.
- Please taste responsibly. Make a plan to Get Home Safe.
- Festival events begin promptly. Seating for latecomers is not guaranteed and money will not be refunded.
- VanWineFest and Bard on the Beach do not accept liability for tickets lost or misplaced.
- · Ticket limits apply to some events.
- Winery dinners, the Gold Pass, Super Saturday Pack, Trade Days Conference Pass and beVancouver.com offer are only available until February 10.
- · Program is subject to change.

Printed festival information is subject to change without notice. Visit VanWineFest.ca for current program details and further ticketing information.

Follow us on Twitter 💆 @VanWineFest, join the #VIWF conversation, or like us on Facebook 🖪 /VanWineFest for the latest festival updates.



REGIONS

These are some of the Australian wine regions to explore at the festival. For a full list and more details visit our website

Semillion that is world-renowned.

VICTORIA Canberra (ACT)

Melbourne

TASMANI

NEW SOUTH WALES

HUNTER VALLEY, NEW SOUTH WALES Home to a unique and age-worthy expression of

2. RIVERINA, NEW SOUTH WALES A tremendous diversity of varieties and wine styles is produced in this picturesque region.

5. STRATHBOGIE RANGES, VICTORIA

3. YARRA VALLEY, VICTORIA The cool temps help shape elegant Pinot Noir, sparkling wine, Chardonnay and Shiraz.

4. GOULBURN VALLEY, VICTORIA Home to the oldest Shiraz and Marsanne vineyards in Victoria.

A classic Victorian bushland region; best known for Shiraz, Chardonnay and lip-smacking Riesling.

6. ADELAIDE HILLS, SOUTH AUSTRALIA The cool vineyards sitting at 400 metres have helped Sauvignon Blanc become the signature variety.

7. BAROSSA, SOUTH AUSTRALIA The largest plantings of old vine Shiraz, Grenache and Mourvèdre in the world.

8. CLARE VALLEY, SOUTH AUSTRALIA This picturesque hilly region has established itself as one of the best producers of dry

Riesling in Australia. 9. LANGHORNE CREEK, SOUTH AUSTRALIA

Many varieties thrive in this gentle climate but it's Cabernet and Shiraz that steal the show.

10. MCLAREN VALE, SOUTH AUSTRALIA

The star performers of this ocean-side region are Shiraz and Grenache from some of the oldest vines in the world.

11. PADTHAWAY, SOUTH AUSTRALIA

Located in the Limestone Coast Zone and famous for peach and melon-flavoured Chardonnay.

12. MARGARET RIVER, WESTERN AUSTRALIA

Cooling ocean breezes shape complex Cabernet Sauvignon and some of Australia's best Chardonnay.

13. TASMANIA

Tasmania is a Pinot Noir, Chardonnay and sparkling wine heaven for Australian wine producers.



Today, the Australian winemaking landscape is defined by adaptability, a demand for perfecting our craft and fearlessness. These attributes, when combined with regional diversity, result in authentic wines that excite and capture a sense of place and vintage.

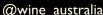
During the 2015 festival, we invite you to Savour Australia through seminars, events, tasting trails and remarkable meals that celebrate our wine and food evolution over the decades.

I ♥SHIRAZ

Shiraz is the global focus of the 2015 festival and February 27, 2015 is Global Shiraz Day.

Taste, tweet and share

#iloveshiraz



BUYTHE CASE Shop the World Program

DID YOU KNOW...

Many of the Tasting Room wines are available to be ordered **BUY THE CASE** from representatives at the winery tables!

These wines are identified with the **BUY THE CASE** neck tags.

Orders will be processed at the conclusion of the Festival and shipped, within two weeks to your preferred BCLDB stores.





The IVSA is the proud sponsor of the **BUY THE CASE** program.

The Trade Days Conference Pass provides badge and ticket access to the trade portion of VanWineFest. Passes are available online, by phone at 604.873.3311 or 1.877.321.3121, or in person at 305-456 West Broadway.

\$320 (\$508 value) includes:

Thursday, February 26

Past, Present, Future: Two Centuries of Winemaking

9:30-11:15 a.m. VCC West, meeting room 109 Theme Country Plenary

Principals Welcome Lunch

11:30 a.m.-1:15 p.m. VCC East, Exhibit Hall A Lunch

Trade Tasting

(including Buyers Only Hour) 1:30-5 p.m. VCC West, Ballroom D Wine Tasting

International Festival Tasting

7-10 p.m. VCC West, Ballroom D *Wine Tasting*

Friday, February 27

Excitement in a Glass

9:30-11:15 a.m. VCC West, meeting room 109 Wine Seminar

Oceans, Altitudes & Attitudes

9:30-11:15 a.m. VCC West, meeting room 110 Wine Seminar

The Sherry Revolution

9:30-11:15 a.m. VCC West, meeting room 118 *Wine Seminar*

Celebrating Excellence: The 12th Annual Awards Lunch Featuring Award-Winning

Featuring Award-Winning
Australian Wines
11:30 a.m.-1:15 p.m.

VCC East, Parkview Terrace

Lunch

Trade Tasting

(including Buyers Only Hour) 1:30-5 p.m. VCC West, Ballroom D Wine Tasting

International Festival Tasting

7-10 p.m. VCC West, Ballroom D Wine Tasting You can also add on the following events to your Trade Days Conference Pass:

Add a Masterclass (\$60) Decades Apart or Shiraz: Au

Decades Apart or **Shiraz: Aussie Superstar** (see page 10)

Add the Friday Wells Fargo Gold Pass Tasting Lounge (\$80)

A selection of festival bottles and light bites, and a refuge from the Acura Tasting Room

FREE TICKET WITH HOTEL BOOKING

DON'T WINE AND DRIVE

Book a downtown hotel through beVancouver.com and get one FREE International Tasting ticket (\$89 or \$68 value).

