2024 VISUAL REPORT

Canada's Premium Wine Show





Festival Highlights

The **2024 Vancouver International Wine Festival** brought its celebration of food and wine to the city this winter. Local and international wine lovers gathered at events focused in downtown Vancouver. This year's theme, **Discover Italy**, was an opportunity to learn more about the country's contemporary food and wine and meet the makers behind the labels.













Festival Highlights













Festival Highlights

- 45th Annual (founded 1979)
- Featuring 147 wineries from 12 countries
- 8 days: February 24-March 3, 2024
- Bacchanalia Gala + Dinner Auction: Saturday, February 24
- 42 events (33 public events and 9 trade-only events)
- 23 venues across Vancouver, focused on downtown restaurants and event spaces
- 7 Regional Tasting Stations: Central Coast, Lodi, Napa, Sonoma, Discover Italy, New Zealand, and Sparkling Wine
- 15 non-winery exhibitors in Tasting Room

 Tasting Room at Vancouver International Convention West: 53,000 square feet



27,000

BOTTLES POURED AND/OR BOUGHT



28
RESTAURANTS &
CATERERS

DISCOVER ITALY:



18,000 PARTICIPANTS



~1,140
WINES TOTAL

785
WINES IN THE TASTING ROOM





355
WINES AT LUNCHES,
DINNERS, TASTINGS,
SEMINARS &
MINGLERS

45
SPEAKERS &
MODERATORS



\$165,000+
RAISED FOR BARD
ON THE BEACH
AT THE 2024
BACCHANALIA
GALA DINNER +
AUCTION



Marketing

VanWineFest sponsors ads and logos were given prominent placement in VanWineFest's digital and print marketing campaigns. Here is a round up of collateral that includes website, e-newsletters, social media, as well as digital and print publications and videos.

The placement of ads and logos is dependant on level of sponsorship.

WEBSITE

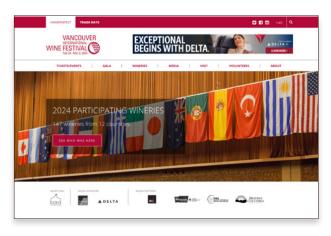
VanWineFest.ca is the go-to digital resource for information about the festival's trade and consumer events, program, and initiatives.

KEY STATS:

- 100,850 sessions
- 270,900 page views
- 68,00 unique users

Top interests: Travel, Media, Food & Dining





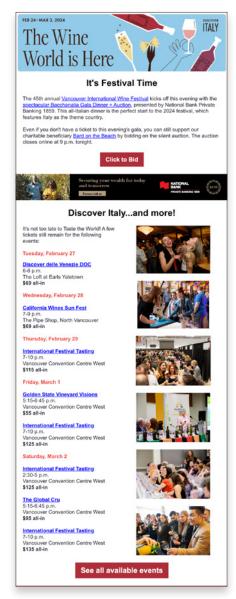
VanWineFest.ca home page

Festival Partners page, logo placement.

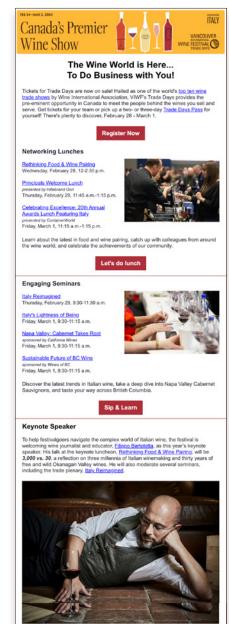
E-NEWSLETTERS

A key marketing tool, VanWineFest e-newsletters are deployed to communicate trade initiatives, festival themes, and events distributed regularly year-round.

- 10,000 subscribers
- 28 e-newsletters circulated
- Total circulation 157,600
- Average open rate 55%



Please visit our **E-Newsletter** page to browse more.