Choose from 35+ hotels. One ticket per booking.



Buy tickets: VanWineFest.ca 604.873.3311

Trade Tasting

VCC West, Ballroom D 1055 Canada Place 2:30-5 pm \$45

Sponsored by



Enjoy samples at



Caffè Umbria
Dairy Farmers of Canada
Natural Chocolate Works
Terra Breads
Terra International Foods
Whistler Water

Supporters







BC Liquor Stores Festival Wine Shop hours:

February 26 and February 27 1:30-5 p.m. and 7-10 p.m. February 28 3-5 p.m. and 7-10 p.m.

Entry with tasting room ticket only



Thursday, February 26 and Friday, February 27

935+ wines • 170 wineries • 14 countries

The Trade Tasting is the best opportunity to explore the Acura International Festival Tasting Room with your industry peers. This is a fantastic opportunity to meet wine producers from around the world, to taste rare wines, and perhaps to discover the next big thing in the industry.

165 exclusive wines (plus 770+ festival wines) available

The Trade Tastings are not only an excellent opportunity to network and taste away from the evening crowds, but also a chance to sample 165 wines of unique or special interest; these are in addition to the 770+ served at both trade and public tastings. A winery principal, identified by a royal blue lanyard, is a senior member of the winery, intimately involved in the wine-producing process as a winemaker, proprietor or senior executive. Feel free to ask questions – this is the best opportunity to find out more about each wine. Explore regional stations hosted by Argentina, Australia, British Columbia, New York State and New Zealand.

Buyers Only Hour

Each day, the first hour in the room (1:30-2:30 p.m.) is reserved for trade buyers and executive chefs only, providing the time and freedom to taste wines and connect with wine industry personalities away from the crowds. VanWineFest defines buyers as wine and/or food industry trade professionals who purchase multiple cases of wine per month on behalf of their establishment.

SAVOUR

Savour Australia

This year's theme country offers a dynamic look at the history, evolution and revolution of Australia through 55 award-winning wineries in a special section of the room. Attendees will sip and savour their way through regional

zones, Shiraz intensives and an interactive tasting station themed around Cool Climate, Mod Oz, the Chardonnay revolution, the Epicurean Way, and wine science with the Australian Wine Research Institute.

Syrah+Shiraz

This year's global focus is Syrah (aka Shiraz). You'll find a wide variety of Syrah and Shiraz throughout the Acura Tasting Room, as a varietal and in a blend, including a special tasting station to help you explore the regional expressions of this versatile grape.

Two ways to buy wine onsite

- BC Liquor Stores Festival Wine Shop all public wines are available for purchase in the wine shop. You can bottle check your purchases until you leave the tasting. Wine purchases can be shipped to your nearest BC Liquor Store.
- Buy the Case Order forms for case lots of wine will be available at winery tables. Put an order in for your must-have wines and you'll be able to pick up the cases at your closest BC Liquor Store within two weeks of the festival.

Registration Required

Members of the trade must register online to purchase Trade Days Conference tickets. Individuals purchasing tickets for these events must provide their name, occupational title, and the name of their establishment prior to booking. A name tag with this information is required for entry to all Trade tasting sessions, including Buyers Only Hour. To attend the Buyers Only Hour from 1:30-2:30 p.m., please ensure that you identify yourself as a buyer during the registration process.

TASTE ZSHOP AT THE FESTIVAL!

Watch for **blue dot** products available only at the festival wine shop!

VISIT THE

BC LIQUOR STORES
FESTIVAL WINE SHOP
LOCATED AT THE
TASTING ROOM EXIT.

BUY NOW CARRY LATER

For your convenience, the BC Liquor Stores Wine Shop offers a free bottle check service. Buy your selection early in the evening then have it set aside for you to pick up when you leave. For added convenience, purchases can be shipped free of charge to your local BC Liquor Store.

GET HOME SAFE FREE TRANSIT TICKET

After the tasting, visit the BC Liquor Stores Get Home Safe booth, located outside the Festival Wine Shop, and pick up a complimentary single zone transit ticket. The ride's on us!

BC LIQUOR STORES FESTIVAL WINE SHOP HOURS

FEBRUARY 26 1:30 – 5:00 p.m. FEBRUARY 27 1:30 – 5:00 p.m. FEBRUARY 28 3:00 – 5:00 p.m.

BC LIQUORSTORES CELEBRATE LIFE...ENJOYRESPONSIBLY

www.bcliquorstores.com

Full details. including wines, found at VanWineFest.ca

Wednesday, February 25

VCC West. meeting room 109 1055 Canada Place 10 a.m.-12 p.m. \$60

VCC West. meeting room 110 1055 Canada Place 1:30-3:30 p.m.

\$60

Thursday, February 26

VCC West, meeting room 109 1055 Canada Place 9:30-11:15 a.m. \$45

VCC East. Exhibit Hall A 999 Canada Place 11:30 a.m.-1:15 p.m. \$75

Decades Apart

This masterclass is a study of young and old, aging and ageability, legacy and longevity. Look at an incredible collection of regional Australian wines as they are at release and after cellaring for ten to fifteen years. See the ageing capacity and debate the future of these wines.

Sponsored by



Shiraz: Aussie Superstar

This masterclass will explore Shiraz diversity showing regional expressions of the variety sourced from the many viticultural corners of Australia. Gain insight into the full spectrum of exciting styles emerging in Australia and better understand the influences that winemaking techniques, geology and geography are having on this variety.

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Past, Present, Future: Two Centuries of Winemaking

Hosts Anthony Gismondi, Mark Davidson and a panel of iconic winemakers discuss Australia's 200 years of winemaking through the themes of history, evolution and revolution. Examine the regions and traditions that have shaped Australian wine legacy, the winemaking landscape that exists today and a trend-spotting sneak peak at the future.

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Principals Welcome Lunch

Join the 170 participating winery principals at this kick-off to the first tasting room session. Get a sneak peek of select wines from the room while catching up with peers and principals. Then find a seat at our long tables to enjoy a delectable buffet-style menu created by VCC's Executive Chef Blair Rasmussen. Wines will be grouped alphabetically by wine agency. (See list of participating agencies on page 24).

Sponsored by



Friday, February 27

Excitement in a Glass

Take five top sommeliers and wine buyers, add 10 wines from around the world that caught their attention, and what do you get? A glimpse of what's hot in the industry and the chance to taste exciting wines. Sommelier and wine educator Mark Davidson moderates the panel of Mike Bernardo, Barbara Philip MW, DLynn Proctor, Treve Ring and Terry Threlfall.

VCC West. meeting room 109 1055 Canada Place 9:30-11:15 a.m. \$45

Oceans, Altitudes & Attitudes

Journey into the elegant cool-climate world of Australia. See how high altitude wine regions and ocean proximity, combined with evolving winemaking practices and attitudes, have influenced the sparkling wines, Pinot Noirs, Chardonnays, and Cabernets being crafted in Australia.

VCC West, meeting room 110 1055 Canada Place 9:30-11:15 a.m. \$45

Sponsored by





The Sherry Revolution

Sherry is one of the most misunderstood wines. However, things are changing - a world-wide Sherry Revolution is underway in restaurants, bars and at retail. Sherry is conquering the most nonconformist palates. Vicky González-Gordon of González-Byass and Daenna Van Mulligen will speak to Sherry's relevancy and resurgence. Viva la Sherry Revolution!

VCC West. meeting room 118 1055 Canada Place 9:30-11:15 a.m. \$30

Sponsored by



Celebrating Excellence: The 12th Annual Awards Lunch **Featuring Award-Winning Australian Wines**

The spotlight is on Wine Australia at this annual lunch, which features the presentation of the Wine Program Excellence Awards. Sommelier of the Year and Spirited Industry Professional (SIP) awards. Australia has no shortage of wines with top awards and accolades backed up by quality and value in the bottle. To pay homage to the industry and restaurant award-winners. Australia presents a stunning line-up of highly scored wines paired with delicious examples of Australia's culinary evolution and fusion trends.

VCC East, Parkview Terrace 999 Canada Place 11:30 a.m.-1:15 p.m. \$75

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Trade Days Personalities

Mike Bernardo, Director of Operations, Wine Director Vij's Group. Excitement in a Glass

Aaron Brasher, Regional Director – Asia Pacific, Wine Australia, Decades Apart; Shiraz: Aussie Superstar

Richard Carras, Vice President and Partner, Authentic Wine & Spirits Merchants, Principals Welcome Lunch

Mark Davidson, Global Education Director, Wine Australia, Decades Apart; Shiraz: Aussie Superstar; Excitement in a Glass; Past, Present, Future

Jane Ferrari, Ambassador / Winemaker, Yalumba, Past, Present, Future

Matt Fowles, Proprietor, Fowles Wine, Past. Present. Future

Anthony Gismondi, Columnist, The Vancouver Sun, gismondionwine.com, *Past, Present, Future*

Vicky Gonzales-Gordon, International Marketing Manager, González Byass, The Sherry Revolution

Josh Greene, Editor/Publisher, Wines & Spirits Magazine, *Oceans, Altitudes & Attitudes*

Matt Herde, Export Director, Tahbilk Group, Decades Apart

Luke Higgins, Director, Commercial Operations, St Hallet, *Decades Apart*

Sue Hodder, Senior Winemaker, Wynns Coonawarra Estate, *Decades Apart*

Laura Jewel MW, UK/Europe Director, Wine Australia, Shiraz: Aussie Superstar

DJ Kearney, Wine Consultant/Sommelier Instructor, *Oceans, Altitudes & Attitudes*

David Lawrason, Wine Writer, WineAlign, Toronto Life, Grapevine, *Oceans, Altitudes & Attitudes*

Fred Lee, Man About Town, CBC Radio & The Vancouver Courier, 12th Annual Awards Lunch

David LeMire MW, Global Sales and Marketing, Shaw + Smith, Shiraz: Aussie Superstar

Neil McGuigan, CEO/Chief Winemaker, McGuigan Wines, Decades Apart; Past. Present. Future

Scott McWilliam, 6th Generation Winemaker, McWiliam's Mount Pleasant. Decades Apart

Bob Paulinski MW, Senior Vice President – Wine, Bevmo!, Shiraz: Aussie Superstar

Rhys Pender MW, Owner, Wine Plus+ Education & Consulting, Shiraz: Aussie Superstar; Oceans, Altitudes & Attitudes

Barbara Philip MW, Portfolio Manager - Wines of Europe, BCLDB, Shiraz: Aussie Superstar; Excitement in a Glass