SOCIAL MEDIA

@VANWINEFEST

Followers: 7,500 Reach: 254,510

Facebook visits: 9,500 Content interactions: 3,100

Link clicks: 3,800





© @VANWINEFEST

Followers: 8,100 Reach: 73,100

Profile visits: 10,600

Content interactions: 13,300

Link clicks: 1,000





X @VANWINEFEST

Followers: 12,000 Impressions: 62,400





PUBLICATIONS

VanWineFest produces a series of publications to promote the festival and participating wineries with both print and digital materials:

Festival Brochure (digital)

- Combining Trade and Public events
- Available digitally prior to festival via website to browse or download
- Logo recognition on Wine Festival Partners, page 39
- Ad inventory for sponsors is dependant on level of support

Public Rack Card (print)

 Consumer rack cards (5,000) were distributed to BCLIQUOR Stores and private stores in the Lower Mainland

Trade Days Rack Card (print)

 Trade Day rack cards (1,500) were distributed through national trade publication, Poured Canada, and at industry events in Vancouver

Tasting Room Booklet (print)

- Available digitally prior to festival via website to browse or download
- 5,000 booklets were printed
- Print copies were handed out at all six Tasting Room sessions
- Logo recognition on Wine Festival Partners, page 7
- Ad inventory for sponsors is dependant on level of support









View the full Tasting Room brochure.

View the full Festival brochure.

EVENT PUBLICATIONS

The festival produces a number of guides for select special events. Logo recognition was included in the following event programs:

- Festival Toast
- Celebrating Excellence Awards Lunch
- La Dolce Vita Lunch
- PICA Kitchen Party







Logo recognition is dependant on level of sponsorship.

VIDEOS

Promotional videos were created for use on the website, in e-newsletters, and on social media.











Visit the Videos page to view all videos.

Media

VanWineFest places ads in print and digital publications focused in Vancouver and BC markets, but also in the Pacific Northwest and in national wine-focused media outlets.

Media from around Canada and the US attended events festival week.

PROMOTIONAL MEDIA

Here are a few highlights of the advertising campaign:



sponsorship.







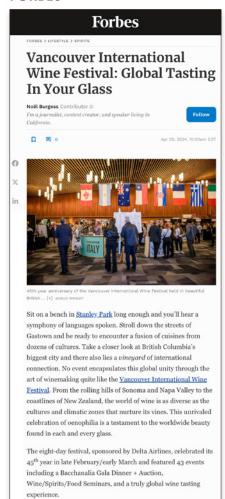




EDITORIAL MEDIA COVERAGE

The festival received a total of 125 million earned media impressions through editorial coverage that covered print, digital, television and radio, in local and national media outlets. More than 130 media were accredited to the festival including business, lifestyle, travel, and wine journalists. Here is a selection of coverage:

FORBES



VANCOUVER SUN



Visit the In the News page to view all media coverage.

TASTE MAGAZINE



BUSINESS IN VANCOUVER



SIP MAGAZINE



BC FOOD + WINE RADIO



POURED CANADA



VANCOUVER MAGAZINE



OUR CITY TONIGHT



GLOBAL BC



SOCIAL MEDIA COVERAGE

Media and influencers were active on social media with coverage from the Tasting Room and at special events during festival week. Here is a sample of posts:























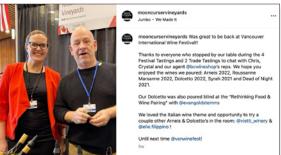
SOCIAL MEDIA BY ATTENDEES

Festival-goers were also engaged on social media highlighting their experience on different channels with photos, stories, and reels. Check out a few posts from attendees, festival principals, wineries, and special guests who posted on their personal and corporate social media accounts.





















Thank you for your interest in partnering with **Vancouver International Wine Festival**. Our 46th annual festival will run **February 22-March 2, 2025** and feature the USA as theme country.

We can tailor a sponsorship package to suit your objectives and budget, and look forward to discussing the opportunity with you.

For more information:

Please contact us at Sponsors@VanWineFest.ca

Photography: Christine McAvoy @christine_mcavoy Marjo Wright @marjowright

Design: Massif Creative @massifcreative