DLynn Proctor, Winemaking Ambassador, Penfolds, Decades Apart; Excitement in a Glass

Blair Rasmussen, Executive Chef, Vancouver Convention Centre, *Principals Welcome Lunch*; 12th Annual Awards Lunch

Josh Reynolds, Editor, Vinous, Past, Present, Future

Treve Ring, wine writer/editor, WineAlign, gismondionwine.com, Past, Present, Future; Excitement in a Glass

Brad Royale, Wine Director, Canadian Rocky Mountain Resorts, *Past, Present, Future*

Terry Threlfall, Sommelier + Consultant, Festival Sommelier, *Excitement in a Glass*

Daenna Van Mulligen, Publisher, WineDiva.ca, WineScores.ca, *The Sherry Revolution*

Brian Walsh, Chairman of the Board, Wine Australia, *Past, Present, Future*

Also of interest to members of the trade:

Sixth Annual Seminar on Wine and Liquor Law in British Columbia Monday, February 23, 2015 Metropolitan Hotel Vancouver, BC

New regulations, licensing structures and opportunities. For full conference details, please visit VanWineFest.ca

S LAW SEMINARS INTERNATIONAL



Festival at a Glance

For full event details and to buy tickets online visit VanWineFest.ca All events available by phone at 604.873.3311 or 1.877.321.3121. Winery dinners, packs & passes available until February 10, 2015

☐ Wine Tasting☐ Wine Mingler ■ Wine Seminar ■ Wine & Food Grazing ■ Lunch & Brunch■ Winery Dinner■ Trade Only Events

\$89



Follow the Festival on Twitter 💆 @VanWineFest #VIWF

Like the Festival on Facebook f/VanWineFest

February 20-March 1, 2015

Friday, February 20	Tuesday, February 24		Wednesday, February 25		Thursday, February 26	Friday, February 27		Saturday, February 28		Sunday, March 1
Bacchanalia Gala Dinner + Auction 5:45-11 p.m. The Fairmont Hotel Vancouver Winery Dinner, Auction \$395/\$3160 table of 8	A Decade of Portfolio 4-5:30 p.m. Borden Ladner Gervais Wine Seminar \$100		Decades Apart 10 a.m12 p.m. VCC West <i>Masterclass (Trade)</i> \$60		Past, Present, Future: Two Centuries of Winemaking 9:30-11:15 a.m. VCC West Theme Country Plenary (Trade) \$45	Excitement in a Glass 9:30-11:15 a.m. VCC West Wine Seminar (Trade) \$45	Oceans, Altitudes & Attitudes 9:30-11:15 a.m. VCC West Wine Seminar (Trade) \$45	Restaurant Australia 12-2 p.m. VCC West Grazing Lunch \$99	Celebrate Argentina 12-2 p.m. V at Earls Yaletown Grazing Lunch \$69	Vintners Brunch 11:30 a.m2 p.m. VCC West Brunch \$150/\$1450 table of 10
Monday, February 23	The Age of Semillon 6:30-10 p.m. Coast Restaurant Winery Dinner \$120	Australia: East Meets West 6:30-10 p.m. West Restaurant Winery Dinner \$190	Shiraz: Aussie Superstar 1:30-3:30 p.m. VCC West Masterclass (Trade) \$60		Principals Welcome Lunch 11:30 a.m1:15 p.m. VCC East Lunch (Trade) \$75	The Sherry Revolution 9:30-11:15 a.m. VCC West Wine Seminar (Trade) \$30		Dine Italia 11:30 a.m2:30 p.m. La Terrazza Sit-down Lunch \$125	New Zealand: Passionate Pairings 12-2 p.m. The Boathouse at Kits Beach Grazing Lunch \$69	Aromatics Kitchen Party 3-5 p.m. Miele Showroom Wine Mingler \$59
Buona Sera per il Vino 6:30-10 p.m. Siena Winery Dinner \$140	Croatia Uncorked 6:30-10 p.m. L'Abattoir Winery Dinner \$145	From Tapas to Tempranillo 6:30-10 p.m. España Winery Dinner \$120	California's Secret Gems 6:30-10 p.m. Cioppino's Mediterranean Grill Winery Dinner \$225	Diversity of the Barossa 6:30-10 p.m. Blue Water Cafe Winery Dinner \$185	Trade Tasting 2:30-5 p.m. VCC West Wine Tasting (Trade) \$45 Buyers Only Hour 1:30-2:30 pm	Celebrating Excellence: 12th Annual Awards Lunch Featuring Award-Winning Australian Wines Spirited Industry Professional Award, Sommelier of the Year, Wine Program Excellence Awards 11:30 a.m1:15 p.m. VCC East Lunch (Trade) \$75		International Festival Tasting 3-5 p.m. VCC West Wine Tasting \$68		Down Under with Bill Hardy 6:30-10 p.m. Brix Restaurant & Bar Winery Dinner \$150
Mondavi on the Mountain 6:30-10 p.m. The Observatory Winery Dinner \$145 (includes Grouse Mountain Skyride)	Passione e Territorio 6:30-10 p.m. Cioppino's Enoteca Wine Rooms Winery Dinner \$225	Sonoma in the Park 6:30-10:30 p.m. Seasons in the Park Winery Dinner \$150	Icons & Heroes 6:30-10 p.m. Café Medina Winery Dinner \$120	Kissed by the Left Bank 6:30-10 p.m. Left Bank Winery Dinner \$125	All About Syrah 5:15-6:45 p.m. VCC West Wine Seminar \$65	Trade Tasting 2:30-5 p.m. VCC West Wine Tasting (Trade) \$45 Buyers Only Hour 1:30-2:30 pm	Barossa's Old Vine Heritage 5:15-6:45 p.m. VCC West Wine Seminar \$75	25 Under \$25 5:15-6:45 p.m. VCC West <i>Wine Mingler</i> \$49		Edification by Wolf Blass 6:30-10 p.m. Boulevard Kitchen & Oyster Bar Winery Dinner \$120
Under Valpolicella Sky 6:30-10 p.m. CinCin Winery Dinner \$175	Three Continents of Terroir 6:30-10 p.m. Provence Mediterranean Grill Winery Dinner \$149		The Penfolds Collection 6:30-10 p.m. Hawksworth Restaurant Winery Dinner \$225	Wizards of Oz 6:30-10 p.m. Chambar Winery Dinner \$150	Wynns: Benchmark Terroir 5:15-6:45 p.m. VCC West Wine Seminar \$65	Geological Gems 5:15-6:45 p.m. VCC West Wine Seminar \$55	Montes: 25 Years + Beyond 5:15-6:45 p.m. VCC West Wine Seminar \$75	McLaren Vale Scarce Earth 5:15-6:45 p.m. VCC West Wine Seminar \$55	Mod Oz 5:15-6:45 p.m. VCC West Wine Seminar \$45	
	Savour Australia 8:30-10:30 p.m. 130 West Wine Mingler \$65		California Cruisin' 8:30-11 p.m. Brix Restaurant & Bar <i>Wine Mingler</i> \$6 5		Curtain Raiser 6-7 p.m. VCC West Wine Mingler Invitation & Gold Pass only	Gold Pass Tasting Lounge 5:30-9 p.m. VCC West Wine & Food Grazing \$169 includes Friday IFT		Gold Pass Tasting Lounge 5:30-9 p.m. VCC West Wine & Food Grazing \$169 includes Saturday IFT		
	International Festival Tasting 7-10 p.m. VCC West Wine Tasting	International Festival Tasting 7-10 p.m. VCC West Wine Tasting		International Festival Tasting 7-10 p.m. VCC West Wine Tasting		15				

\$89



2015 Celebrating Excellence Program

Three annual industry awards will be presented at the 12th Annual Awards Lunch:

- Spirited Industry Professional Award
- · Sommelier of the Year
- The Wine Program Excellence Awards

Come and celebrate with Vancouver's best!

For more information and a full list of past winners of these awards, visit VanWineFest.ca.

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Wine Program Excellence Awards

The Vancouver International Wine Program Excellence awards pay tribute to restaurateurs who have committed to producing an original and creative wine program. Restaurants are invited to submit their wine program details to a panel of respected wine critics for judging. The categories open are: Platinum, Gold, Silver, Bronze and Honourable Mention.

Key criteria:

- The philosophy behind the restaurant's wine program
- · How successfully wine and food pairing goals match the philosophy
- · Wine education for staff
- User-friendly format free of grammatical and spelling errors
- · Value for consumers

Winners will be announced at the Awards Lunch and will be posted online at the VanWineFest website, and the results will be published in Vancouver Magazine and The Vancouver Sun.

Applications for the 2016 Wine Program Excellence Awards will close November 30, 2015.

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Sommelier of the Year

The Sommelier of the Year was selected in November by the BC Chapter of the Canadian Association of Professional Sommeliers (CAPS) at an intensive one-day competition, evaluating wine knowledge and service. As Sommelier of the Year, the winner joins an elite group of Canadian sommeliers and receives a Trade Days Conference Pass to attend the Vancouver International Wine Festival in the following year.

Past winners:

- Mike Bernardo (2014)
- · Samantha Rahn (2013)
- Terry Threlfall (2012)
- Owen Knowlton (2011)
- Kurtis Kolt (2010)

- Andrea Vescovi (2009)
- Neil Ingram (2008)
- Chris Van Nus (2007) Sebastien Le Goff (2006)
- Tom Doughty (2005)
- Mark Taylor (2004)
- Barbara Philip, MW (2003)
- Peter Bodnar Rod (2002)
- Mark Davidson (2001)
- Brent Havman (2000)

In partnership with



Spirited Industry Professional

The annual Spirited Industry Professional Award is presented to an individual who has made a significant contribution to the sales, service or promotion of wine in British Columbia, VanWineFest solicits nominations from across the province to recognize Spirited Industry Professionals who have made a significant and indisputable impact upon British Columbian wine culture.

Past winners:

- Mark Davidson (2014)
- Sid Cross (2013)
- Richard Carras (2012)
- Jurgen Gothe (2011)
- Anthony Gismondi (2010)
- John Schreiner (2009)
- . Christine Coletta (2008)
- David Scholefield (2007)
- Darryl Weinbren (2006)

Vintners Brunch Food and Wine Pairing Competition

During the annual Vintners Brunch, a panel of experts will put the chefs to the test with their analysis of just how well they've paired their dish with their featured wine. The results are announced at the end of the brunch.

Past winners:

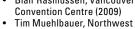
- · Wayne Sych, Joe Fortes Seafood & Chop House (2014)
- Alvin Pillay, Killjoy Barbers (2013)
- Scott Kidd, LIFT (2012)
- Neil Taylor, Cibo Trattoria (2011) · Jonathan Chovancek.
- Culinary Capers Catering (2010)
- · Blair Rasmussen, Vancouver
- Culinary Academy (2008)

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Vintners Brunch 2014 Winner Executive Chef Wayne Sych. Joe Fortes Seafood & Chop House Joe's Scallop Ceviche



CELEBRATING EXCELLENCE 2014

VANCOUVER WINE FESTIVAL THE VANCOUVER SUN

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VANCOUVER

Looking for a great wining and dining experience? We've done the research for you!

Restaurants throughout British Columbia and Alberta were recognized for creating wine lists that complement their establishment's unique menu and concept. Candidates submitted their wine and menu lists and were visited by judges who reviewed their programs and service standards. The top restaurants were awarded Platinum, Gold. Silver, and Bronze, or commended with an Honourable Mention. The 2014 judges were Michelle Bouffard, Tom Doughty, DJ Kearney, Iain Philip and Terry Threlfall.

METRO VANCOUVER

Platinum

Blue Water Cafe + Raw Bar Cioppino's Mediterranean Grill & Enoteca

Hawksworth Restaurant

Chambar Restaurant Joe Fortes Seafood & Chop House La Pentola della Quercia Tableau Bar Bistro West

The Wine Room at Joey Bentall One Zest Japanese Cuisine

Burdock & Co. - Best New Entry, Vancouver Campagnolo Roma CinCin Edible Canada at the Market Homer St. Cafe & Bar Nicli Antica Pizzeria

Provence Marinaside & The Wine Bar

Salt Tasting Room YEW seafood + bar

Bronze

Forage Lift Bar Grill View The Observatory **PiDGiN**

Honourable Mention

The Fish House in Stanley Park Fraîche

The Oakwood Canadian Bistro Tap Restaurant Tap & Barrel Coal Harbour Tramonto at River Rock Casino Resort

Via Tevere Pizzeria

WHISTLER

Gold

Alta Bistro Araxi Restaurant + Bar Silver Rimrock Cafe

VICTORIA AND SUNSHINE COAST

Gold

The Restaurant at Painted Boat Resort Spa & Marina (Madeira Park)

Silver

Little Jumbo Restaurant & Bar - Best New Entry, Victoria The Pacific Restaurant & Terrace at the Hotel Grand Pacific Stage Wine Bar Honourable Mention Aura Waterfront Restaurant + Patio at the Inn at Laurel Point

BC INTERIOR

Emerald Lake Lodge (Field) La Bussola Restaurant (Kelowna) Honourable Mention Watermark Wine Bar & Patio (Osoyoos) Edmonton

Silver

Wildflower Grill

CALGARY AND THE ROCKIES

Platinum

Cilantro Divino Wine & Cheese Bistro

Gold

Deer Lodge River Café Vin Room Mission Vin Room West

Silver

Buffalo Mountain Lodge

Honourable Mention

Bar C CHARCUT

SPIRITED INDIVIDUAL PROFESSIONAL AWARD

Mark Davidson

SOMMELIER OF THE YEAR

Mike Bernardo

VINTNERS BRUNCH JUDGES' CHOICE AWARD

Executive Chef Wayne Sych Joe Fortes Seafood & Chop House Full details. including wines, found at VanWineFest.ca

Participating Wineries



Australia has become a recognized leader in the wine world by deftly combining tradition with new ideas and technical innovation, with an increasing focus on the distinct regional excellence of Australian wines. More and more consumers are coming to realise that Oz's premium wines offer outstanding character and sense of place as well as value. For more information about Australian wine regions, explore WineAustralia.net.au.

NEW SOUTH WALES

Shot in the Dark Wines

Hunter Valley

McGuigan Wines McWilliam's Mount Pleasant Tyrrell's Wyndham Estate

Riverina

Berton Vineyards Casella Family Brands Nugan Estate

SOUTH AUSTRALIA

Alliance Wine Hardys Wines Penfolds Quarisa Wines Wolf Blass

Adelaide Hills

Longview Vineyard Shaw + Smith

Barossa Valley

Barossa Valley Estate

Bethany Barossa Valley Inland Trading Co. Jacob's Creek Kaesler Vineyards & Winery Peter Lehmann Wines St Hallett Teusner Wines Thorn-Clarke Barossa Winemakers Turkey Flat Vineyards Vinternational WD Wines Yalumba

SOUTH AUSTRALIA (continued)

Clare Valley Wakefield Wines

Coonawarra

Hollick Majella Wines

Wynns Coonawarra Estate

Langhorne Creek

Bleasdale Vineyards Brothers in Arms

McLaren Vale

Angove Family Winemakers d'Arenberg Gemtree Vinevards Pirramimma Winery Serafino Wines Shingleback Wines Wirra Wirra Yangarra Estate Vineyard

Padthaway

Henry's Drive Vignerons

VICTORIA

Nagambie Lakes

Tahbilk Group

Strathbogie Ranges

Fowles Wine

Yarra Valley

Coldstream Hills / Abel's Tempest / 19 Crimes De Bortoli Wines Tar & Roses / Tellurian / Soumah of Yarra Valley Yering Station

WESTERN AUSTRALIA

Margaret River

Devil's Lair Evans & Tate **Grape Expectations** Howard Park Negociants International Xanadu

CELEBRATING EXCELLENCE

Visit VanWineFest.ca to see all our Trade Competition Winners and bookmark your guide to great wining & dining.

Buv tickets: VanWineFest.ca 604.873.3311 Full details. including wines, found at VanWineFest.ca

Participating Wineries



ARGENTINA

Argentina's vast winemaking region is a strip of land located in the west of the country, at the foot of the Andes range, where the cultivated area covers more than 225,846 hectares. The altitude, the wide range of temperatures, the local know-how, the new technologies and a deeply-rooted popular wine culture lend Argentine wines unique identity and quality. Learn more at WinesofArgentina.org

Altos Las Hormigas **Domaine Bousquet** Bodega Catena Zapata Bodega Colomé / Bodega Amalaya Finca Decero Bodegas Graffigna Haarth Organic Wines Luigi Bosca Finca Las Moras Familia Zuccardi



BRITISH COLUMBIA

It's easy to find wine regions that are bigger, older, or more famous. However, it is not easy to find a region that is newer, more diverse or more exciting than British Columbia. From Vancouver Island to the Okanagan Valley, take a wine tour of our province in the Acura Tasting Room. Find out more about BC wineries at WineBC.org.

8th Generation Vineyard **Backvard Vinevards and Winerv** Black Hills Estate Winery Cassini Cellars CedarCreek Estate Winery Culmina Family Estate Winery Haywire Inniskillin Okanagan Estate Intersection Winery LA FRENZ Winerv Laughing Stock Vineyards

Nk'Mip Cellars Noble Ridge Vineyard & Winery Osoyoos Larose Painted Rock Estate Winery Poplar Grove Winery Quails' Gate Winery Red Rooster Winery Road 13 Vinevards Sage Hills Organic Estate Vineyard & Winery Sandhill

See Ya Later Ranch Summerhill Pyramid Winery TIME Estate Winery Tinhorn Creek Vineyards **Unsworth Vineyards** Wild Goose Vineyards and Winery

SAKE

Artisan SakeMaker at Granville Island



CHILE

Wine lovers already know that Chile offers reliably excellent Cabernet Sauvignon, unique and superb Carmenere, and outstanding examples of exceptional Syrah and Pinot Noir. But cooler coastal areas have been developed to produce clean, fresh whites of matching quality to the already renowned reds. Chile continues to produce wines of great purity, complexity and balance. Visit WinesofChile.org for more information.

Casas del Bosque Carmen Viña Echeverría

Viña Falernia Viña Montes Viña Tabalí

Undurraga Viña Ventisquero



Although Croatia is participating in the festival for the first time in 2015, grapevines have been grown on the Dalmatian islands since the Bronze Age. Dalmatia continues to be an important wine producing region with a warm, sunny climate ideal for wine production. Croatia's best-known indigenous grape varietal is Plavac Mali, a cross between Zinfandel and Dobričić.

Stina



French grapes, techniques and styles have profoundly influenced winegrowing around the world, though in the past generation, New World ideas and influences have created a new wave of fruitier, fun-to-drink wines, especially from the South. Nevertheless, traditions live on, and wines from Bordeaux, Burgundy, Champagne, Alsace, the Loire, and the Rhône continue to provide benchmarks for winemakers everywhere. Indulge yourself at FrenchFoodandBeverages.com.

Château de Caraquilhes Cave de Tain François Lurton

Château Gassier Gérard Bertrand Les Grands Chais de France

Louis Bernard



GERMANY

In the cool weather of northern Europe, the production of fine wine requires not only quality vines and technical skill, but also imagination and a dedication to excellence. The resulting wines maintain a cult following among wine lovers. Riesling is the noble variety of Germany, producing some of the finest white wines in the world. Discover more at Germanwineusa.com.

Deinhard / Schloss Johannisberg

Henkell & Co.

Weingut St. Urbans-Hof



Italy is the largest producer of wine in the world and has more varieties planted than any other country. Though Italy is most noted for its noble reds, like Chianti, Barolo and Brunello, it is also a major producer of white wines. ranging in style from light and fruity to oak-aged versions of impressive substance and depth. Find out about Italian wine at ItalTrade.com.

Giusti Wine Anna Spinato Cleto Chiarli Mionetto Collavini Monte del Frà Damilano Farnese Cantine Riondo Cantine Giacomo Montresor

Poderi dal Nespoli Rocca delle Macie Ruffino

Tenuta Sant'Antonio Tenuta Sette Ponti / Feudo Maccari

Zenato



SAKE

Sake, which is brewed from rice and is technically beer, has its own rich tradition, dating back to the 12th century. Premium sake is as complex in every way as fine wine, with differences between sakes as significant as the differences between Corton Charlemagne and Puligny-Montrachet or Pauillac and Pomerol. High-quality sake is always consumed cool.

Yoshi No Gawa Saké Co.

21 20

Full details. including wines, found at VanWineFest.ca



NEW ZEALAND

Mild, sunny summers and marked differences between day and night-time temperatures slow the ripening of grapes and allow them to develop pure, intense varietal flavours. This is the foundation of New Zealand wines' elegance and power, and helps explain their famed balance, structure and food friendliness. Regional diversity is dramatic, enabling a striking array of wine varieties and styles to flourish. Visit NZWine.com for more information.

Giesen Estate Winery Kim Crawford

Marisco Vinevards Mud House Wines

Sacred Hill Vinevards Villa Maria Estate



PORTUGAL

The image of Portuguese wine is dominated by the centuries-old tradition of Port and Madeira, but the country is full of dynamic young winemakers who are using new technology to enhance and amplify tradition. The traditional wines are better than ever, but the new innovations - such as the dry reds of the Douro, offer outstanding quality. Learn more at ViniPortugal.pt.

Taylor Fladgate / Fonseca / Croft Port



The vineyards of the Western Cape are situated at the southernmost tip of Africa, enjoying a Mediterranean climate with cool, wet winters and warm, dry summers and produce distinctive, elegant and complex wines. Syrah and Cabernet Sauvignon produce top red wines, while the under-rated Chenin Blanc is helping to give South Africa a unique varietal expression. Visit WoSA.co.za for more information.

Fairview Wines Glen Carlou The Grape Grinder



Spain's wine regions encompass a wide range of climates and soil types. Its bodegas make bold, cellar-worthy reds, fresh and fruity whites, distinct sparkling wines and, of course, a wide range of styles and flavours of Sherry. While Spain produces some of the most sought-after cult wines on the planet, it also continues to offer some of the world's best wine values. Learn more at Foods Winesfrom Spain.com.

Araex Gil Family Estates González Byass

Grandes Vinos y Viñedos **IberWine** Jorge Ordóñez

Miguel Torres / Jean Leon



CALIFORNIA

California is established as one of the great wine regions of the world. California vintners are full of energy, passion and vision, and are committed to sustainable agriculture, taking steps to ensure that Golden State winegrowers will have viable and outstanding land for growing wine grapes and producing world-class wines long into the future. DiscoverCaliforniaWines.com is your portal to California wines.

Beaulieu Vineyards Cannonball Wine Company Chateau St. Jean Delicato Family Vineyards Dry Creek Vineyard **Duckhorn Wine Company** Francis Ford Coppola Winery Hess Collection / Artezin

Jackson Family Wines Michael David Winery Pine Ridge Vineyards Plume Winery / Lake Sonoma Winery Ravenswood Robert Mondavi Winery Rodney Strong Vineyards

Signorello Estate Winery Silver Oak Cellars / Twomey Cellars Sterling Vineyards Terravant Winery Trim / Edge / Fuse Wines Wente Vineyards

WASHINGTON

Washington State has a recognized reputation for consistency, quality and value. The growing conditions are superb: aridity, well-drained soils, and long hours of sunlight. Cabernet Sauvignon and Merlot are often spectacular, while Syrah can be rich, complex and world class. Washington Chardonnay, Sauvignon Blanc and Riesling invariably present textbook varietal character, and are consistently great value for money. Learn more at WashingtonWine.org.

Charles Smith Wines Columbia Crest

MULTI-NATIONAL

One True Vine



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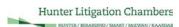






















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The Import Vintners & Spirits Association is the trade association representing the interests of agents and importers of imported beverage alcohol products in BC and Alberta. Over 80% of the wineries attending this year's Festival are represented by Agent members. www.ivsa.ca

BCHF BC HOSPITALITY

BC Hospitality Foundation

The BC Hospitality Foundation provides support for individuals within the hospitality community, beyond traditional medical benefits and insurances, who are coping with a financial crisis arising from a health or medical condition. As well, it is committed to supporting the industry's next generation by providing scholarships to selected students enrolled in hospitality, culinary and wine programmes in BC.

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Big thanks to the sponsors of our International Festival Tastings and special events. Those logos are next to their relevant event descriptions in the brochure and online.

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Bard on the Beach Shakespeare Festival

BardontheBeach.org

Mission:

To perform, explore and celebrate the genius of William Shakespeare.

To create an enduring contribution to the cultural fabric of the community as an inspiring centre of Shakespeare performance, education and understanding.

Celebrating its 26th Season in 2015, Bard on the Beach is the Vancouver International Wine Festival's charitable beneficiary. One of Canada's largest not-for-profit, professional Shakespeare festivals, Bard's home is a magnificent waterfront setting in Vancouver's Vanier Park where it offers Shakespeare plays, related dramas and special events in two modern performance tents every summer. The 2015 season, running from June 4 to September 26, opens with the hilarious audience favourite, The Comedy of Errors, playing on the BMO Mainstage in repertory with the epic tragedy King Lear, a co-production with Theatre Calgary and starring Shaw & Stratford Festival veteran Ben Campbell as Lear. In the intimate Douglas Campbell tent, the Howard Family Stage hosts a world premiere of a new play based on best-selling author C.C. Humphreys' historical novel Shakespeare's Rebel; it alternates with a music-filled Jazz Age setting of Shakespeare's Love's Labour's Lost.

In addition to its plays, the Festival offers opera, choral and orchestral concerts, wine tastings and educational events. The tented Bard Village is home to many activities and amenities including informal pre-show In A Nutshell talks, concession and bar services, and a Bard boutique.

Bard engages a team of exceptional actors, directors, designers and technicians each season, along with yearround administrative staff and teaching artists; it is also supported by more than 250 volunteers each year. Bard's critically-acclaimed plays repeatedly draw full houses; season attendance reached a record 100,000 in 2014 and more than 1.4 million patrons have enjoyed the Bard experience since 1990.

Through its constantly expanding community outreach, Bard hosts the popular Young Shakespeareans Workshops for youth and teens at the site during the summer and Bard in the Classroom workshops for students and teachers during the school term. In 2014, it launched the Riotous Youth program to provide further Shakespearean theatre education to some of its summer workshop graduates.

Bard on the Beach is extremely proud and honoured to be the Wine Festival's charitable recipient. The partnership is invaluable, helping Bard maintain its signature high artistic standards and educational programs while at the same time keeping its programming affordable for hundreds of thousands of local residents and city visitors.





JUNE 4 - SEPT 26, 2015







On the Howard Family Stage

SHAKESPEARE'S REBEL by Humphreys

Tickets on sale in April • All seats reserved

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for exclusive offers and play details!

bardonthebeach.org



Vancouver, BC V5Y 1R3 305 - 456 West Broadway Wine Festival Vancouver International

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